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FOR IMMEDIATE RELEASE

## **MICROSOFT SELECTS BQE SOFTWARE FOR NEW SMALL BUSINESS ACCOUNTING PACKAGE**

*BQE Billing Software to be Integrate with  
New Microsoft® Office™ Package for Small Businesses*

TORRANCE, Calif. (November 8, 2004) – BQE Software, Inc., makers of the market leading BillQuick time billing & project management software, today announced its selection by Microsoft as a Premier Partner in crafting a new Microsoft Office package tailor-made to meet the needs of small businesses. Because of its market insights and complimentary product capabilities, BQE Software is one of six partners selected by Microsoft to be the first to integrate with the new accounting software, code-named Magellan. This new software is being designed to support small businesses, will be released in Fall 2005, and will likely be called Office Small Business Edition.

“When Microsoft and BQE complete this new accounting package for Microsoft Office, small business owners will have to choose between making more money or going home earlier,” says Shafat Qazi, CEO and Co-Founder of BQE Software. “Over the past ten years, BQE has established itself as a recognized leader in delivering time and project management software specifically suited to small and medium-sized businesses in architecture, engineering, law, IT and business consulting services. Our billing and time tracking programs already integrate with Intuit and QuickBooks. We are proud to be part of Microsoft’s small business initiative, as this opportunity will put our software in the hands of many more users.”

“BQE offers Microsoft our expertise in professional service firms where revenue is based on hourly billing, consulting retainers, fees, or any combination of those,” added Will Breiholz, General Manager of BQE Software, “BillQuick will add rich features that work with Microsoft Office programs. Our programs integrate so tightly with Microsoft’s that users will view them as a single application.”

BillQuick balances robust capabilities with features that minimize non-billable time – from the learning curve to major and subtle features that automate processes. More billable hours mean higher revenues and higher profits. Those hours can be billed in as little as 2 clicks. BillQuick supports retainers, discounts, write-up/downs, return to WIP, and other billing options. Over 300 customizable reports and 60 customizable invoice formats are standard. Project management includes billing type (recurring, hourly, fixed fee, percent complete, more), status, project-specific invoice format, project bill rate and custom fee schedules, budgets, budget comparisons, retainers, project dollar maximum, processing rules, and more.

BillQuick add-on modules extend time and expense capture and reporting to the Web, cell phones, Pocket PC and Palm devices, and email. Web options are also available for billing, reporting and client and project management. In addition, workflow automation technology enables BillQuick to monitor timely recording of hours by staff and send reminders when they are late. The same technology generates any report on any schedule and delivers it to the desired user automatically.

BQE Software offers a fully-functional, [trial versions](#) of BillQuick and its family of modules. Also, BQE offers weekly [BillQuick Walk-Thrus](#) for professionals and online [BillQuick flash demos](#). A Free [Timeslips-to-BillQuick Conversion Utility](#) is available.

### **About BQE Software, Inc.**

Founded in 1995, BQE Software, Inc. released the first version of its flagship product, BillQuick®, in 1996, growing it into a leading time billing and project management solution. BQE develops products for the professional services industry that completely automate timekeeping, project management and billing processes, including solutions. This includes time and expense recording, report generation and invoicing via the Web, cell phones, email and PDAs for off-site consultants and satellite offices. The BillQuick Family also employs advanced technology, including workflow automation and fuzzy logic self-learning algorithms. BillQuick adapts to accounting, architect, engineer, law and other professional firms of any size with unequalled features and flexibility. BillQuick supports the Microsoft Access or SQL databases.

BQE Software can be reached at (888) 245-5669 or [Sales@bqe.com](mailto:Sales@bqe.com). For more information, visit [www.BillQuick.com](http://www.BillQuick.com).

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