

Vertical Arts



“ArchiOffice just streamlines the administrative side significantly.”

Matt Parker
Business Manager

Background

Vertical Arts started with just 2 employees and a big dream—to be a premier high-end firm able to provide clients with a full range of services. They wanted to meet and exceed the most discerning clients’ expectations and have Vertical Arts’ vision stamped on every aspect of production.

Solution

Since Vertical Arts opened its doors in ‘05, they’ve been using ArchiOffice to handle billing and project management. They had fluctuations like everyone else during the roughest years of the recession, yet they’ve more than quadrupled their staff and have plans to expand even more in the coming years.

Their revenue has gone up 300-350% in eight years’ time. Their accountant has even started recommending ArchiOffice to neighboring firms. They’re able to offer a full service architectural experience—coordinating surveyors, helping clients orchestrate moves or get home inspections done, and allowing consultant billing to come through them.

About Vertical Arts

How did Vertical Arts Architecture go from having two employees to being a premier high-end, multidisciplinary firm in eight years? How could they more than quadruple their staff and triple their revenue while turning away projects during a recession?

Benefits & Results

- 1. They Invoice Fast** - Using ArchiOffice means they get billing done for all their complex projects in half a day to a day. So their employees' hours are always billable, and Parker, the company's only administrative employee can tackle billing efficiently and get on to his other responsibilities.
- 2. They Organize Projects Extraordinarily** - Parker explains: "We have one specific project that we've chosen to divide into with 9 sub-projects, so that we can individually track time and expense per sub-project. And ArchiOffice keeps that whole world organized for us. ArchiOffice allows us to manage more jobs and projects with still just one support staff member."
- 3. Their Clients Trust Them** - "It streamlines our process and gives us access to tons of information and reports quickly so we don't spend much time answering questions for clients—we just generate it and send it right back. I know our clients trust our billing and our process. It's really strengthened our client relationships."

About BQE Software

BQE Software is a world leader in time tracking, billing, and project management software for professional services firms. Its products, including BillQuick®, ArchiOffice®, and EngineerOffice®, simplify the way information is entered and utilized by firms. With over 350,000 users, BQE is the trusted solution worldwide for architects, engineers, accountants, attorneys, IT consultants and business consultants. The company is headquartered in Torrance, California with offices in Australia and Europe.

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