

# BillQuick-QuickBooks Advanced Integration Guide

# CONTENTS

|   |           |
|---|-----------|
| <b>INTRODUCTION</b>                                     | <b>1</b>  |
| HOW TO USE THIS GUIDE                                   | 1         |
| SOFTWARE EDITIONS SUPPORTED                             | 2         |
| <b>HOW INTEGRATION WORKS</b>                            | <b>2</b>  |
| MODES OF SYNCHRONIZATION                                | 3         |
| INTEGRATION RULES                                       | 4         |
| INTEGRATION SETTINGS                                    | 10        |
| <b>INTEGRATION WIZARD</b>                               | <b>21</b> |
| QUICKBOOKS INTEGRATION WIZARD                           | 21        |
| <b>INITIAL INTEGRATION</b>                              | <b>24</b> |
| SECURITY PERMISSIONS                                    | 24        |
| SCENARIO 1: EXISTING BILLQUICK-NEW QUICKBOOKS USER      | 27        |
| SCENARIO 2: NEW BILLQUICK-EXISTING QUICKBOOKS USER      | 30        |
| SCENARIO 3: NEW BILLQUICK-NEW QUICKBOOKS USER           | 36        |
| SCENARIO 4: EXISTING BILLQUICK-EXISTING QUICKBOOKS USER | 48        |
| <b>QUICK-CHECK</b>                                      | <b>53</b> |
| <b>DAY-TO-DAY INTEGRATION SETTINGS</b>                  | <b>63</b> |
| MASTER INFORMATION                                      | 63        |
| TIME RECORDS  | 64        |
| EXPENSES  | 66        |
| INVOICES  | 67        |
| PAYMENTS  | 69        |
| REAL-TIME SYNCHRONIZATION                               | 69        |
| BEST PRACTICES  | 71        |

# INTRODUCTION



You will gain the most from this guide by first reviewing it. In addition, be sure to back up your data.

Data integration between BillQuick® (by BQE Software) and QuickBooks® (by Intuit) can make your time billing, accounting, and financial management tasks easier. Integration means data from one program transfers to another. This sharing offers many benefits. You control what data transfers to and from BillQuick using synchronization settings. Your preferences tell BillQuick exactly how you want it to interact with QuickBooks. BillQuick automatically creates smart connections using your settings and its built-in intelligence. Integrated, BillQuick and QuickBooks deliver a virtual program that *ensures data accuracy, eliminates time-consuming duplicate manual entry, enhances flexibility, and increases control over your bottom line*. Although you can use the built-in QuickBooks data integration tool in BillQuick to get, send or sync your data between the two programs, there are some limitations in doing that. We recommend that option only if you continue to use both QuickBooks and BillQuick for your business needs and plan to sync the data on a daily basis. To do it yourself, be sure you have sufficient time and strong technical confidence to plan and carry out the conversion. You do not want to risk data errors or waste valuable time.

You can transfer only general and accounts receivable data from QuickBooks to BillQuick using the built-in integration tool. If you plan to switch to BillQuick and want to transfer all the accounting data and detailed transactions, we recommend using our [Custom Conversion Services](#).



Consulting fee for customized data conversion to BillQuick is non-refundable.

## How to Use This Guide

The goal of the **BillQuick↔QuickBooks Advanced Integration Guide** is to help you effectively integrate data between BillQuick and QuickBooks. BillQuick controls integration, enabling you to choose accounts, what data flows between the programs, and much more.

The [How Integration Works](#) section is written for users with a non-technical background, explaining the integration rules, and setting built into BillQuick. Understanding what type of data may be shared and which rules apply during synchronization, will help you visualize what is happening behind the scenes.

In [Initial Integration](#), you can choose the scenario that best fits your company. Instructions guide you through initial integration, whether you are a new or existing BillQuick or QuickBooks user.

When you reach the point where data is to be checked to make sure it was synced accurately, [Quick Check](#) section provides specific guidance. [Day-to-Day Integration Settings](#) provides suggestions for fine-tuning your synchronization settings for normal, day-to-day sync and also points out the industry's best practices. It explains the real-time synchronization option for your daily integration needs.

## Software Editions Supported

BillQuick integrate with the following QuickBooks editions:

- QuickBooks Pro/Premier editions all flavors, including the Accountant's Edition (2002 and later)
- QuickBooks Enterprise Solutions all flavors, including the Accountant's Edition (3.0 and later)
- QuickBooks Canadian Edition (2004 and later)
- QuickBooks UK (2003 and later)

We do not support QuickBooks Plus edition.

## HOW INTEGRATION WORKS

Whether you have a technical background or not it is helpful to understand the basics of BillQuick↔QuickBooks integration. This can help you visualize what is happening behind the scenes as BillQuick manages the transfer of data to and from QuickBooks.

There are some differences between QuickBooks and BillQuick that need to be understood in order to ensure smooth and accurate data integration. BillQuick is project-centered and supports a hierarchical structure while as QuickBooks is client-centered and uses a flat project structure. Each record common to BillQuick and QuickBooks share a unique Link ID that identifies them as related. This *does not mean* data in both databases is *exactly* the same; only that they share common data. BillQuick Project records contain data and options that QuickBooks Job records do not and vice versa. What is important for integration are that the two programs share key data.



Back up your data in QuickBooks and BillQuick prior to data synchronization.

The table below shows the direction data can potentially flow between BillQuick and QuickBooks. Whether it flows in one direction or the other (or both directions) depends on choices made on the Integration Settings screen. You can be very specific in determining how data flows to and from BillQuick, and also which General Ledger accounts in QuickBooks are posted.

| BillQuick Item | Dataflow | QuickBooks Item     |
|----------------|----------|---------------------|
| Activity Code  | ↔        | Service Item        |
| Expense Code   | ↔        | Other Charge Item   |
| Employee       | ↔        | Employee            |
| Vendor         | ↔        | Vendor              |
| Client         | ↔        | Customer            |
| Project        | ↔        | Job                 |
| Time Entry     | ↔        | Time Tracking       |
| Expense Log    | ←        | Checks/Credit Cards |
| Invoice        | ↔        | Invoice             |
| Payment        | ↔        | Payment             |
| Vendor Bills   | ↔        | Bills               |
| Accounts*      | ↔        | Chart of Accounts   |
| Estimate       | ←        | Estimate            |
| Class          | ↔        | Class List          |

\*Chart of Accounts is synced without the detailed transactions. To get the details, you must go for a custom conversion of your accounting data.



To review detailed, field-by-field mapping of records between QuickBooks and BillQuick, see BillQuick Help, BillQuick↔QuickBooks Integration, Table and Field Mapping.

As you can see above, integration between BillQuick and QuickBooks is very comprehensive. Not only are invoices sent to QuickBooks to post revenue and receivables, the virtual database for the two programs includes clients, projects/jobs, employees, vendors, activity codes, and so on. BillQuick creates a log that records the events and exceptions involved in data synchronization with QuickBooks. It flags this log file with a date stamp.

After initial integration, you may set integration rules so that master information transfers only from BillQuick to your accounting package. You would choose 'Do Not Get Data' (that is, turn off the flow of data) in the Get Settings. In other words, you decide to maintain master data in BillQuick only. It flows to your accounting package, updating its database and keeping information synced. You can be just as specific when assigning General Ledger accounts to activity codes, expense codes, and invoice items.

*Bottom Line:* The major benefit is that you do not have to re-enter BillQuick data into QuickBooks. BillQuick manages the process, using your synchronization settings.

## Modes of Synchronization

BillQuick offers three modes of synchronization with QuickBooks.

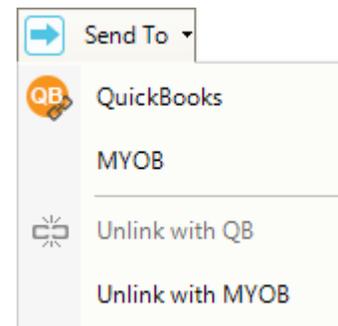
| Synchronization | QuickBooks     |
|-----------------|----------------|
| Real-Time       | ✓ <sup>1</sup> |
| On-Schedule     | ✓              |
| On-Demand       | ✓              |

<sup>1</sup> Requires QuickBooks 2004 or later

Real-Time Synchronization means that data integrates between BillQuick and QuickBooks when you update a record in either program. Real-Time Synchronization is completely automatic and requires no action on your part. However, you will need to specify this option in the QuickBooks Integration Wizard or QuickBooks menu only once and then from that point onwards, data is synced automatically. See [Real-Time Synchronization](#) for more information.

In contrast, On-Schedule Synchronization means that BillQuick reminds you to sync data on the schedule you choose. The schedule may be daily, weekly or when you start up or exit BillQuick (set in *Global Settings screen*).

On-Demand Synchronization allows you to transfer all updated data or just one record at a time, whenever you want. BillQuick includes an on-demand synchronization option for QuickBooks on many screens in the form of a Send To button or right-click option. You can send a new or updated record from BillQuick to QuickBooks instantly and directly from the screen you are working on. This saves time when you make only a few quick additions or changes and want to update the database instantly.



Generally, for mass or group data synchronization, you would use the Integration menu, QuickBooks, Get or Send submenu. The menu provides various synchronization options enabling you to control sending and getting data. Hence, we recommend this option unless you need to send an invoice or other record right away to QuickBooks.

## Integration Rules

BillQuick handles most of the time and billing data differently from QuickBooks. To ensure accuracy and completeness of data transfer, BillQuick↔QuickBooks integration follows a set of rules. These are:



Some of these rules may not be relevant for the first-time data transfer from QuickBooks to BillQuick but shall apply in future data synchronization.

1. **Company:** Accounting systems accept the transfer of time, expense, invoice, and payment records only if the record dates are after the start date for the Company.

2. **Date:** When data is transferred from QuickBooks to BillQuick, the system date is converted to Coordinated Universal Time (UTC) and is recorded in the Last Updated field for each record.
3. **Placeholder Data:** Because QuickBooks does not require the same fields of data as BillQuick, and because it may not track the same data as BillQuick (does not have the same fields), BillQuick inserts placeholder data in the required fields–*FromQuickBooks*.
4. **Synchronization Order:** When you send or get data on-demand (via Send, Get or Sync menu); follow the order of the submenu. For example, sync Clients before Projects and Invoices before Payments.
5. **Link ID:** BillQuick automatically creates an internal unique identifier called 'QBLinkID'. It is saved in the database for the records that have been transferred between the two programs and are linked. You can un-link or reset this Link ID for records that have synced previously with QuickBooks.

 BillQuick identifies the records that have a corresponding record in QuickBooks by displaying  in the grids.

6. **Backup Copy:** When you restore a backup copy of the QuickBooks (or BillQuick) database, the links between BillQuick and QuickBooks may not be complete or accurate. QuickBooks re-indexes the records, thus breaking all the links with BillQuick. You need to run Smart Match to match up existing records and then sync the remaining records.

 If you send a copy of QuickBooks database to your accountant for checking and adjustments, use the accountant's copy and import those changes when returned.

7. **Rates:** QuickBooks does not require default Bill Rate and Cost Rate values for employees, while BillQuick does. When employee data is transferred from QuickBooks to BillQuick, you will be prompted to update the Bill Rate and Cost Rate in BillQuick. By default, the value is set as \$1 for both. For proper job costing and billing, these rates should be updated before using BillQuick for time tracking.
8. **Address:** In QuickBooks, addresses are entered in four one-line fields, while in BillQuick fields are assigned for each component of the address. To ensure accuracy and consistency during data transfer, make sure your address in QuickBooks is entered according to the U.S. Postal Service Standard:

Address Line 1

Address Line 2 (optional)

City, State (2 or 3 character abbreviation), Zip Code (comma separation is optional)

9. **Projects:** When sub-jobs or project phases are transferred from QuickBooks to BillQuick, they are

saved as Project Phases in BillQuick.

10. **Clients:** Client contacts from BillQuick automatically transfer to QuickBooks when you sync client records.

11. **Time Entry:**

- QuickBooks does not support negative time entries, and hence these entries do not transfer during synchronization.
- You cannot send unapproved time entries to QuickBooks.
- BillQuick does not support updating synced time entries. It can re-send records only if that data is missing in QuickBooks. Hence, you can delete synced time entries in QuickBooks and then re-send them from BillQuick.
- If time entries have been billed in BillQuick prior to sending them to QuickBooks, those entries will no longer be available for billing in QuickBooks.

12. **Expenses:**

- Bills and Checks can be marked as Billable or Non-Billable and transferred with their status from QuickBooks to BillQuick.
- Checks, Bills and Credit Card Charges can be sent from QuickBooks to BillQuick only if they are associated with a job.
- Expense Log entries and vendor bills can be sent from BillQuick to QuickBooks, but QuickBooks can accept them *only* as vendor bills. When employee expenses (reimbursable) are sent to QuickBooks as bills, BillQuick prompts you to pre-define an Employee ID to Vendor ID switch.
- QuickBooks does not accept negative expenses. If you send invoices with negative line items from BillQuick, the total of all line items has to be positive for data transfer to QuickBooks.
- When sending expenses to QuickBooks for items with Purchase Tax Rate specified, you can choose to include or exclude the Purchase Tax Amount in the line item. This can be done in the Global Settings screen.
- When re-sending expenses to QuickBooks, you are prompted by BillQuick. Else, you need to re-enter them in QuickBooks or remove the QBLinkID for the records in the database.
- BillQuick does not support updating synced expense entries. It can re-send records only if that data is missing in QuickBooks. Hence, you can delete synced expense entries (vendor

bills) in QuickBooks and then re-send them from BillQuick.

### 13. Vendor Bills:

- If you want to maintain all project rules and settings related to time and expenses, create your entries in the time and expense entry screens and not in the Vendor Bills screen. This is because Vendor Bills screen does not support rules.
- Real-time synchronization transfers new vendor bills. BillQuick does not support updating synced vendor bills. It can re-send records only if that data is missing in QuickBooks. Hence, you can delete synced vendor bills in QuickBooks and then re-send them from BillQuick.
- After editing vendor bills in QuickBooks and then resending them to BillQuick, the date associated with the line items is not changed.
- Only job-related line items on a vendor bill are transferred from QuickBooks into BillQuick.
- When sending vendor bills from BillQuick to QuickBooks, it does not include the purchase tax by default. However, you can change this in Global Settings.

### 14. Invoices: BillQuick allows you to transfer multiple invoices as well as joint invoices to QuickBooks.

- When invoices are transferred from BillQuick to QuickBooks, they are transferred with their appropriate time and expense details. Where time has been written up or down, the hours are adjusted using the Write-Up/Down multiplier, (B-Hours x BR x WUD).
- If you are sending an adjusted time entry (WUD) whose activity has an income account in QuickBooks, the whole amount value will go into that account. If you are applying a WUD to the billing record affecting multiple time entries, it will show up on the invoice as an extra line item in QuickBooks with an automatically created service item, Gen:WUD. This happens only when there is a mismatch between the bottom line amount and details of an invoice.
- Pending invoices in QuickBooks cannot be transferred to BillQuick. Draft invoices in BillQuick do not transfer to QuickBooks.
- Invoices with zero bill amounts are not transferred to QuickBooks.
- Credits in BillQuick are applied to invoices. When such credits are sent to QuickBooks, they are applied to the invoice as a 'discount' because QuickBooks does not support credit type payment at the invoice level.
- If a discount is applied to an invoice using the 'Discount and Credits' option on the Payment screen in QuickBooks, BillQuick does NOT transfer this payment. We recommend that you

use the Credit Memo option in QuickBooks to discount an existing invoice.

- You can send a manual invoice to QuickBooks whether it has an activity or expense item associated with it. Item details can be sent or skipped, depending upon the option chosen in Integration Settings screen.
- While transferring invoices, associated items, units and rates can also be transferred from QuickBooks.
- It is not necessary to transfer time and expense details to QuickBooks in order to send detailed invoices.
- Invoices and Payments in QuickBooks should be linked to Jobs, not Customers. This is because BillQuick is job or project-centric, and invoices and payments are associated with the jobs and not directly to the client. In QuickBooks, you can associate invoices and payments directly with the client. In order to get these invoices and payments, BillQuick will create a project on the fly based on the client and associate all these transactions to this project.
- When sending invoices to QuickBooks, BillQuick sets the due date based on the Payment Terms specified for the project.
- BillQuick allows you to transfer late fee charges as well as payments to QuickBooks. While transferring late fee invoices and payments, BillQuick will post them to the appropriate QuickBooks accounts.
- When sending joint invoice to QuickBooks, it creates multiple invoices there with same invoice number, depending upon the number of projects or phases on the joint invoice. Hence, overpayments and credits on such an invoice can be transferred to BillQuick as project retainers, not client retainers.
- Project-level accounts are used for invoices transferred into BillQuick via data integration.
- When getting invoices from QuickBooks, BillQuick posts the invoice-related taxes to MET instead of the expense tax.

#### 15. Retainer:

- When transferring client and project retainers to QuickBooks, it saves them as Client Credits in a liability account. These liability accounts are created on the fly during the integration process or you can assign them in the BillQuick-QuickBooks Integration Settings screen (Project Accounts section).
- A negative payment does not transfer over to QuickBooks (retainer refund). You must reduce the *BQUnearnedRetainer* amount in BillQuick using a credit memo or directly from

the QuickBooks Retainer account. You can issue a refund check from QuickBooks to the client.

- If you receive an overpayment in QuickBooks at the job level, BillQuick will transfer that payment automatically as a project retainer; or at the customer level, as a client retainer. You do not need to enter credit payments as retainers manually.

#### 16. **Payment:**

- If a Payment was applied to a Client in QuickBooks and then invoices related to Jobs were paid, it gets transferred as Client Payment and is associated to the correct job.
- Payments from QuickBooks do not transfer to BillQuick if there is no invoice in BillQuick to which the payment amount was applied (the invoice does not exist in BillQuick). Similarly, payments from BillQuick do not transfer to QuickBooks if the invoice does not exist there.
- Debit as well as credit type payments are transferred between BillQuick and QuickBooks. Retainer payments are sent as 'check' type by default.
- When paying an invoice in BillQuick using 'Use Retainer' option, BillQuick debits the liability account in QuickBooks.
- When we send a payment applied to multiple invoices to QuickBooks, it is not sent as a separate payment but rather as a line item of the main payment.
- BillQuick does not allow updating of synced payments in QuickBooks. It can re-send records only if that data is missing in QuickBooks. Hence, you can delete synced payments in QuickBooks and then re-send them from BillQuick.
- If you receive an overpayment in QuickBooks at the job level, BillQuick will transfer that payment automatically as a project retainer; or at the customer level, as a client retainer. You do not need to enter overpayments as retainers manually.
- Project-level accounts are used for payments transferred into BillQuick via data integration.

17. **Credit Memo:** Credit transaction gets transferred from QuickBooks to BillQuick as a credit memo in the form of a negative invoice, not as a payment. We recommend using the Credit Memo option in QuickBooks to discount existing invoices.



If you transfer credit memos from QuickBooks to BillQuick, the Aging report in BillQuick displays information without considering the credit memo data. To view aging report with this data, use the Aging with Overpayments report.

## Integration Settings

In BillQuick, you can specify data transfer rules and settings in the BillQuick-QuickBooks Integration Settings screen. These settings apply company-wide and are used as defaults when you choose to sync data between BillQuick and QuickBooks.

Using the BillQuick-QuickBooks Integration Settings screen, you can specify the following:

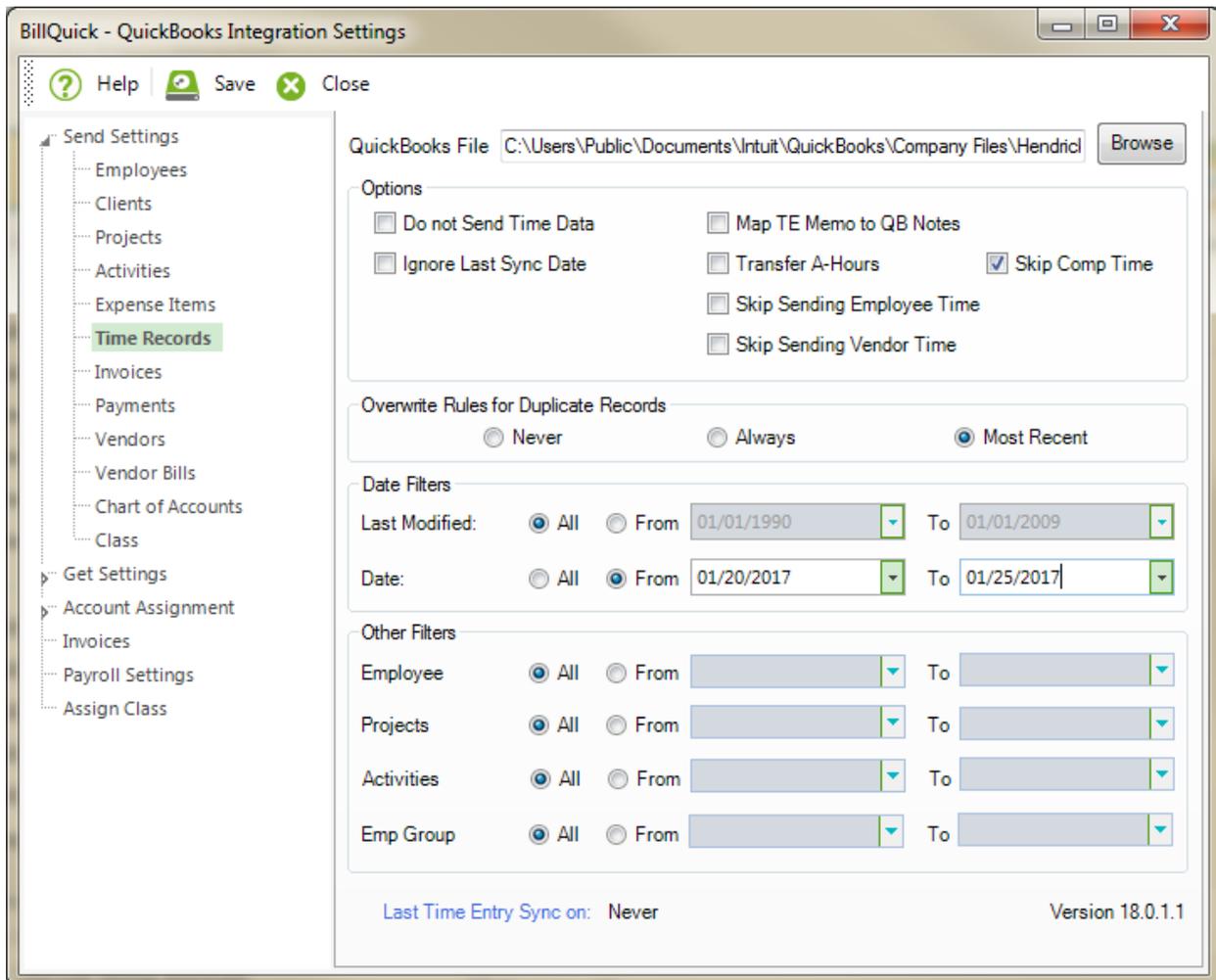
- [Send Settings](#)
- [Get Settings](#)
- [QuickBooks Accounts](#)
- [Payroll Settings](#)
- [QuickBooks Classes](#)

### Send Settings

Send settings allow you to set rules for data transfer from BillQuick to QuickBooks database. You can also restrict the data sent from BillQuick to QuickBooks and specify filters. For description of each field on this screen, see the BillQuick Help.



The send options change depending upon the module selected from the list on the left of the screen.

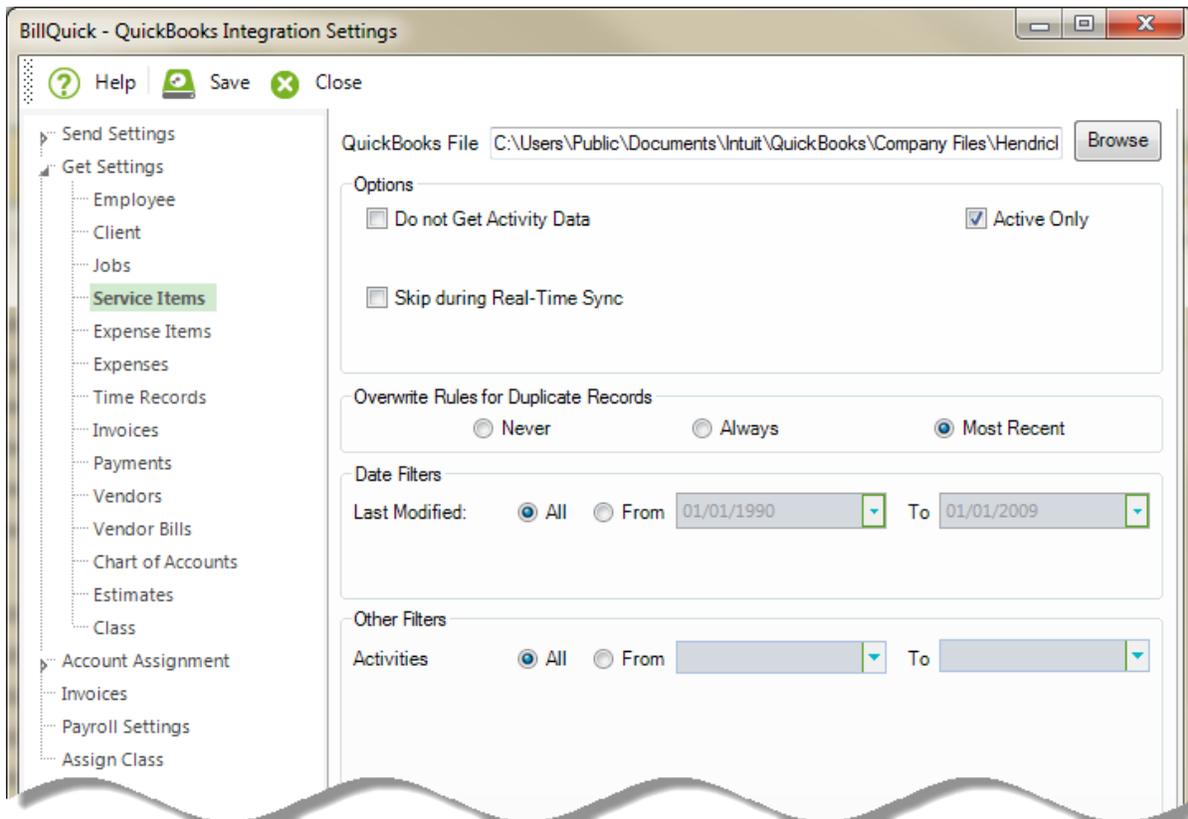


## Get Settings

Get settings allow you to set rules for data transfer from QuickBooks to BillQuick database. You can also restrict the data received from QuickBooks into BillQuick and specify filters. *For description of each field on this screen, see the BillQuick Help.*



The get options change depending upon the module selected on the left of the screen.



## QuickBooks Accounts

Activity Codes in BillQuick are linked to Service Items in QuickBooks. Similarly, Expense Codes in BillQuick are linked to Other Charge Items in QuickBooks. A key step in the integration process is to assign general ledger (G/L) accounts to BillQuick activity codes, expense codes and other invoice items. In BillQuick, activity and expense accounts are not required, except for the purpose of data integration or accounts payable but QuickBooks requires G/L accounts for all items and transaction.

For companies that integrate BillQuick with QuickBooks, they need to specify default General Ledger accounts for the service, expense and invoice line items in BillQuick (prior to the synchronization). When BillQuick invoices are transferred to QuickBooks, by default it transfers the details such as time and expense line items, and posts them to their respective accounts. However, when summarized invoices are transferred, BillQuick sends service and expense items as single line items. Normally, the transactions debit or credit these accounts. You can view the Profit first Loss reports in QuickBooks to see which income accounts are affected when invoices transfer from BillQuick to it. You can even drill down into the details to see the transactions by account.

You can assign G/L accounts to various BillQuick items from the Global Settings, Project or other screens; else, do that from the BillQuick-QuickBooks Integration Settings screen prior to the synchronization. You can assign G/L accounts to individual activity codes, expense codes and invoice items, or make these

assignments for summarized invoices at the project or project group level. A *BQServiceAmt* item is created on the fly in QuickBooks, besides other items, when invoices are sent for the first time from BillQuick. It represents all the service items summarized on an invoice and the default account for this item is set on the BillQuick-QuickBooks Integration Settings screen.

 QuickBooks accounts are available for assignment in BillQuick only after a connection has been established between the two programs.

If you integrate with QuickBooks and *GET* service and expense items, the associated G/L accounts also carry to BillQuick. The G/L accounts do not display in the Activity Codes or Expense Codes screens in BillQuick unless they are available in the Chart of Accounts. You can manually set up the [Chart of Accounts](#) in BillQuick or transfer it from QuickBooks through data synchronization. When an activity or expense is part of an invoice (associated time and expense entries are relieved with the invoice), and you sync that invoice with QuickBooks, the correct G/L account will be updated there. This tracks your company's income and expenses in the accounting system.

 It is preferable to create activity and expense (other charge) items in QuickBooks and have them transferred into BillQuick. This reduces the step of creating or assigning G/L accounts for them in BillQuick.

Activity and expense accounts can be set up in three ways:

- *Activity Codes and Expense Codes screen:* You can select a QuickBooks Income Account and Expense Account for each activity or expense item, in the respective screens. However, BillQuick retrieves these accounts from the Chart of Accounts and they appear in the drop-down lists *only* if they are available there. You can manually set up the Chart of Accounts in BillQuick or transfer it from QuickBooks through data integration.



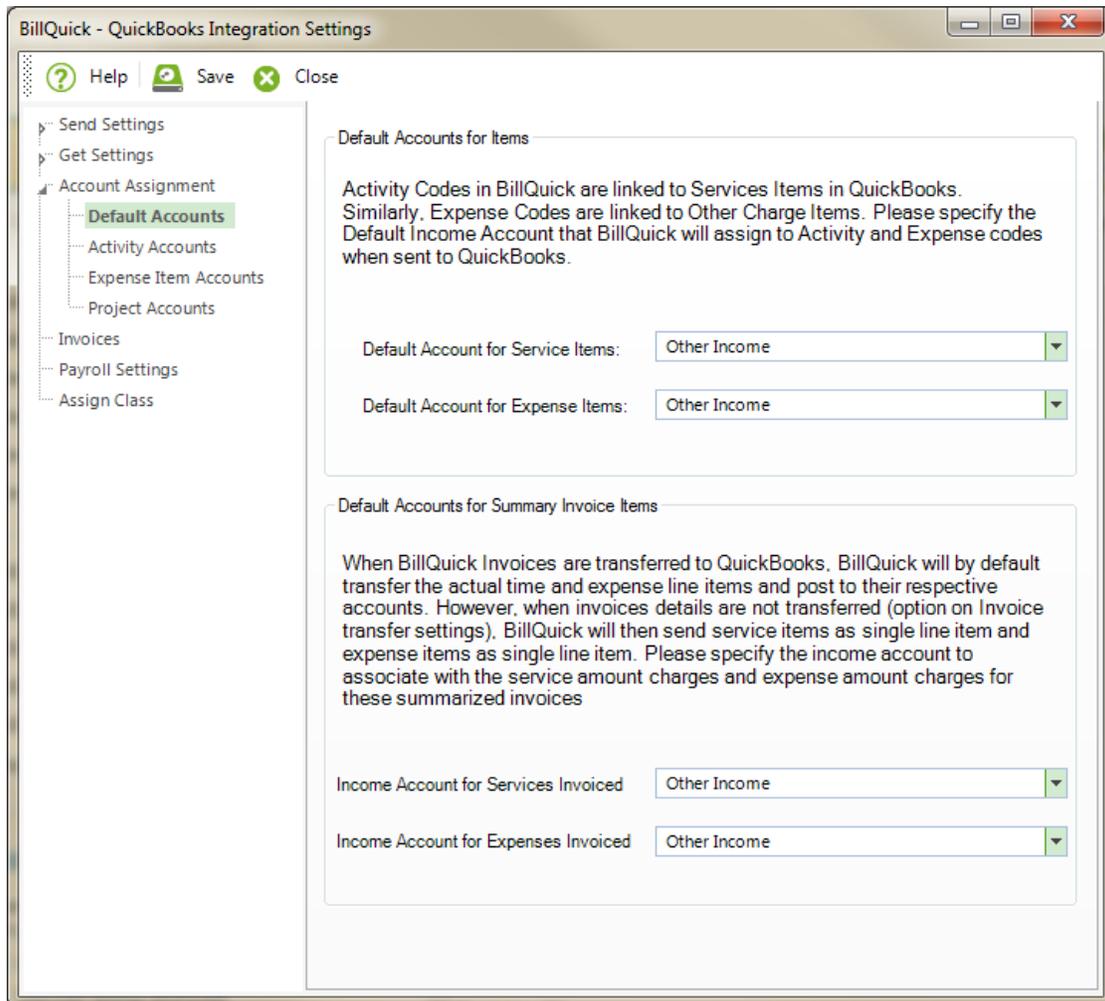
You can click Tools, Assign QuickBooks Account or show the accounts fields from the Field Chooser, and then specify accounts for selected activity or expense item.

- *Integration menu:* Besides the above options, you can assign accounts to BillQuick activities and expense items via the QuickBooks Integration Wizard or BillQuick-QuickBooks Integration Settings-Account Assignment screen. QuickBooks income and expense accounts are available for assignment after a connection between BillQuick and QuickBooks is established. You can choose to assign accounts to only active items.
- *QuickBooks:* If you integrate with QuickBooks and GET Service and Other Charge Items, the associated G/L accounts also transfer to BillQuick.

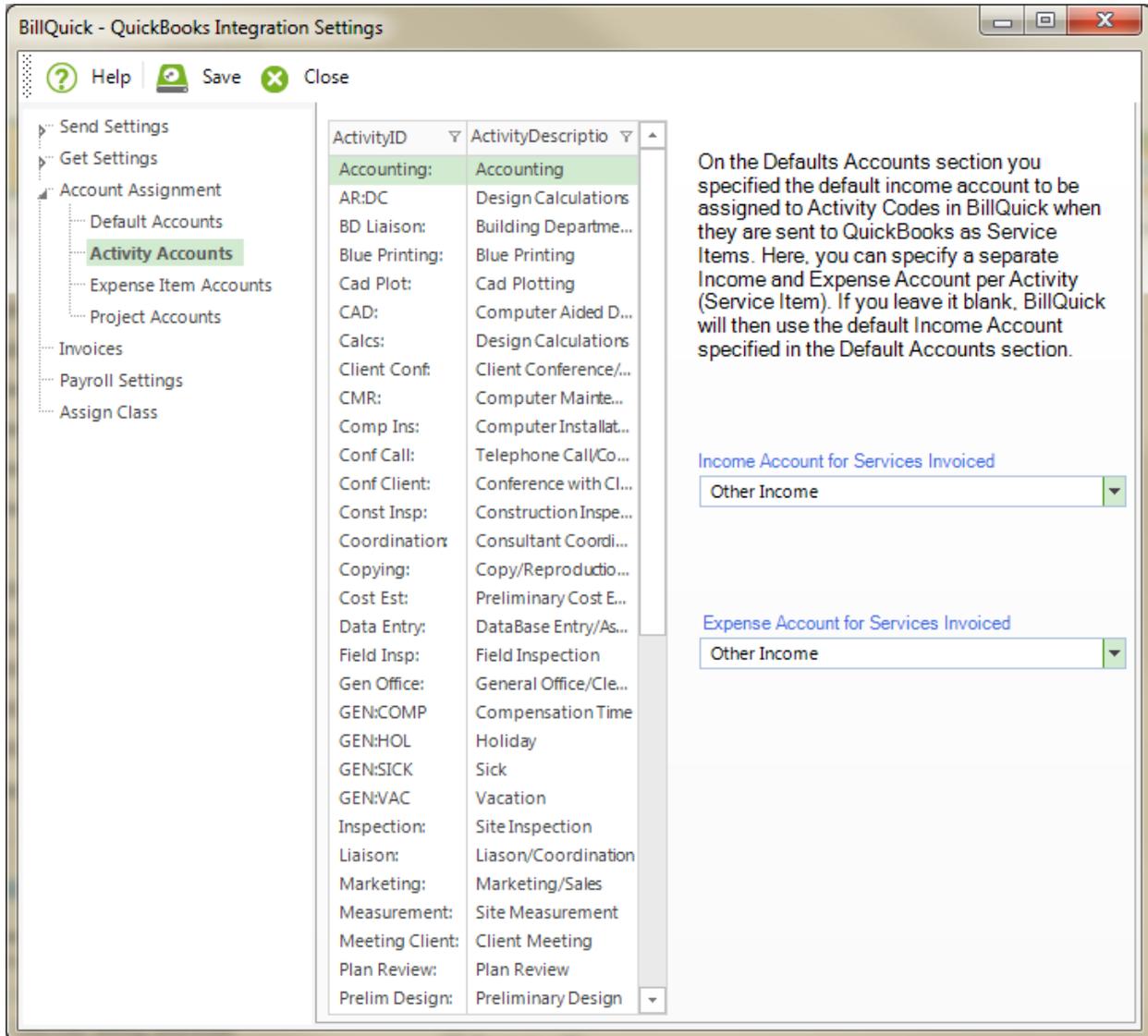
The BillQuick-QuickBooks Integration Settings screen allows you to specify the desired QuickBooks account to BillQuick items.

On the Account Assignment screen, you can assign the following accounts. *For description of each field on this screen, see the BillQuick Help.*

- Default Accounts



- Activity Accounts



The screenshot shows the 'BillQuick - QuickBooks Integration Settings' window. On the left is a navigation tree with 'Activity Accounts' selected. The main area contains a table of activity settings and two dropdown menus for account selection.

| ActivityID      | ActivityDescription   |
|-----------------|-----------------------|
| Accounting:     | Accounting            |
| AR:DC           | Design Calculations   |
| BD Liaison:     | Building Departme...  |
| Blue Printing:  | Blue Printing         |
| Cad Plot:       | Cad Plotting          |
| CAD:            | Computer Aided D...   |
| Calcs:          | Design Calculations   |
| Client Conf:    | Client Conference/... |
| CMR:            | Computer Mainte...    |
| Comp Ins:       | Computer Installat... |
| Conf Call:      | Telephone Call/Co...  |
| Conf Client:    | Conference with Cl... |
| Const Insp:     | Construction Inspe... |
| Coordination:   | Consultant Coordi...  |
| Copying:        | Copy/Reproductio...   |
| Cost Est:       | Preliminary Cost E... |
| Data Entry:     | DataBase Entry/As...  |
| Field Insp:     | Field Inspection      |
| Gen Office:     | General Office/Cle... |
| GEN:COMP        | Compensation Time     |
| GEN:HOL         | Holiday               |
| GEN:SICK        | Sick                  |
| GEN:VAC         | Vacation              |
| Inspection:     | Site Inspection       |
| Liaison:        | Liason/Coordination   |
| Marketing:      | Marketing/Sales       |
| Measurement:    | Site Measurement      |
| Meeting Client: | Client Meeting        |
| Plan Review:    | Plan Review           |
| Prelim Design:  | Preliminary Design    |

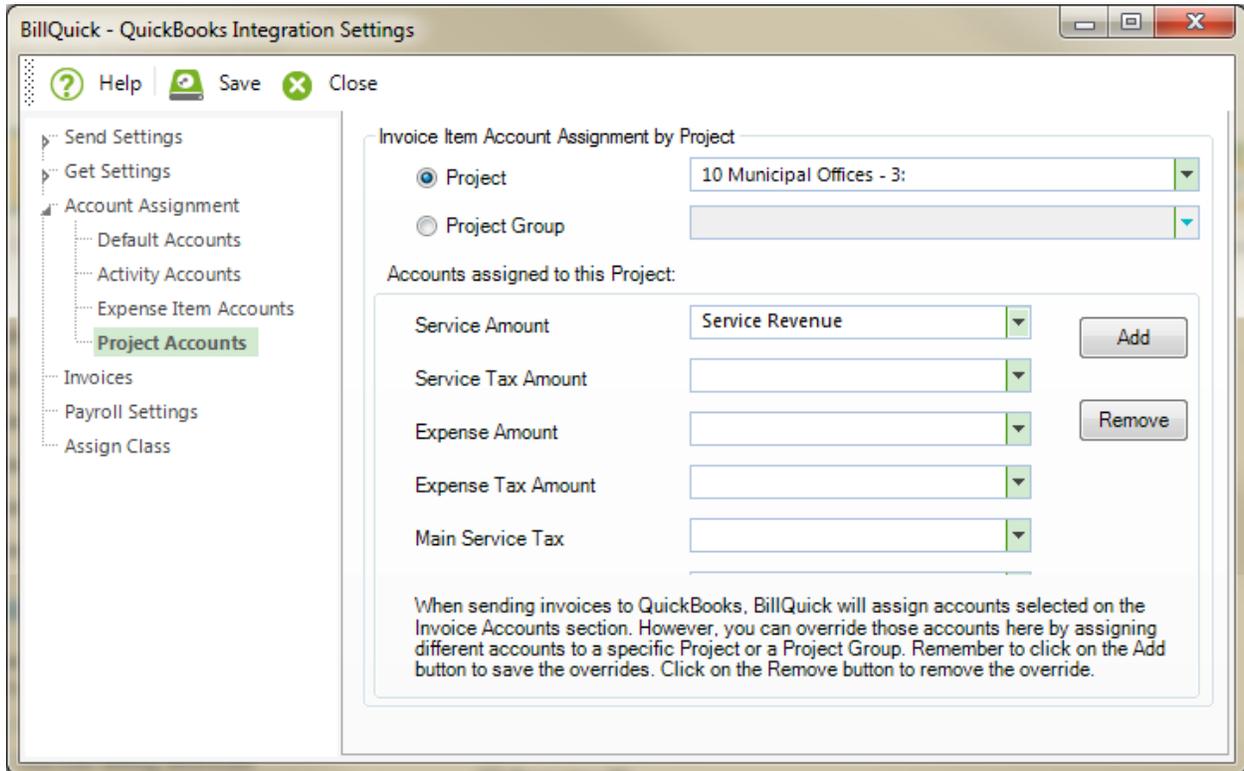
On the Defaults Accounts section you specified the default income account to be assigned to Activity Codes in BillQuick when they are sent to QuickBooks as Service Items. Here, you can specify a separate Income and Expense Account per Activity (Service Item). If you leave it blank, BillQuick will then use the default Income Account specified in the Default Accounts section.

Income Account for Services Invoiced  
Other Income

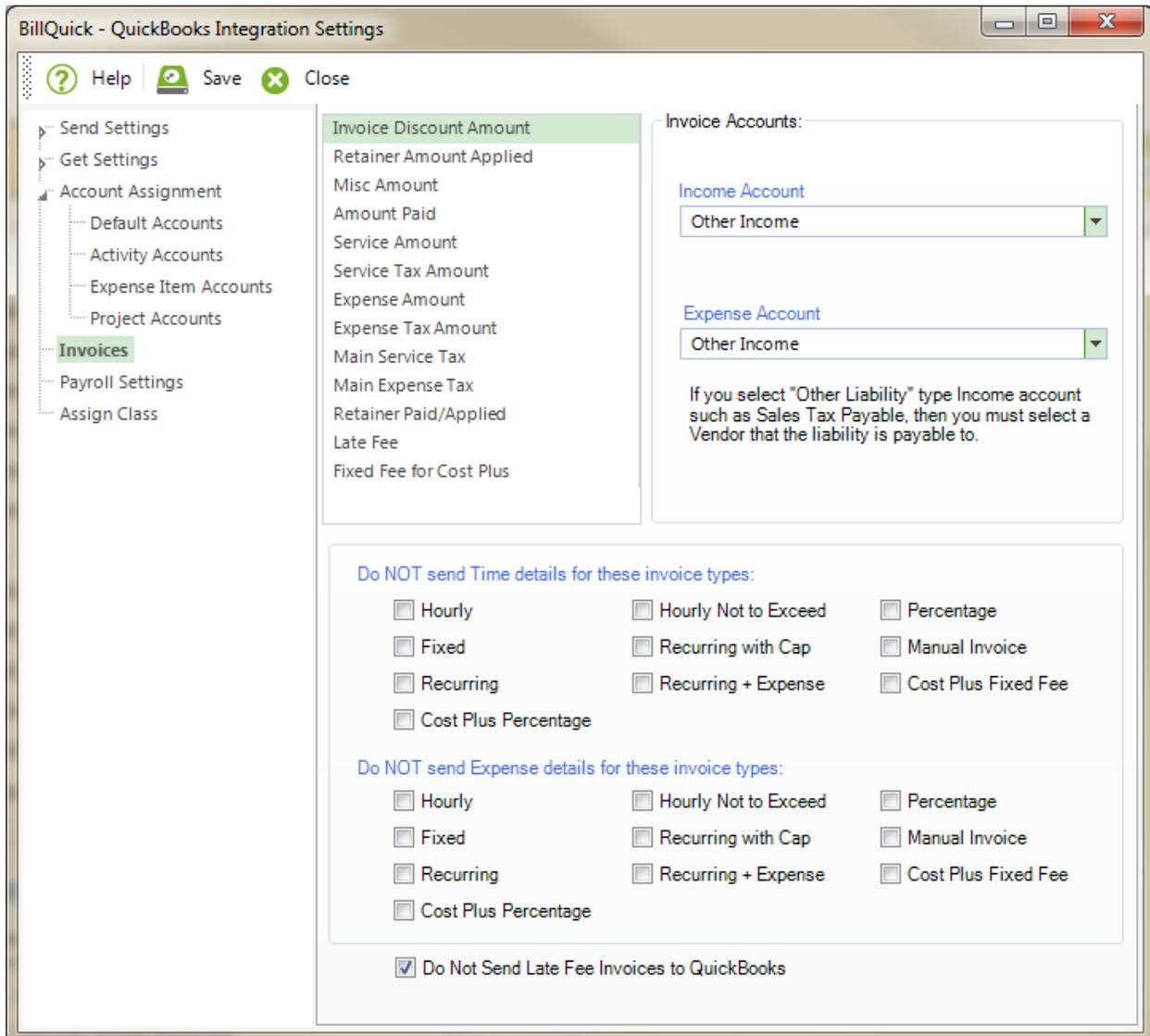
Expense Account for Services Invoiced  
Other Income

- Expense Item Accounts

- Project Accounts



- Invoice Accounts



 See the [Initial Integration](#) section for step-by-step instructions.

With each invoice, BillQuick sends up to four separate tax amounts to QuickBooks as line items. The four items are:

- *Service Tax Amount* –sum of Tax 1, Tax 2 and Tax 3 for time entries
- *Expense Tax Amount* –sum of Tax 1, Tax 2 and Tax 3 for expense entries
- *Main Service Tax Amount* –amount calculated on the total value of services using the MST rate
- *Main Expense Tax Amount* –amount calculated on the total value of expenses using the MET rate

Tax line items transfer whether you choose to send a detailed invoice or a summary invoice. Associating taxes to service items in QuickBooks has two flaws: (1) it treats the tax amount as income, which is incorrect

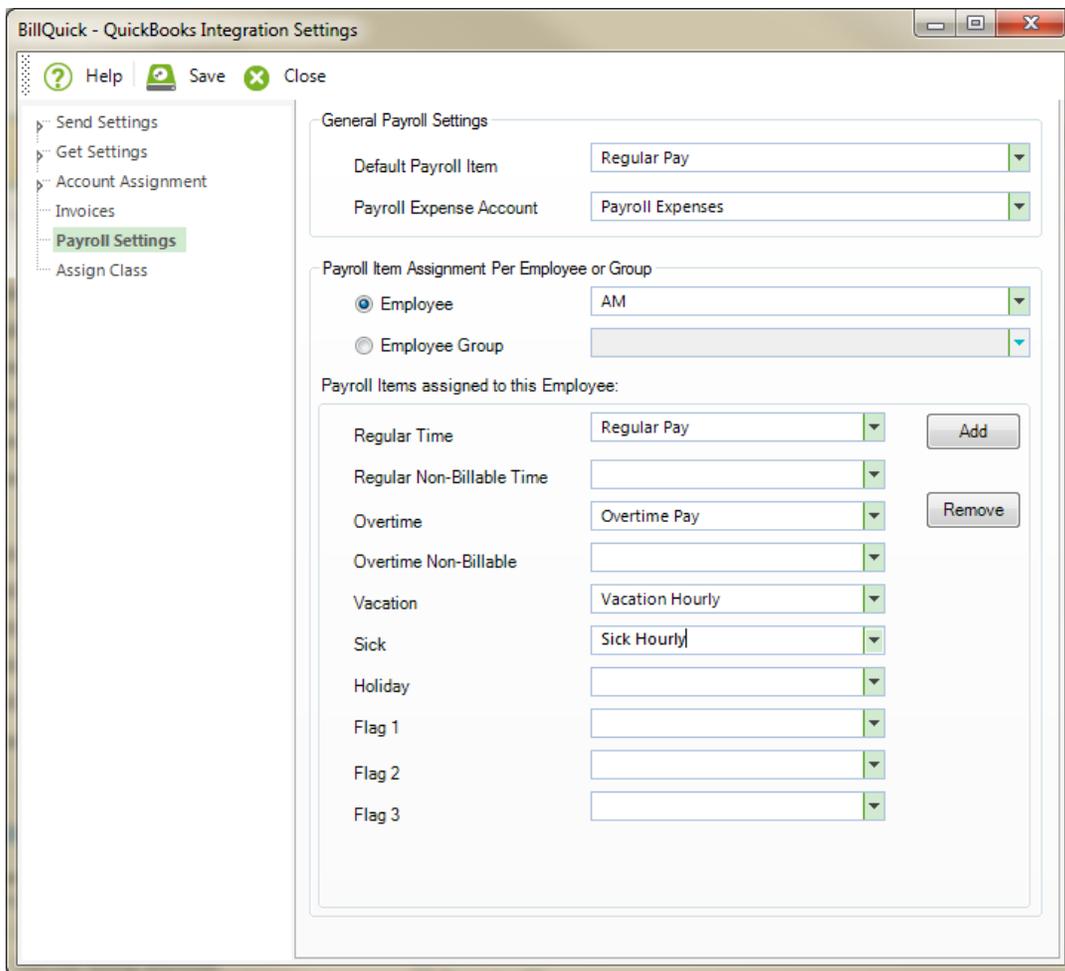
and (2) what you owe a tax agency will not show up in the Sales Tax Liability report in QuickBooks.

To avoid these potential problems, we highly recommend assigning *liability* accounts to tax items before sending them to QuickBooks. For example, Service Tax Amount can be assigned to Sales Tax Payable account and so on. When you do that, the 'Expense Account' field changes to 'Vendor'. It is important to select an appropriate vendor for each liability account.

On the Invoices screen, you can assign income and expense accounts to individual invoice items listed on the screen. *For description of each field on this screen, see the BillQuick Help.*

## Payroll Settings

Every payroll item must be assigned to an account in QuickBooks. BillQuick allows you to assign QuickBooks payroll items and accounts to its time entry related items such as regular time, overtime, and vacation on an employee or employee group basis. The time data transferred will be assigned to the specified payroll item and account in QuickBooks. *For description of each field on this screen, see the BillQuick Help.*



The screenshot shows the 'BillQuick - QuickBooks Integration Settings' window. The left sidebar contains a navigation menu with the following items: Send Settings, Get Settings, Account Assignment, Invoices, Payroll Settings (highlighted), and Assign Class. The main content area is titled 'General Payroll Settings' and includes the following fields:

- Default Payroll Item: Regular Pay
- Payroll Expense Account: Payroll Expenses

Below this is the 'Payroll Item Assignment Per Employee or Group' section, which has two radio buttons: 'Employee' (selected) and 'Employee Group'. The 'Employee' option is set to 'AM'. Below this is a table titled 'Payroll Items assigned to this Employee:' with the following rows:

| Payroll Item              | Assigned Account | Action |
|---------------------------|------------------|--------|
| Regular Time              | Regular Pay      | Add    |
| Regular Non-Billable Time |                  |        |
| Overtime                  | Overtime Pay     | Remove |
| Overtime Non-Billable     |                  |        |
| Vacation                  | Vacation Hourly  |        |
| Sick                      | Sick Hourly      |        |
| Holiday                   |                  |        |
| Flag 1                    |                  |        |
| Flag 2                    |                  |        |
| Flag 3                    |                  |        |

## Classes

Classes are transaction entities that allow you to view statements and reports for that entity. BillQuick supports the assignment of user-defined classes for all transactions, including time and expense entries. Whether you are tracking multiple business entities, locations or various cost centers, BillQuick Class is the feature to handle this requirement. It also allows you to track project income or performance by partner, location or any other parameter at the project level. For instance, if you keep data from multiple locations in one company file, you may assign a 'class' to each location to facilitate pulling together similar items for reporting. Another example is tracking revenues and expenses by partner or service type. Each of these 'classes' would be assigned to a project that is owned by a partner or is the scope of work for a service type. You can run (for instance) a Profit & Loss by Class report to see the income associated with different classes. With the Class feature in BillQuick, you can also run your Balance Sheet and other financial reports by class. All the related reports can be filtered by a specific class.

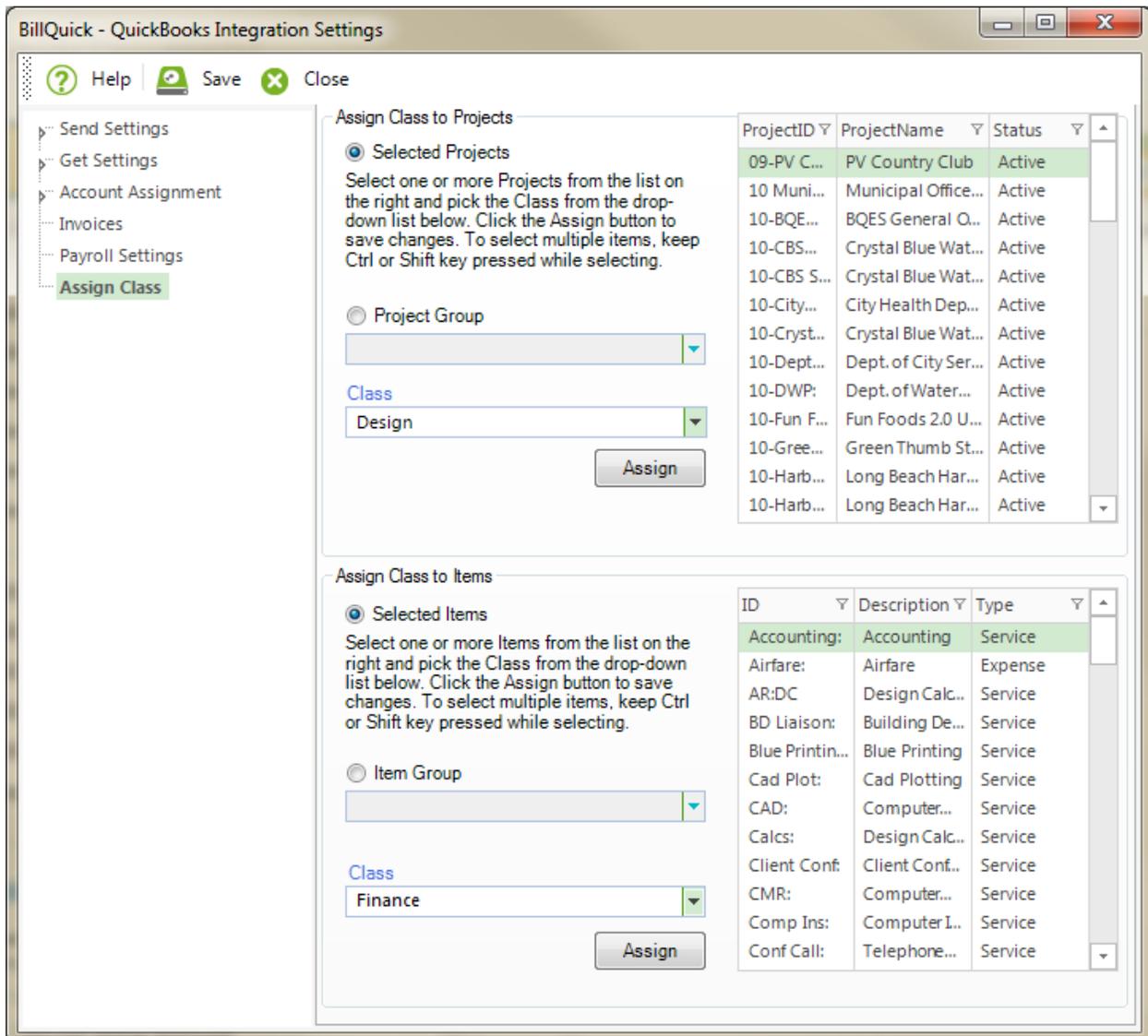
The Class List screen allows you to create and manage all the classes in BillQuick. You can then assign these classes to activity and expense items, projects, time and expense entries, invoices, etc. Payments inherit the same class as that of the invoices. The relationship between a class and a project is one-to-one (a project can be assigned to one class only). If classes are assigned to projects, the related time and expense entries are also assigned the same class. However, you can overwrite them at the next level. You cannot delete a class if it is assigned to an item.

A class can also be used when the BillQuick data is synced to your accounting software, say QuickBooks. If you are already using classes in QuickBooks, no need to re-enter the class list in BillQuick because it allows the bidirectional sync of the Class List between the two programs. You need to assign class to BillQuick items before creating invoices and prior to the synchronization with your accounting software.

Else, your class fields will remain blank there and will not display in reports.

Classes can be assigned to projects, services, expense items or their groups from the Integration Settings screen. BillQuick allows you to assign a QuickBooks class to each transaction item that you want to track. *For description of each field on this screen, see the BillQuick Help.*

When you are sending invoices with some write-up/down adjustment, BillQuick checks if the project has a class associated with it. If it has, then the same class is assigned to the WUD line item. If it does not, then BillQuick adds the WUD on the fly to the item class as specified on the Assign Class panel.



**Assign Class to Projects**

Selected Projects  
Select one or more Projects from the list on the right and pick the Class from the drop-down list below. Click the Assign button to save changes. To select multiple items, keep Ctrl or Shift key pressed while selecting.

Project Group

Class: Design

Assign

| ProjectID   | ProjectName          | Status |
|-------------|----------------------|--------|
| 09-PV C...  | PV Country Club      | Active |
| 10 Muni...  | Municipal Office...  | Active |
| 10-BQE...   | BQES General O...    | Active |
| 10-CBS...   | Crystal Blue Wat...  | Active |
| 10-CBS S... | Crystal Blue Wat...  | Active |
| 10-City...  | City Health Dep...   | Active |
| 10-Cryst... | Crystal Blue Wat...  | Active |
| 10-Dept...  | Dept. of City Ser... | Active |
| 10-DWP:     | Dept. of Water...    | Active |
| 10-Fun F... | Fun Foods 2.0 U...   | Active |
| 10-Gree...  | Green Thumb St...    | Active |
| 10-Harb...  | Long Beach Har...    | Active |
| 10-Harb...  | Long Beach Har...    | Active |

**Assign Class to Items**

Selected Items  
Select one or more Items from the list on the right and pick the Class from the drop-down list below. Click the Assign button to save changes. To select multiple items, keep Ctrl or Shift key pressed while selecting.

Item Group

Class: Finance

Assign

| ID              | Description    | Type    |
|-----------------|----------------|---------|
| Accounting:     | Accounting     | Service |
| Airfare:        | Airfare        | Expense |
| AR:DC           | Design Calc... | Service |
| BD Liaison:     | Building De... | Service |
| Blue Printin... | Blue Printing  | Service |
| Cad Plot:       | Cad Plotting   | Service |
| CAD:            | Computer...    | Service |
| Calcs:          | Design Calc... | Service |
| Client Conf:    | Client Conf... | Service |
| CMR:            | Computer...    | Service |
| Comp Ins:       | Computer I...  | Service |
| Conf Call:      | Telephone...   | Service |

 You need to assign QuickBooks class to BillQuick items before creating invoices and prior to the synchronization. Else, your class fields will remain blank in QuickBooks and will not display in reports.

If you have assigned classes to projects as well as activities and expenses (or their groups), a project class gets precedence over an item class. For example, assign Class 1 to Project P1; and Class 2 to Activity A1, A2 and A3 and Expense E1, E2 and E3. If an invoice for Project P1 contains Activity A1 and Expense E1, BillQuick inserts Class 1 into the transaction for all items when it syncs the invoice with QuickBooks. In comparison, you may have an invoice for Project P2 with same activities (A1, A3) and expenses (E2, E3). In this case, when you sync the invoice, BillQuick adds Class 2 to the transactions for the activity and expense items.

 See the [Initial Integration](#) section for step-by-step instructions.

# INTEGRATION WIZARD

 If you are new to BillQuick as well as QuickBooks, initial integration tasks will be completed after you have set up your information in one or the other program.

Initial integration populates the BillQuick or QuickBooks company database with information from the other program. Your initial synchronization settings determine what information and how much of it is shared between the programs. For example, you may decide to move QuickBooks data for only the last two years to BillQuick.

For initial integration setup, you can specify synchronization options on the BillQuick-QuickBooks Integration Settings screen and then use the menus to transfer each type of data. You can do this by referring to the scenario best describing your needs, as discussed in [Initial Integration](#) section.

Alternatively, you could make use of QuickBooks Integration Wizard in BillQuick, which could be an easier and faster method for first-time integration. This wizard walks you through the process of specifying initial synchronization options, mapping of accounts and items, and finally the transfer of data between the two programs.

 Please check [Integration Rules](#) for underlying rules and details about BillQuick↔QuickBooks Integration.

## QuickBooks Integration Wizard

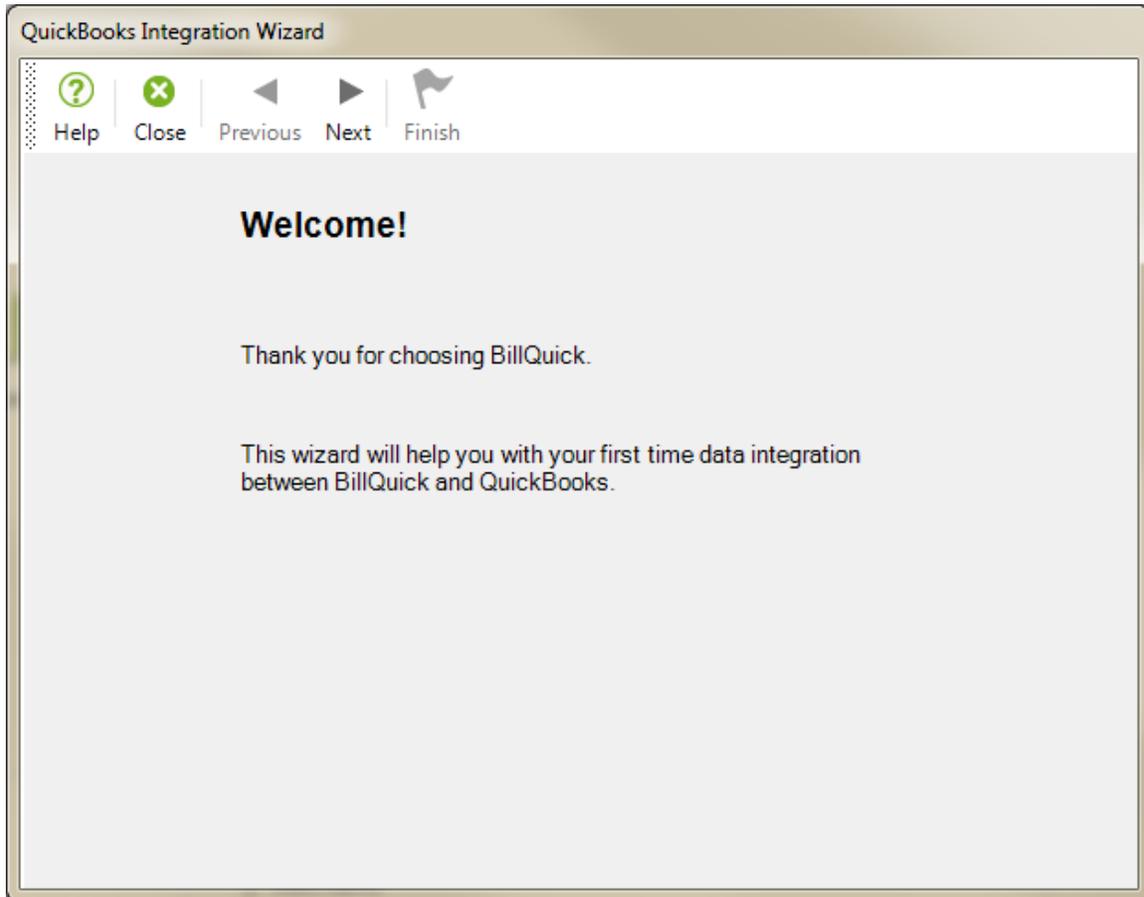
The QuickBooks Integration Wizard is an easy-to-use tool for the first-time integration between BillQuick and QuickBooks. It walks you through the initial synchronization procedure and populates the BillQuick or QuickBooks database with available data. While the same task could be accomplished using the BillQuick-QuickBooks Integration Settings screen, the wizard is an easier and faster tool for many new users.

 If you are trying to integrate a BillQuick Sample database with QuickBooks, you will be warned prior to the synchronization.

The steps involved in initial synchronization are:

1. Start BillQuick and open your Company database.
2. Access the wizard from the Integration menu, QuickBooks, QuickBooks Integration Wizard.
3. The QuickBooks Integration Wizard opens. Click Next on the Welcome page.
4. You will be prompted to choose a scenario that best describes your situation based on your usage of BillQuick and QuickBooks. You will be walked through a unique process depending upon the

option chosen here.



5. In case of a New QuickBooks User, you need to create a new company file in QuickBooks. For those who have been using QuickBooks or BillQuick, you are prompted to back up your company files. Confirm that you made a backup copy of your QuickBooks and BillQuick company database, and then click Next.

 From this point forward, if you have any trouble accessing your QuickBooks database it is most likely due to not being logged on to QuickBooks with administrative privileges.

6. Next, make sure QuickBooks is running. You are prompted to open your QuickBooks program with administrative privileges in single user mode. Open the QuickBooks company file that you need to sync with.
7. In QuickBooks, grant access rights to BillQuick. See [Security Permissions](#) below for more.
8. In QuickBooks, all items (service items, expense items, invoice items) are associated with accounts. Please assign appropriate accounts to BillQuick items prior to synchronization. See [QuickBooks](#).

[Accounts](#) for more information.

9. Select the Default Payroll Item and associated Payroll Expense Account. See [Payroll Settings](#) for more.
10. Next, the Wizard will allow you to select the desired BillQuick modules that will sync with QuickBooks. You can skip the data synchronization for any module.



When transferring employee data from QuickBooks, BillQuick assigns a default bill and cost rate of \$1. However, if you want, you can enter different values in the Default Bill Rate and Default Cost Rate fields here (or later in the Employee screen).



When transferring time records from BillQuick to QuickBooks, you are given the option of not transferring compensation time by checking the 'Do Not Transfer . . .' option. In addition, by default, the billable hours get transferred to QuickBooks. If you want actual hours to transfer instead, check the Transfer Hours option.

11. Now you will be asked to choose the type of data integration (synchronization mode) you want:
  - On-Demand (allows you to sync when you want to)
  - On-Schedule (allows you to schedule the synchronization process)
  - Real-Time Synchronization (allows you to sync data immediately, in real time)
12. If you select On-Demand synchronization, you will be able to sync the data in the next step. If you choose On-Schedule synchronization, you have to specify when you want to sync the data. You are provided with various Sync Options on the next page.
13. To avoid data duplication in the case of existing users, the wizard attempts to find matching data and then link them. This is done using the [Smart Match](#) feature. If you want to skip auto-match for certain modules, un-check the appropriate box.
14. If the wizard fails to find a match automatically, you will be able to match it manually using the 'Match Selected' button. This is done by selecting the QB and BQ items from the grid and clicking the Match Selected.

You can even view the matched items by clicking the Show Matched button. After you have finished, click the Next button.

15. BillQuick is ready to sync with QuickBooks. A progress bar displays the status of the data transfer process. Your data synchronization is now completed!

 For future data synchronization, you can set the integration preferences using the BillQuick-QuickBooks Integration Settings screen. See [Integration Settings](#) for more information.

## INITIAL INTEGRATION

Data integration is a process that transfers data between BillQuick and your accounting package. The first-time or initial integration brings the databases of the two programs to the same level. Your initial synchronization settings determine what information and how much of it is shared between the programs.

During integration set up and synchronization procedures, both BillQuick and QuickBooks must be running. For initial integration set up, you can specify synchronization options on the BillQuick-QuickBooks Integration Settings screen and then use the menu to transfer each type of data. You can do this by referring to the scenario best describing your needs, as discussed below.

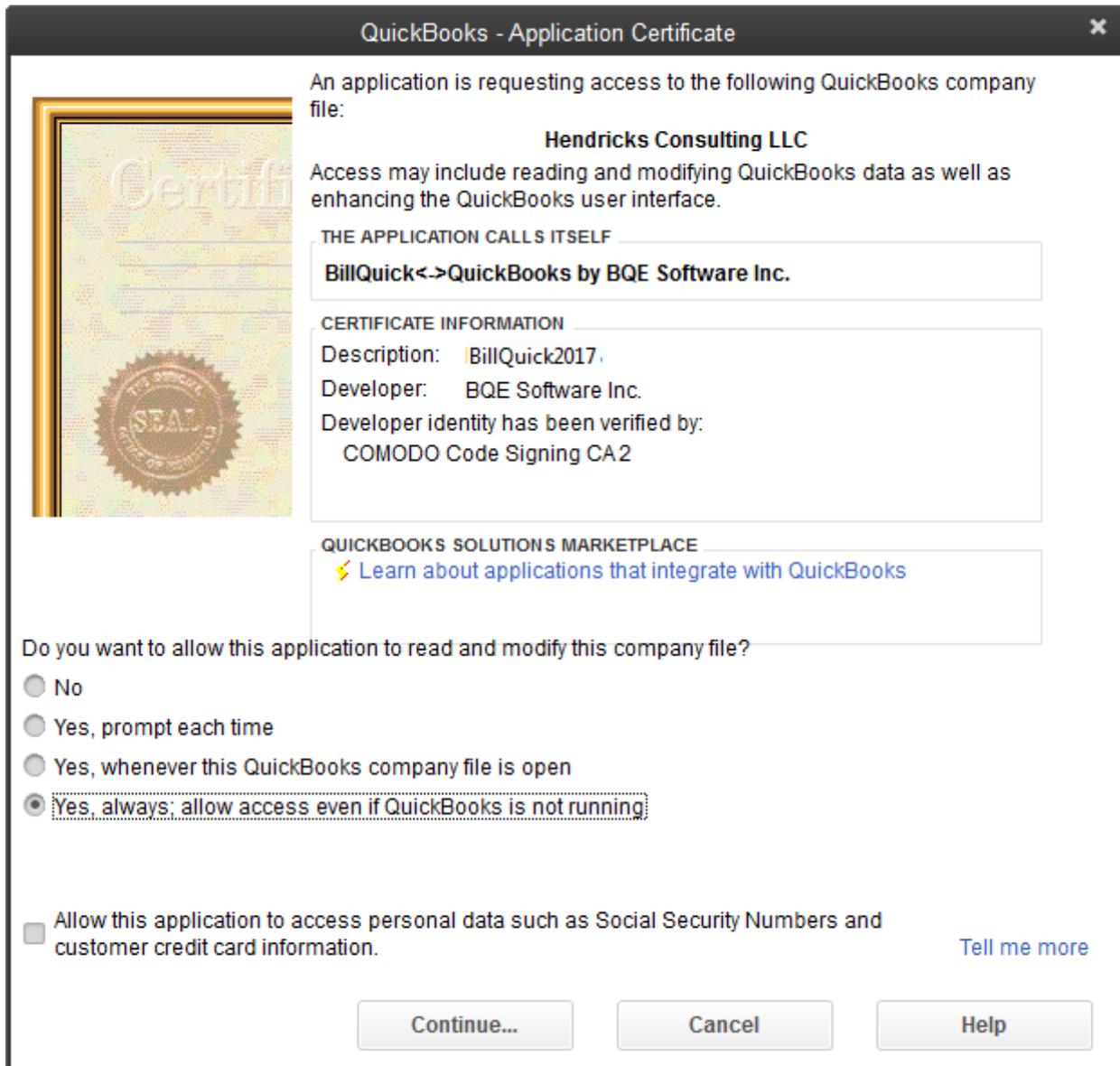
 If you have huge data to sync between the two programs, it is better to do it on a year-by-year basis to ensure successful data transfer. Getting or sending too much information at a time can result in errors or failure.

## Security Permissions

Before you sync BillQuick data with QuickBooks, you must have security permission to perform the task. The BillQuick Supervisor in your company assigns integration (and other) security rights to users. An easy way to avoid warning messages is to add BillQuick and QuickBooks to your Windows Startup folder so they run automatically at startup.

You also need to assign auto logon permission to BillQuick from QuickBooks. To allow direct communication, you have to grant permission to BillQuick to access your QuickBooks database.

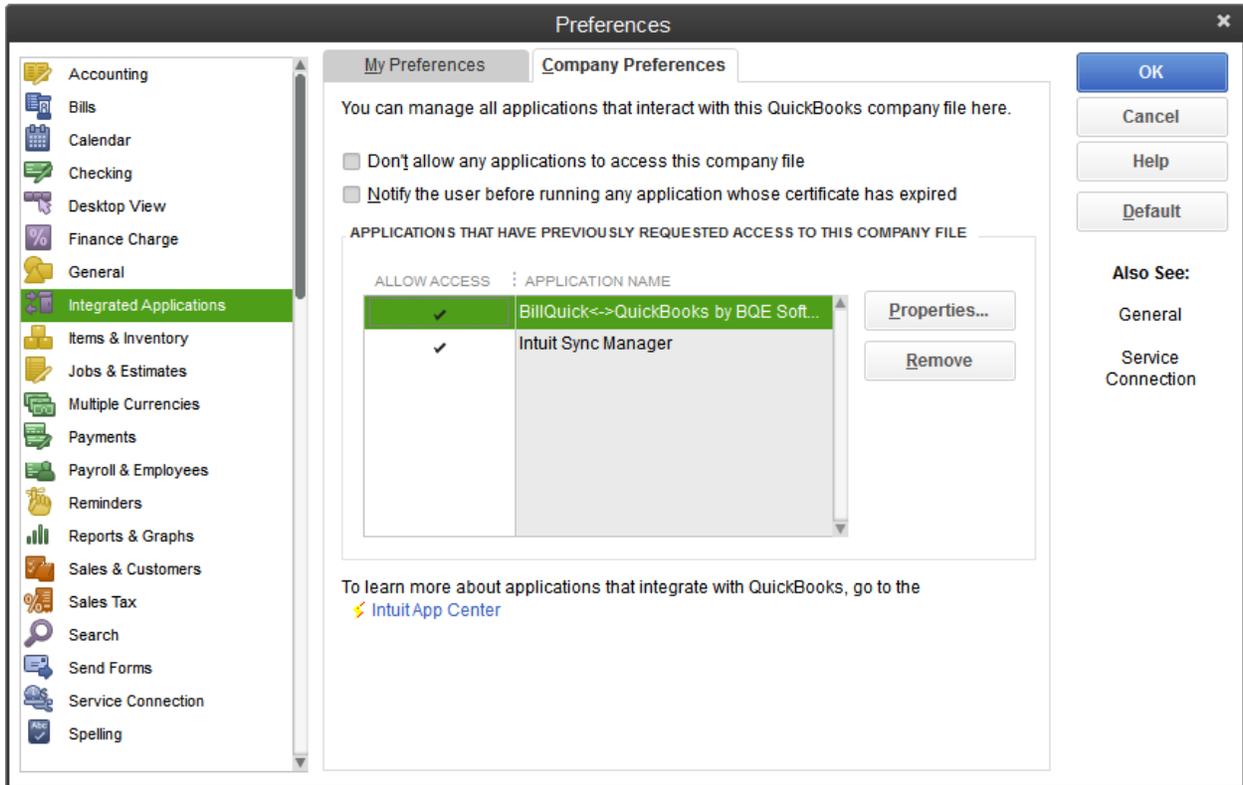
1. Open QuickBooks and log in with administrative privileges. Open the desired company file.
2. You will be prompted to grant access to BillQuick. Choose the 'Yes, always allow access...' option and click Continue.



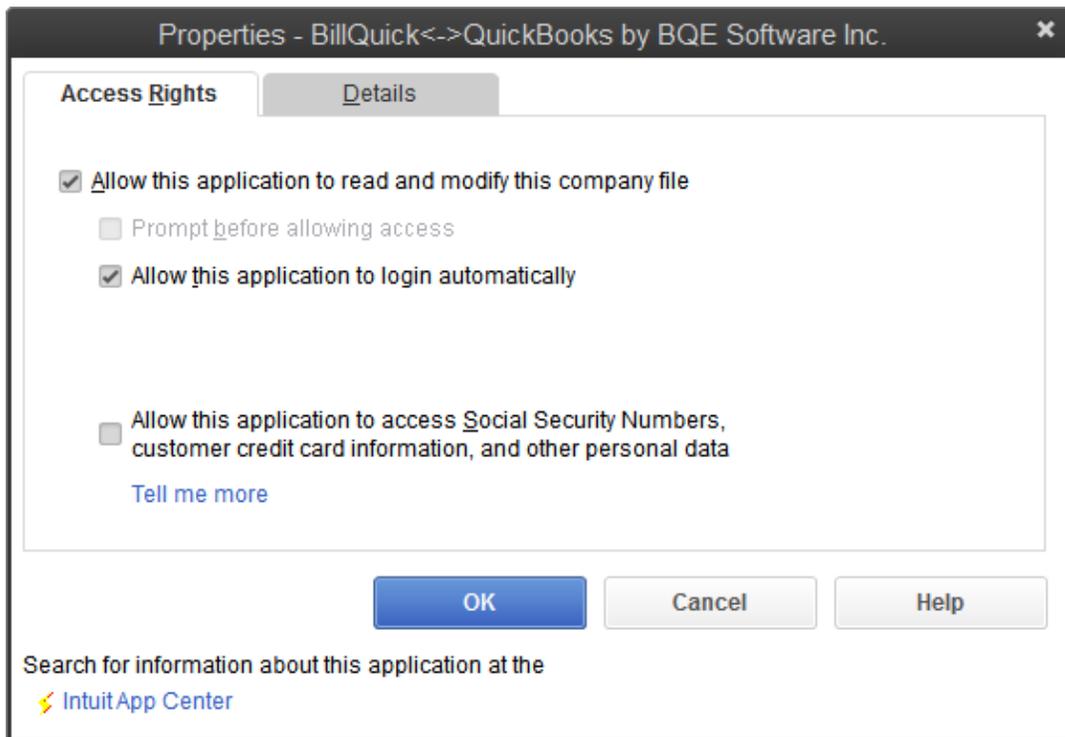
3. Confirm your selection by clicking Done. This establishes the first connection between the two programs.

 By default, BillQuick always connects to the currently open QuickBooks company file. If QuickBooks is not running, it opens the file specified in the Integration Settings screen.

4. Select Edit menu, Preferences, Integrated Applications option.
5. Click on Company Preferences tab. Allow access to the BillQuick program.



6. Click on Properties.



7. On the Access Rights tab, assign the desired permissions for BillQuick.
8. Click OK to save the settings and then close.



Please check [Integration Rules](#) before proceeding.

## Scenario 1: Existing BillQuick-New QuickBooks User

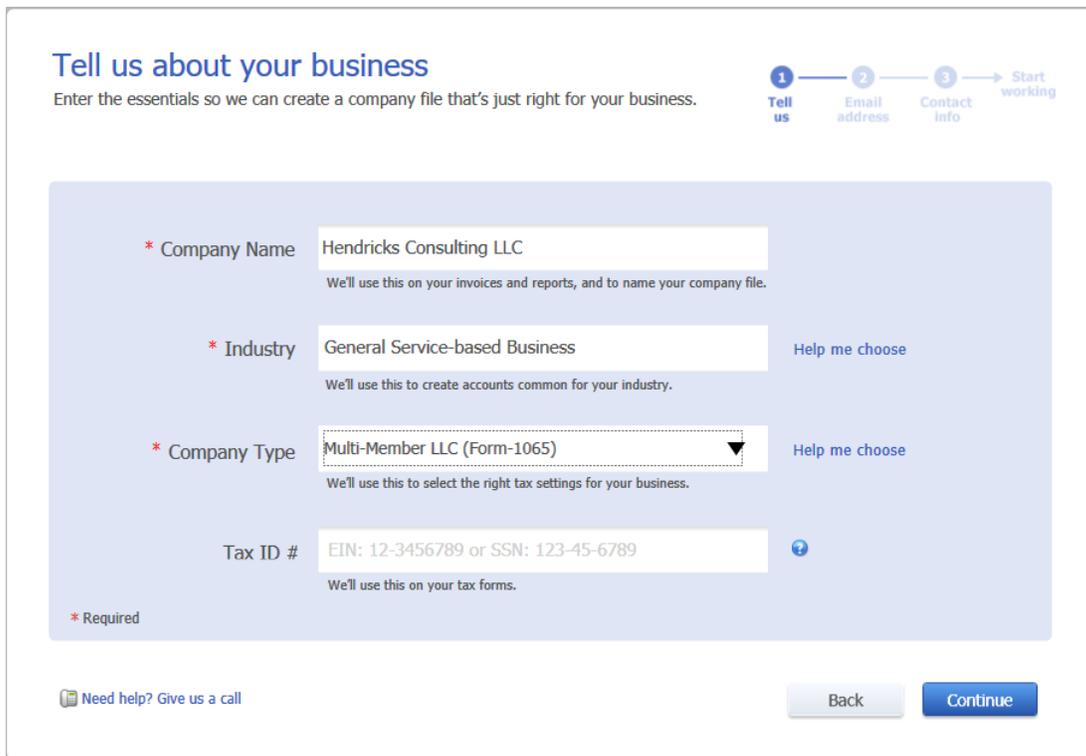
BillQuick users who are new to QuickBooks start by transferring information from BillQuick to a new QuickBooks database. After creating the QuickBooks file and setting synchronization preferences, you can initiate synchronization and check the transferred data.

Please follow the steps below to integrate BillQuick and QuickBooks data.

### 1. Creating QuickBooks Database

Before integrating data with BillQuick, a new QuickBooks user must first create a new QuickBooks database and assign permissions to BillQuick to access its data (*see [Security Permissions](#) above*).

1. Open QuickBooks and choose 'Create a new company'. A wizard guides you in the process of creating a new company file.
2. Enter your Company Name, Industry and other details.



**Tell us about your business**  
Enter the essentials so we can create a company file that's just right for your business.

1 Tell us → 2 Email address → 3 Contact info → Start working

\* Company Name   
We'll use this on your invoices and reports, and to name your company file.

\* Industry  [Help me choose](#)  
We'll use this to create accounts common for your industry.

\* Company Type  [Help me choose](#)  
We'll use this to select the right tax settings for your business.

Tax ID #  [?](#)  
We'll use this on your tax forms.

\* Required

[Need help? Give us a call](#)

3. Enter your address and other contact information.
4. Enter other relevant information and close the wizard.

## 2. Backing up Database

Before the initial synchronization, it is important to back up your BillQuick database. Select Backup Database from the Utilities menu. By default, BillQuick stores the backup copy in the same folder as the company database (for example, the standard installation folder x:\Program Files\BillQuick2018; x = drive letter). If you want the database copy to be saved in another location, select Global Settings-Folders screen from the Settings menu and enter a new location.

## 3. Specifying Synchronization Settings

Specifying integration settings is necessary to define which data will be transferred as well as other preferences. Later, you can fine-tune these settings to control day-to-day integration process (*see 5. Fine-Tune Synchronization Settings below*).

1. Look at the status line at the bottom of the BillQuick screen. It displays the currently open BillQuick database. If it is not the one you want to integrate with, select File menu, Open Company. Choose the correct company and then continue to the next step.
2. From the Integration menu, select QuickBooks, Sync Settings. The BillQuick-QuickBooks Integration Settings screen displays.



See the [Integration Settings](#) section for more information

3. On the left of the screen is a list of BillQuick modules, for both Send Settings and Get Settings. You can set various filters and other synchronization options based on the selected module.

Since we want to transfer data from BillQuick to QuickBooks, ensure that the modules are selected from the Send Settings list. *See [Send Settings](#) for more.*



You only need to decide whether to send each type of BillQuick data to QuickBooks. If you want to restrict what data records transfer to QuickBooks, choose one or more filters.

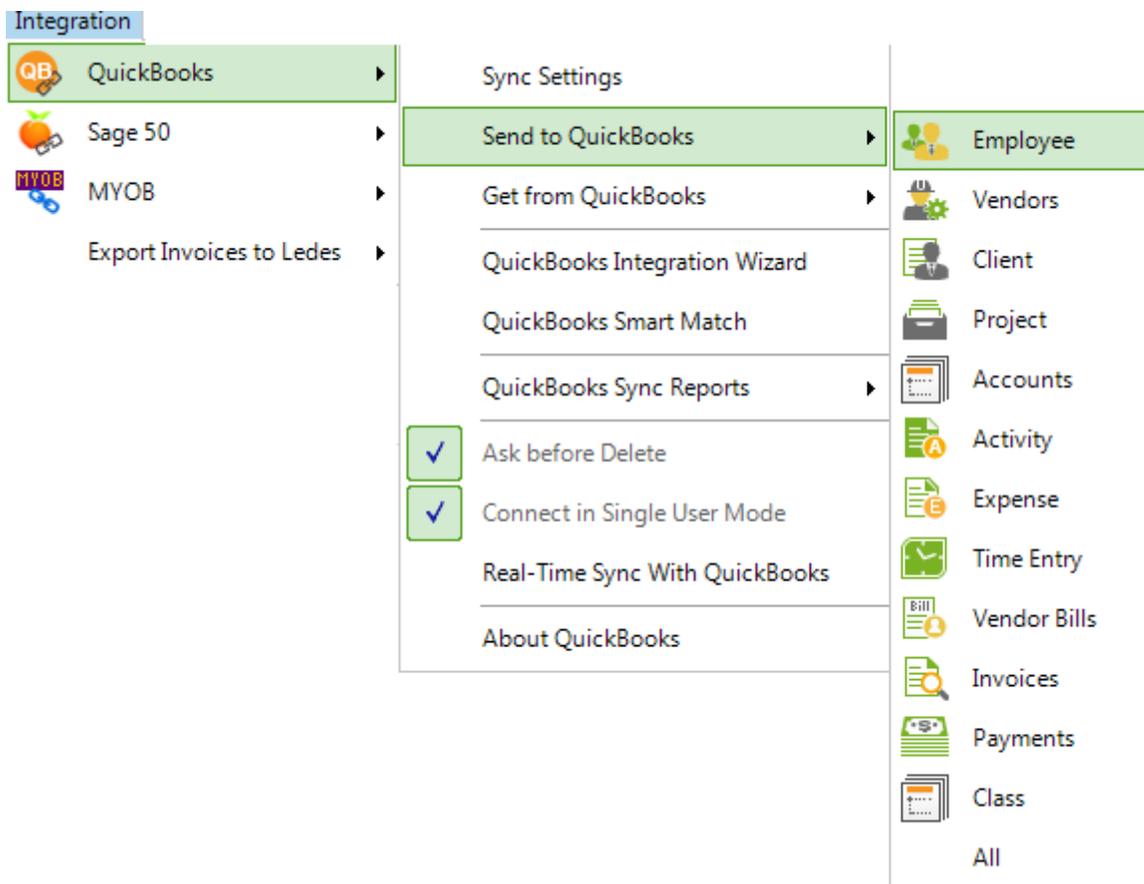
4. Click on the Account Assignment option and select default and other accounts for BillQuick items prior to data transfer. (*See [QuickBooks Accounts](#) for more.*) Click on the Save button and move on.
5. Next, select other synchronization settings on the left and make the desired assignments:
  - Assign accounts to BillQuick invoice items (*See [Invoices](#) for more information.*)
  - Specify QuickBooks accounts for BillQuick payroll items (*See [Payroll Settings](#) for more.*)

- Assign QuickBooks classes to BillQuick items (See [QuickBooks Class](#) for more information.)
6. Click the Save button to save all the synchronization settings and then close the screen.

#### 4. Sending Data

Now you are ready to send data from BillQuick to QuickBooks.

1. From the Integration menu in BillQuick, select QuickBooks, Send to QuickBooks.
2. In turn, select each menu item, starting with Employee. After the progress bar indicates the transfer is complete, open the corresponding screens in BillQuick and QuickBooks and verify whether the data is complete. See [Quick-Check](#) for more information.



3. Repeat this step for the next menu item. Below are the BillQuick Send menu items and the corresponding QuickBooks screens.

| BillQuick Send Menu Item | QuickBooks Item |
|--------------------------|-----------------|
| Employee*                | Employee        |
| Vendors*                 | Vendor          |
| Client*                  | Customer        |
| Project*                 | Job             |
| Accounts                 | Chart of        |
| Activity*                | Service Item    |
| Expense*                 | Other Charge    |
| Time Entry               | Time Tracking   |
| Vendor Bills             | Bills           |
| Invoices                 | Invoices        |
| Payments                 | Payments        |
| Class                    | Class List      |

\* The screen name may be different based on your profession or industry, or if you customized them using the Custom Labels feature.



In case of 'Reimbursable' employee expenses, you can send them to QuickBooks as bills via the Expense Log screen. BillQuick prompts you to define an Employee ID to Vendor ID switch.

## 5. Fine Tuning Synchronization Settings

After you check the data transferred to QuickBooks, you may want to change your integration settings to ones better suited for day-to-day synchronization. See [Day-to-Day Integration Scenarios](#) for more.

## Scenario 2: New BillQuick-Existing QuickBooks User

QuickBooks users who are new to BillQuick start by transferring information from QuickBooks to a new BillQuick database. After creating the BillQuick company file and setting synchronization preferences, you can initiate synchronization and check the transferred data.

Please follow the steps below to integrate BillQuick and QuickBooks data.

### 1. Creating BillQuick Company

Before integrating data, a new BillQuick user must first create a BillQuick company database. See *BillQuick Help* for more information.

1. In BillQuick, select File menu, New Company. Choose the type of database technology you want to use. If unsure, choose Standard.

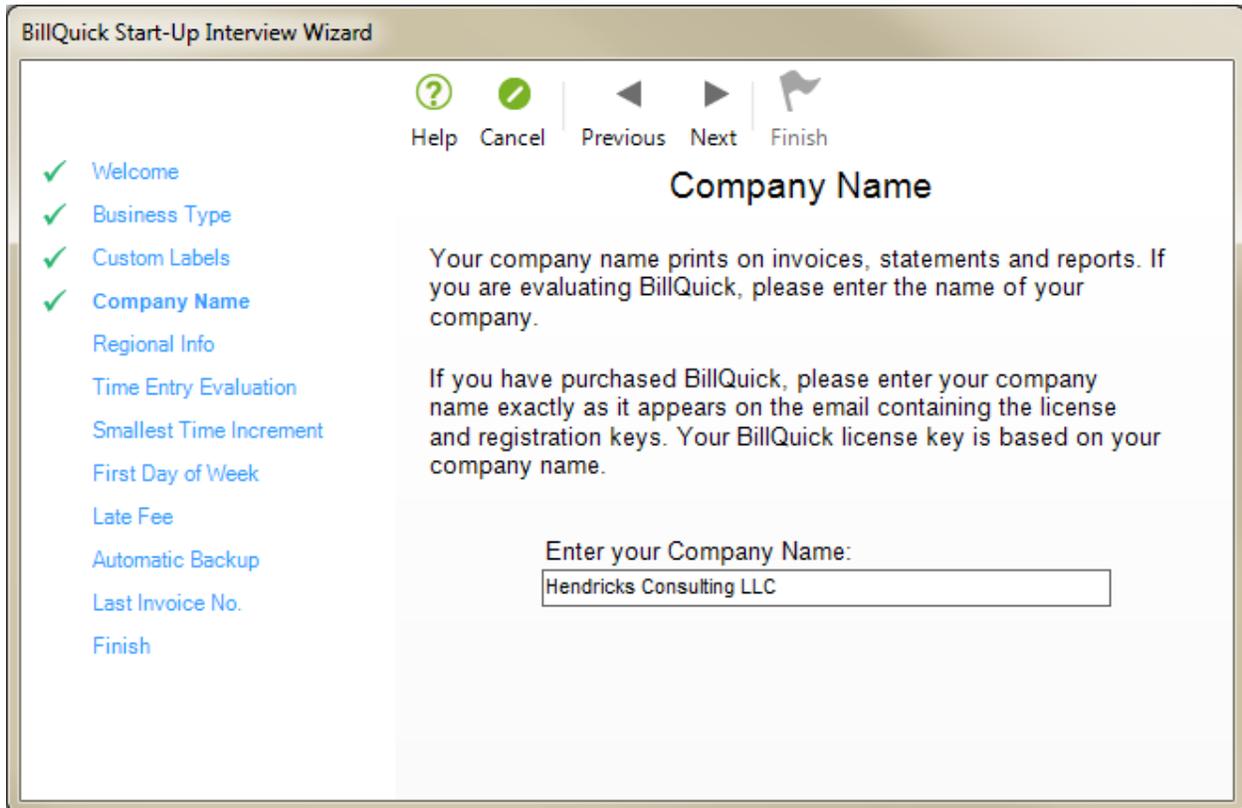
 The database technology available to you depends on the BillQuick Edition purchased. If you are unsure what edition you licensed, select About BillQuick from the Help menu. The edition abbreviation displays right after the version number.

| Edition              | Database Technology   |
|----------------------|---|
| BillQuick Basic      | Microsoft Access (Standard)<br>Microsoft SQL Server Express                       |
| BillQuick Pro        | Microsoft Access<br>Microsoft SQL Server Express                                  |
| BillQuick Enterprise | Microsoft Access<br>Microsoft SQL Server Express<br>Microsoft SQL Server Standard |

- On the New BillQuick Database dialog box, enter a name for the new database. Most commonly, the company name is used for easy identification. Click the Open button. BillQuick creates the database and opens the BillQuick Start-Up Interview wizard.

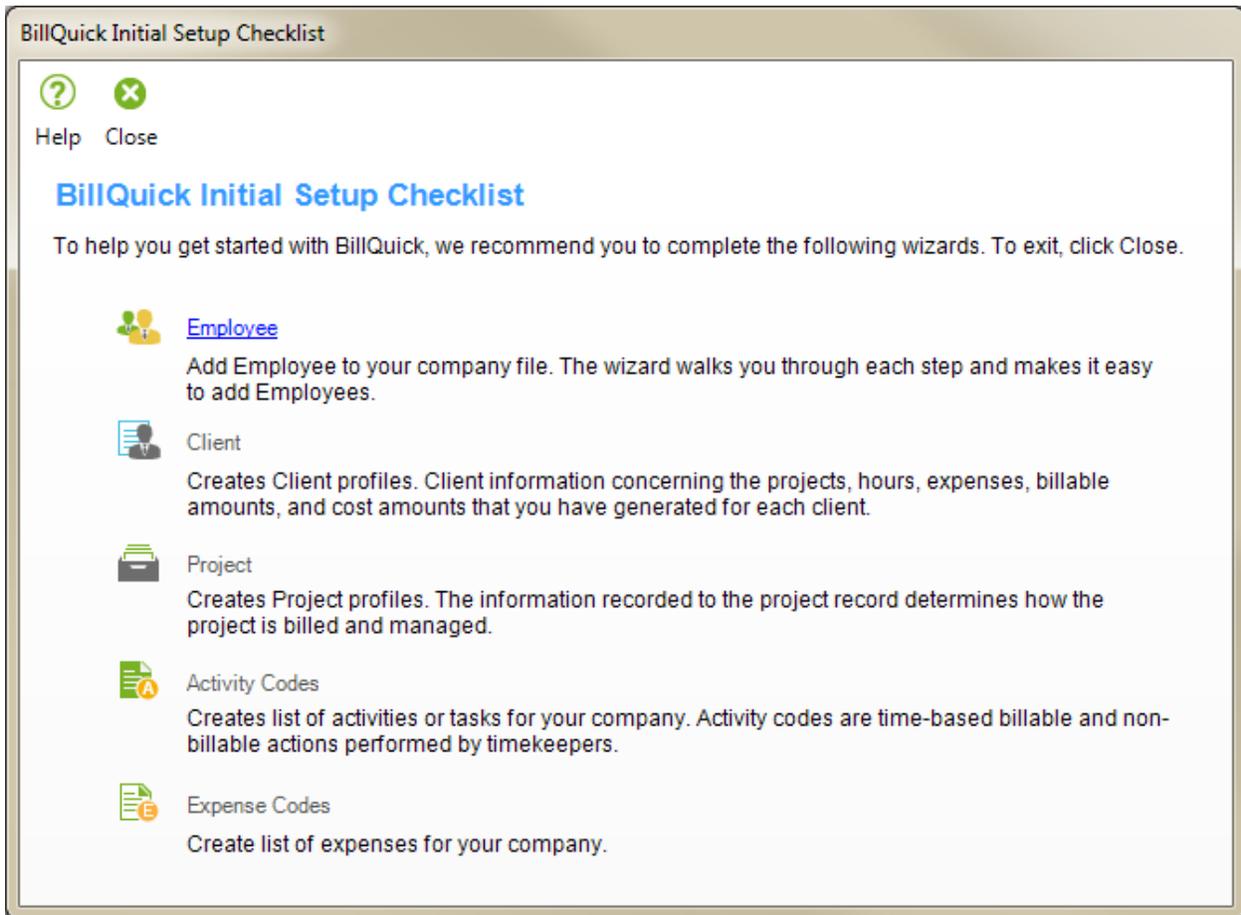
 The BillQuick Start-Up Interview can be closed and reopened later. To do so, select Wizards, BillQuick Interview from the View menu.

- On the BillQuick Start-Up Interview page, click the Next button.
- Leave Business Type blank. If you select a type, BillQuick copies industry-specific activity (service) and expense codes into your company database. These codes are not needed because items will transfer from QuickBooks into BillQuick. Click the Next button twice to bypass the Activity Codes page.
- Custom Labels allow you to change key business terms to suit your professional and company preferences in BillQuick. Customizing terms eases transition from your old time and billing solution. Select your preferred terms from the drop-down lists. When you have finished, click the Next button.
- On the Company Name page, enter your company name. Spell it exactly as it appears on your License and Registration (or Evaluation) Key email.

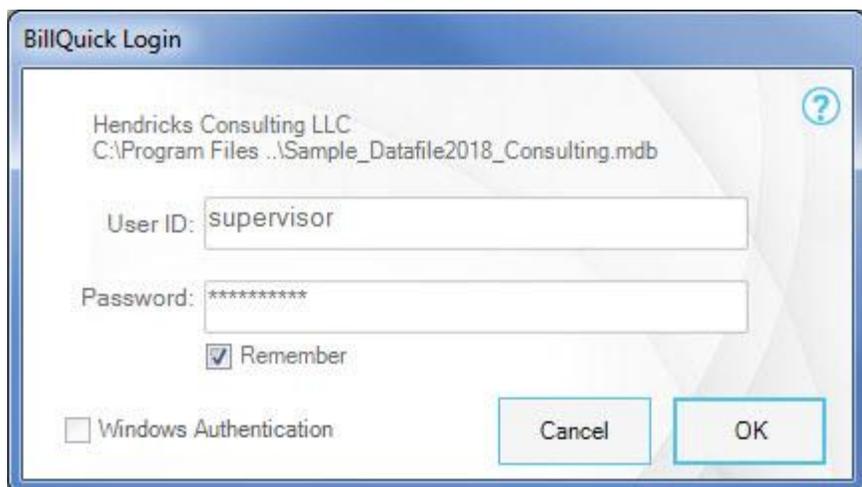


The screenshot shows the 'BillQuick Start-Up Interview Wizard' window. On the left is a vertical list of steps: Welcome, Business Type, Custom Labels, Company Name (highlighted with a green checkmark), Regional Info, Time Entry Evaluation, Smallest Time Increment, First Day of Week, Late Fee, Automatic Backup, Last Invoice No., and Finish. At the top right are navigation buttons: Help (with a question mark icon), Cancel (with a checkmark icon), Previous (with a left arrow), Next (with a right arrow), and Finish (with a flag icon). The main content area is titled 'Company Name' and contains two paragraphs of text. The first paragraph states: 'Your company name prints on invoices, statements and reports. If you are evaluating BillQuick, please enter the name of your company.' The second paragraph states: 'If you have purchased BillQuick, please enter your company name exactly as it appears on the email containing the license and registration keys. Your BillQuick license key is based on your company name.' Below the text is a text input field with the label 'Enter your Company Name:' and the text 'Hendricks Consulting LLC' entered inside.

7. Click the Next button to accept the defaults on the remainder of the pages. You can update these options later in the Global Settings and User Preferences screen. On the last page, click the Finish button.
8. The BillQuick Initial Setup Checklist wizard displays. It enables the first time user to create master information –employee, client, project, and so on –confirming the actions using the checklists. When you have finished, click the Close button.



- Next, the Company screen displays. Enter the required data and click the Save button when you have finished, or click the Close button and perform this task later.
- From the File menu, select Login. For User ID, type 'supervisor' (without quotes), then for password, type 'supervisor' (without quotes). This gives you full security permissions in BillQuick to perform integration tasks.



## 2. Backing up Database

Before the initial synchronization, it is important to back up your QuickBooks database. In QuickBooks, select 'Save Copy or Backup' from the File menu and then choose the 'Backup copy' option from that screen. In addition, in QuickBooks you need to assign permissions to BillQuick to access its data (*see [Security Permissions](#) above*).

## 3. Specifying Synchronization Settings

Specifying integration settings is necessary to define which data will be transferred as well as other preferences. Later, you can fine-tune these settings to control day-to-day integration processing (*see 5. Fine-Tune Synchronization Settings below*).

1. Look at the status line at the bottom of the BillQuick screen. It displays the name of the BillQuick database that is open. *If it is not the one you want to integrate with*, select File menu, Open Company. Choose the correct company and then continue to the next step.
2. From the Integration menu, select QuickBooks, Sync Settings. The BillQuick-QuickBooks Integration Settings screen displays.



See the [Integration Settings](#) section for more information.

1. On the left of the screen is a list of BillQuick modules, both for Send Settings and Get Settings. You can specify various filters and other synchronization options based on the module selected.

Since we want to transfer data from QuickBooks to BillQuick, ensure that the modules are selected from the Get Settings list. (*See [Get Settings](#) for more.*)



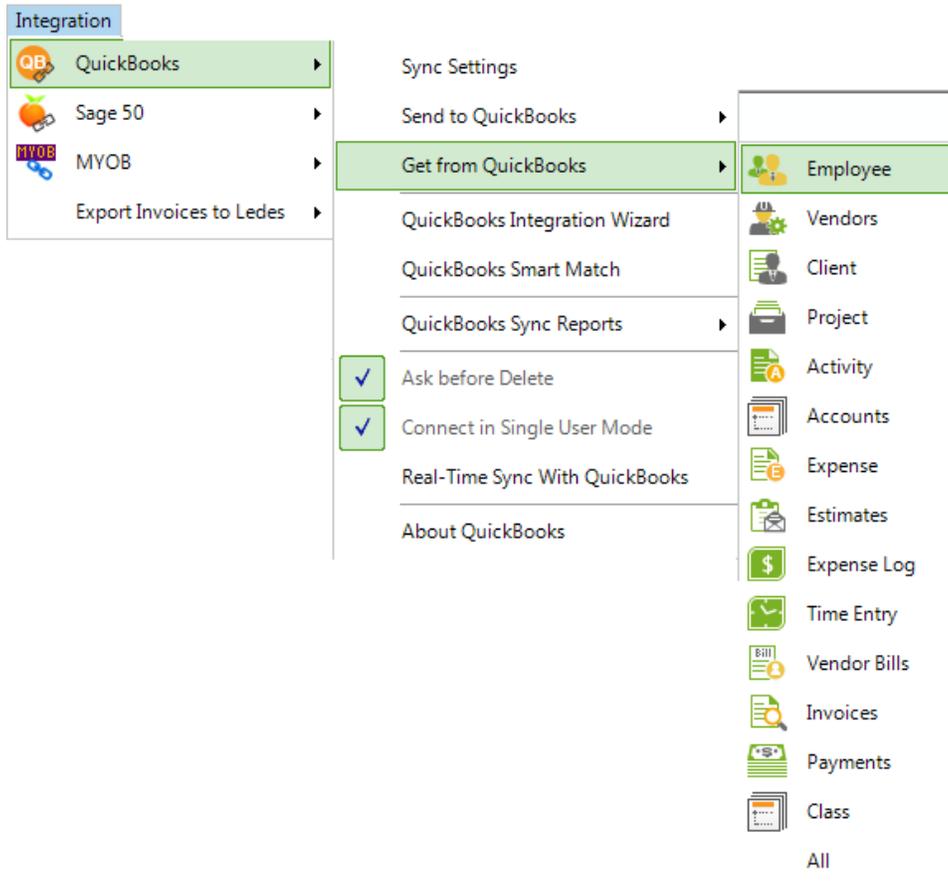
You only need to decide whether to get each type of QuickBooks data to BillQuick. If you want to restrict what data records transfer from QuickBooks, choose one or more filters.

4. Click the Save button to save the synchronization settings and then close the screen.

## 4. Getting Data

Now you are ready to get data from QuickBooks to BillQuick.

1. From the Integration menu in BillQuick, select QuickBooks, Get from QuickBooks.
2. In turn, select each menu item, starting with Employee. After the progress bar indicates the transfer is complete, open the corresponding screens in BillQuick and QuickBooks, and verify whether the data is complete. *See [Quick-Check](#) for more information.*



| BillQuick Get Menu Item | QuickBooks Item     |
|-------------------------|---------------------|
| Employee*               | Employee            |
| Vendors*                | Vendor              |
| Client*                 | Customer            |
| Project*                | Job                 |
| Activity*               | Service Item        |
| Accounts                | Chart of Accounts   |
| Expense*                | Other Charge Item   |
| Estimates               | Estimate            |
| Expense Log             | Checks/Credit Cards |
| Time Entry              | Time Tracking       |
| Vendor Bills            | Bills               |
| Invoices                | Invoices            |
| Payments                | Payments            |
| Class                   | Class List          |

\* The screen name may be different based on your profession or industry, or if you customized them using the Custom Labels feature.

## 5. Fine Tuning Synchronization Settings

Data touchup is needed in BillQuick after getting data from QuickBooks because BillQuick requires certain fields that may be optional in QuickBooks.

- When you get time entries from QuickBooks, make sure to update the bill and cost rates in BillQuick because QuickBooks does not require them.
- Alt. Contact in QuickBooks corresponds to Project Manager in BillQuick. If Alternate Contact is not specified in QuickBooks, BillQuick fills a placeholder 'FromQuickBooks' in the Project Manager field. Change that to the appropriate names.
- Check the IDs of records transferred from QuickBooks. You can change them, if desired, using Change IDs feature in BillQuick.
- Verify other data using the Aging Reports in BillQuick and QuickBooks. Note that credit memos in QuickBooks transfer to BillQuick as negative invoices and hence differences may occur in the aging reports.

After you check the data transferred to BillQuick, you may want to change your integration settings to ones better suited to day-to-day synchronization. See [Day-to-Day Integration Scenarios](#) for more.

## Scenario 3: New BillQuick-New QuickBooks User

If you are new to both BillQuick and QuickBooks, you need to set up databases in both programs for your company, enter or import master information in BillQuick (or QuickBooks), and then sync the data. The instructions below cover these tasks.

To gain the most complete and useful practice management information from the start and to reduce setup time, we recommend that you add or create master information and other time and billing data in your BillQuick database. The exception to this would be the chart of accounts and service and expense items, which should be created in QuickBooks and then transferred to BillQuick. After data setup is done, you can sync data between BillQuick and QuickBooks.



BillQuick **Import/Export** feature (Utilities menu) reads data in Comma Separated Value (comma delimited) or Tab Delimited files. Using this tool, you can associate each data field with the corresponding one in BillQuick. If your old program exports data to a comma- or tab-delimited file format, or to Microsoft Excel (which can save data in these file formats), you can reduce setup time.

### 1. Creating BillQuick Company Database

Before integrating, a new BillQuick user must create a BillQuick company database. BillQuick requires security permission to perform this task.

1. In BillQuick, select File menu, New Company. Choose the type of database technology you want to use. If unsure, choose Standard.

 The database technology available to you depends on the BillQuick edition purchased. If you are unsure what edition you licensed, select About BillQuick from the Help menu. The edition abbreviation displays right after the version number.

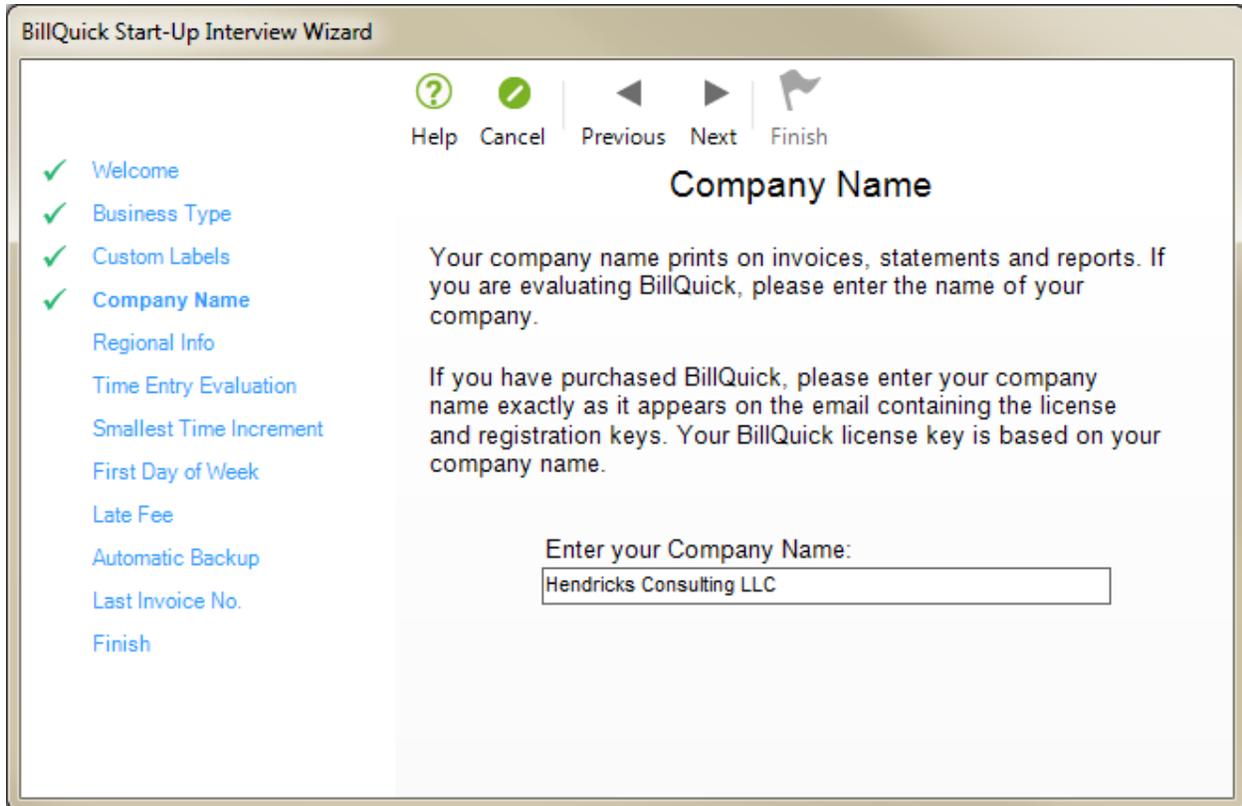
| Edition              | Database Technology           |
|----------------------|-------------------------------|
| BillQuick Basic      | Microsoft Access (Standard)   |
|                      | Microsoft SQL Server Express  |
| BillQuick Pro        | Microsoft Access              |
|                      | Microsoft SQL Server Express  |
| BillQuick Enterprise | Microsoft Access              |
|                      | Microsoft SQL Server Express  |
|                      | Microsoft SQL Server Standard |

2. On the New BillQuick Database dialog box, enter a name for the new database. Most commonly, the company name is used for easy identification. Click the Open button. BillQuick creates the database and opens the BillQuick Start-Up Interview wizard.

 The BillQuick Start-Up Interview can be closed and reopened later. To do so, select BillQuick Interview from the View menu, Wizards.

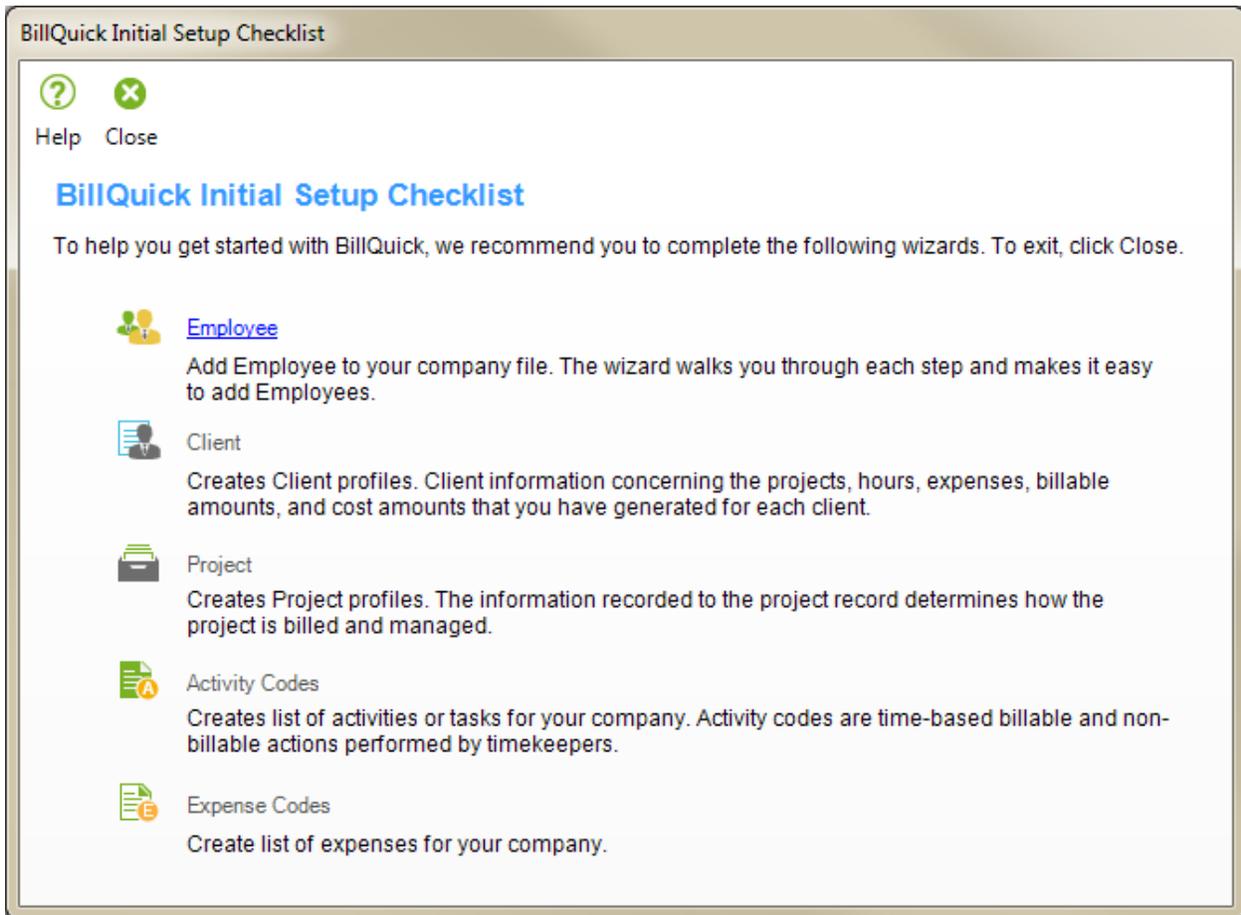
3. In the BillQuick Start-Up Interview page, click the Next button.
4. For the Business Type, make a selection if you want BillQuick to copy default industry-specific activity (service) and expense codes into your company database. If you want to use your own set of codes, leave the field blank and click the Next button.
5. Custom Labels allow you to modify key business terms to match your profession and company-preferred terminology in BillQuick. Customizing terms eases transition from your old time and billing solution. If you selected a business type on the previous page, common terms or custom labels display for your profession. If you left business type blank, these fields will be blank as well. To select a BillQuick label to change, click the drop-down. When you have finished, click the Next button.

6. On the Company Name page, enter your company name. Type it exactly as it appears on your License and Registration (or Evaluation) Key email.

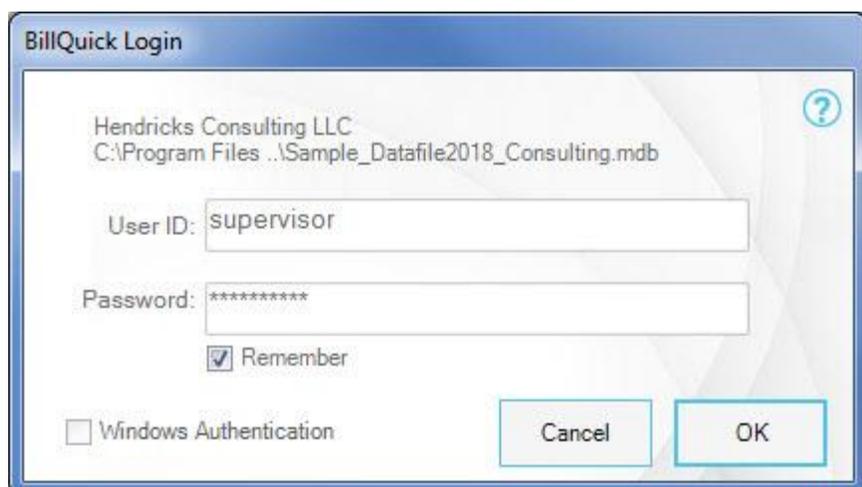


The screenshot shows the 'BillQuick Start-Up Interview Wizard' window. On the left is a vertical list of steps: Welcome, Business Type, Custom Labels, Company Name (highlighted in blue), Regional Info, Time Entry Evaluation, Smallest Time Increment, First Day of Week, Late Fee, Automatic Backup, Last Invoice No., and Finish. The main area is titled 'Company Name' and contains two paragraphs of instructions. The first paragraph states that the company name is used on invoices and reports, and asks for the name if evaluating. The second paragraph asks for the exact name as it appears on the license key email. Below the text is a text input field with the label 'Enter your Company Name:' and the value 'Hendricks Consulting LLC'. At the top right of the wizard are navigation buttons: Help, Cancel, Previous, Next, and Finish.

7. Click the Next button to accept the defaults on the remainder of the pages. You can update these options later on the Global Settings and User Preferences screens. On the last page, click the Finish button.
8. The BillQuick Initial Setup Checklist wizard displays. This wizard enables the first time user to create master information—employee, client, project, and so on—confirming the actions using the checklists. When you have finished, click the Close button.



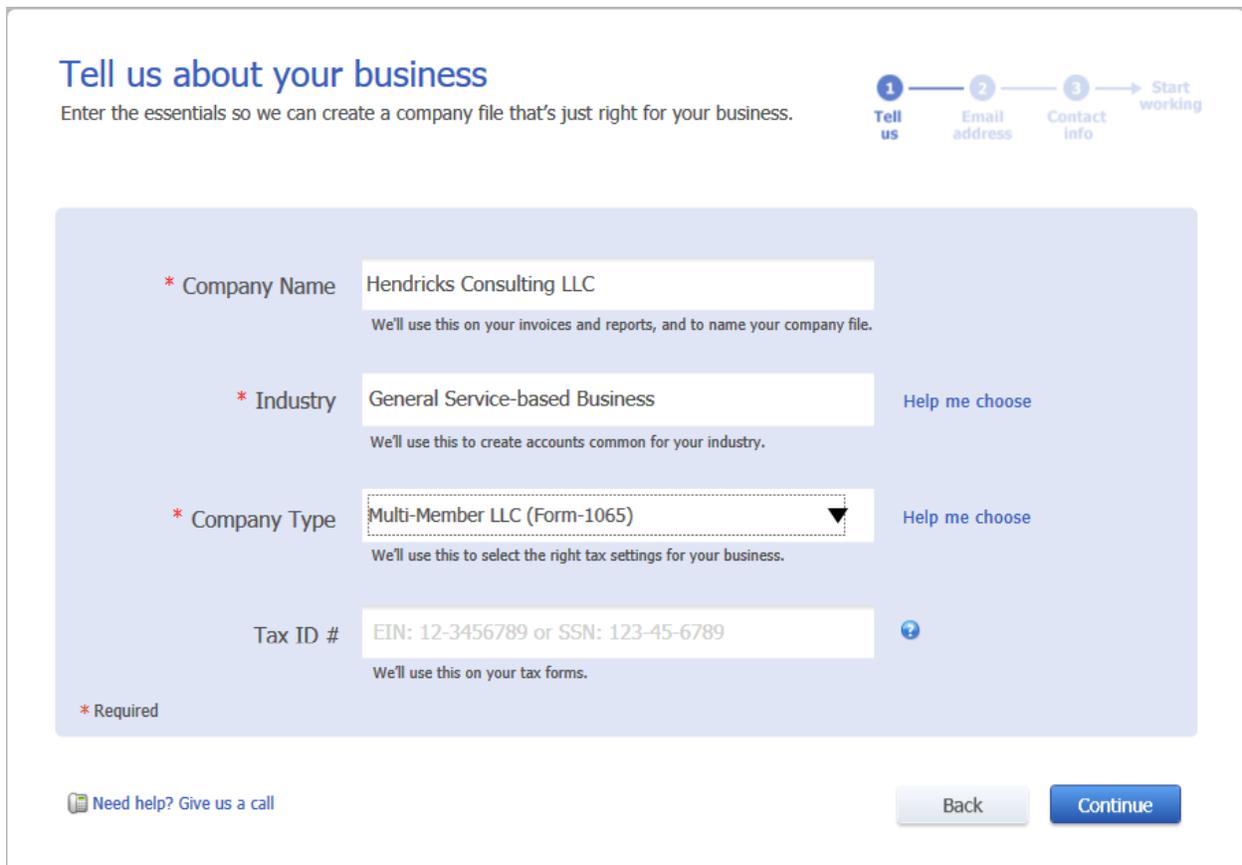
- Next, the Company screen displays. Enter required data and click the Save button when you have finished, or click the Close button and perform this task later.
- From the File menu, select Login. For User ID, type 'supervisor' (without quotes), then for password, type 'supervisor' (without quotes). This gives you full security permissions in BillQuick to perform integration tasks.



## 2. Creating QuickBooks Database

Before integrating, a new QuickBooks user must create a QuickBooks database and assign permission to BillQuick to access its data (see [Security Permissions](#) for more).

1. Open QuickBooks and choose 'Create a new company'. A wizard guides you in the process of creating a new company file.
2. Enter your Company Name, Industry and other details.



**Tell us about your business**  
Enter the essentials so we can create a company file that's just right for your business.

1 Tell us | 2 Email address | 3 Contact info → Start working

\* Company Name: Hendricks Consulting LLC  
We'll use this on your invoices and reports, and to name your company file.

\* Industry: General Service-based Business | Help me choose  
We'll use this to create accounts common for your industry.

\* Company Type: Multi-Member LLC (Form-1065) | Help me choose  
We'll use this to select the right tax settings for your business.

Tax ID #: EIN: 12-3456789 or SSN: 123-45-6789 | ?  
We'll use this on your tax forms.

\* Required

Need help? Give us a call | Back | Continue

3. Enter your address and other contact information.
4. Enter other relevant information and close the wizard.

## 3. Setting up Data

Setting up data may be a manual process or may use imported data, or a combination of both. The sequence for efficient setup is as follows:

Master information should be set up first in BillQuick (from the View menu). This includes Employee, Projects, Clients, Activity Codes, and so on. If you have subcontractors or consultants for whom you record

time or expenses, then set up Vendors also. Other types of master information can be added later.

When setting up new records, you only need to enter data into a few required fields. *All required fields have BLUE labels.* Other data can be entered now or later.

| BillQuick Setup Sequence | BillQuick Screen            |
|--------------------------|-----------------------------|
| Employees                | Employee*                   |
| Vendors                  | Vendor*                     |
| Class                    | Class List                  |
| Activities               | Activity Codes*             |
| Expenses                 | Expense Codes*              |
| Clients                  | Client*                     |
| Projects                 | Project*                    |
| Time Entries             | Time Entry*<br>(Sheet View) |
| Expense Entries          | Expense Log                 |
| Invoices                 | Invoice Review              |
| Payments                 | Payment                     |

\* The screen name may be different based on your profession or industry, or if you customized them using the Custom Labels feature.

The exception to this would be the activity and expense codes (service and expense items), which should be created in QuickBooks and then transferred to BillQuick.

1. Create or add project records in BillQuick. The term ‘project’ may be changed in BillQuick to Engagement, Matter, Job, Work Order or another term you prefer. Phases, segments, and sub-segments can be created to break down work being done for a client.

Each project record contains contract, billing arrangement, budget, special billing rate, and other elements that control how BillQuick adapts to your company and processes data. When billing, BillQuick automatically organizes information by project (with the option to create one invoice per project or one invoice for all of a client’s projects), making it easier and faster to bill clients. In addition, practice management information is more detailed and readily available by project.

An accountant, for instance, may deliver tax, payroll and consulting services to a client, each billed differently (fixed fee, recurring monthly fee, hourly), and possibly, at different bill rates for the same employees doing the work. An attorney may handle contract, litigation, real estate, and other matters to a client, and again elements of the relationships may vary. Architects and engineers often break down projects into phases, assigning a portion of the contract amount or budget to the phase of work.

2. Create a chart of accounts in QuickBooks to describe and monitor the financial activity of your business. You can create these accounts from scratch or use the standard chart of accounts provided by QuickBooks.
3. Determine what time records (timesheets, daily diaries, time entries in your old time and billing program) and expenses (expense reports) are unbilled. Manually enter or import these records into BillQuick.



Before entering time records, review each employee record in BillQuick to make sure the Bill Rate and Cost Rate is correct. In addition, if special bill rates (and cost rates) apply to work done by employees on a project, be sure to define an appropriate Service Fee Schedule and assign it to related projects before entering time records. BillQuick uses these rates to calculate the bill amount and cost amount of time records.

To enter time records manually, select Sheet View or Simple Time Card from the Time-Expense menu. Each time record for an employee requires a date, project to be charged, activity code and hours. A memo or extended note is optional.



BillQuick supports Control Hours. To activate the feature, check the option on the Sheet View screen. It warns you if the total hours entered during a session are different from the control hours specified.

To enter expense records manually into BillQuick, select Expense Log or Simple Expense Log from the Time-Expense menu. Each expense record for an employee requires a date, project to be charged, expense code, units, and as needed, cost and markup (when a default is not part of the expense code). A memo or extended note is optional.

4. When recording old invoices in BillQuick, you have several options:
  - 'Project' detailed invoices - previous project invoices sent to clients. You can enter only outstanding (unpaid) invoices or invoices going back as long as you want practice management information available. See A below.
  - 'Client' detailed invoices - previous invoices sent to a client for all work done which is not broken down by project. See B below.
  - Balance forward invoices - summary amount by client for all outstanding invoices. See C below.

**A. To enter detailed invoices by project . . .**

- Select Manual Invoice from the Billing menu.
- Select the ID of the project to which the invoice applies.
- In the Description field, enter a brief description or explanation for the services billed in your old system and the total for the services from the old invoice. On the next line, do the same for expenses and check the Exp option.
- Verify that Amount Due at the bottom of the screen matches the old invoice.
- Click the Process button.
- Repeat for each detailed project invoice.

**B. To enter detailed invoices by client . . .**

- Open the Project screen from the Project menu.
- Click the New button.
- Enter a unique Project ID that identifies the project record as existing only for detailed client invoices. Fill in the required fields and click the Save button.
- Click the Clone button and select the ID of the project you just defined from the drop-down list. Check the 'Clone for Selected Clients' option, and select the clients for whom you want to add detailed client invoices. Click the OK button and close the Project screen.
- Select Manual Invoice from the Billing menu.
- Select the ID of the first 'client invoices' project.
- In the Description field, enter a brief description or explanation for the services and the total amount for all services from the old invoice. On the next line, do the same for expenses and check the Exp box.
- Verify that Amount Due at the bottom of the screen matches the old invoice.
- Click the Process button.
- Repeat for each detailed client invoice.

**C. To enter balance forward invoices by client . . .**

- Open the Project screen from the Project menu.

- Click the New button.
- Enter a unique Project ID that identifies the project as existing only for balance forward amounts. Fill in the other required fields and click the Save button.
- Click the Clone button, select the ID of the project you just defined from the drop-down list, check the 'Clone for Selected Clients' option, and select the clients for whom you want to add balance forward amounts. Click the OK button. Close the Project screen.
- Select Manual Invoice from the Billing menu.
- Select the ID of the first 'balance forward' project.
- In the Description field, enter a brief description such as 'Balance Forward for Client ABC' and the total services amount for all outstanding invoices. On the next line, do the same for expenses and check the Exp box.
- Verify that Amount Due at the bottom of the screen matches the summary balance.
- Click the Process button.
- Repeat the above steps for each balance forward invoice.



Alternatively, you can enter opening balances for each project in the Opening Balances screen available from the Project-History screen. It automatically creates a manual invoice for you. *See BillQuick Help for more.*

If you entered any paid invoices, you need to record the associated payment (cash receipt) to bring it to the 'paid' status in BillQuick. Select Payments from the Billing menu and record cash receipts, credit memos, and other items for each invoice. Retainer amounts and amounts on account can also be recorded on the Payment screen, either to the client or to a specific project.

If you entered only outstanding invoices or balance forward amounts, you can move to the next step.

#### 4. Specifying Synchronization Settings

After data has been set up in the respective programs, you need to sync it. You can start by transferring the QuickBooks data into BillQuick (chart of accounts and service and expense items). As the rest of the data is in BillQuick, you will have to transfer that to QuickBooks so that both programs begin processing from the same point onwards. Specifying synchronization settings is necessary to define which data will be transferred as well as other preferences. Later, you can fine-tune these settings to control day-to-day integration (*see 9. Fine-Tune Synchronization Settings below*).

1. Look at the status line at the bottom of the BillQuick screen. It displays the name of the currently open BillQuick database. *If it is not the one you want to integrate with*, select File menu, Open

Company. Choose the correct company and then continue to the next step.

2. Start QuickBooks and open the database that you want to integrate with BillQuick.
3. Select Integration menu, QuickBooks, Sync Settings. The BillQuick-QuickBooks Integration Settings screen displays.



See the [Integration Settings](#) section for more information.

4. On the left of the screen is a list of BillQuick modules for both Send Settings and Get Settings. You can specify various filters and other synchronization options based on the module selected here.

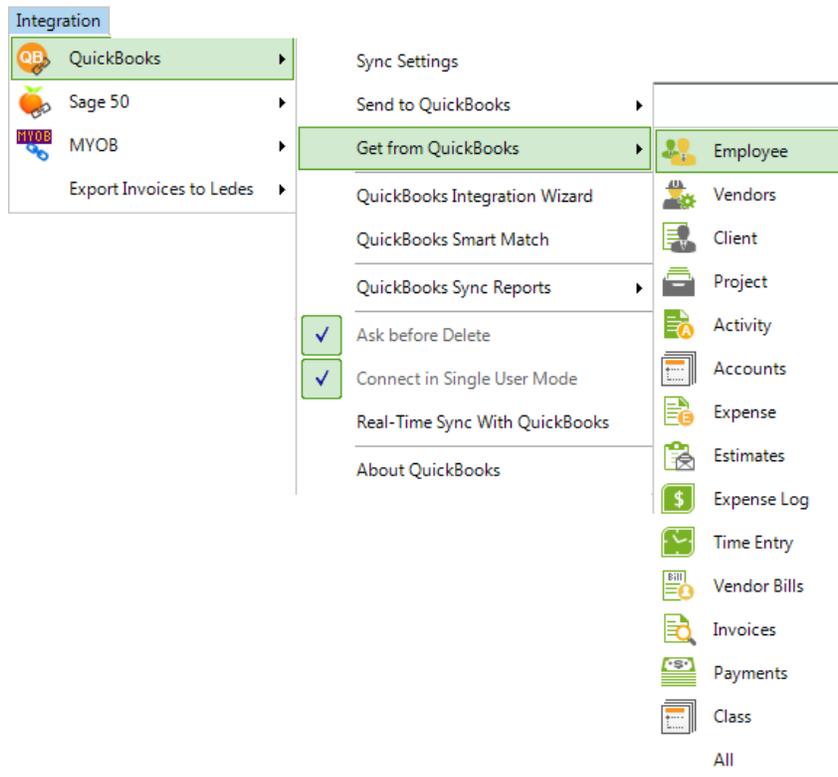
First, we want to transfer data (activity, expense items, chart of accounts) from QuickBooks to BillQuick. Ensure that these modules are selected from the Get Settings list. (See [Get Settings](#) in the *Integration Settings* section for more.)

5. Click on the Save button to save the synchronization settings and then close the screen.

## 5. Getting Data

Now you are ready to get data from QuickBooks to BillQuick.

1. From the Integration menu in BillQuick, select QuickBooks, Get from QuickBooks.



2. In turn, select your menu item, starting with Employee. After the progress bar indicates the transfer is complete, open the corresponding screens in BillQuick and QuickBooks, and verify whether the data is complete. See Quick-Check for more information.

## 6. Fine Tuning Synchronization Settings

Data touchup is needed in BillQuick after getting data from QuickBooks because BillQuick requires certain fields that may be optional in QuickBooks. In this case,

- Check the IDs of records transferred from QuickBooks. You can change them, if desired, using Change ID Codes feature in BillQuick.
- Check the accounts transferred along with the service and expense items in the Activity Codes and Expenses Codes screen, respectively.

## 7. Specifying Send Settings

Since our next step is to transfer the rest of the data from BillQuick to QuickBooks, you have to specify Send Settings in the BillQuick-QuickBooks Integration Settings screen. You also need to specify accounts, payroll settings, and QuickBooks classes for BillQuick items prior to the synchronization.



See the [Integration Settings](#) section for more information.

1. Again, open the BillQuick-QuickBooks Integration Settings screen.

Since we want to transfer data from BillQuick to QuickBooks, ensure that the module names are selected from the Send Settings list. (See [Send Settings](#) for more.)



You only need to decide whether to send each type of BillQuick data to QuickBooks. If you want to restrict what data records transfer to QuickBooks, choose one or more filters.

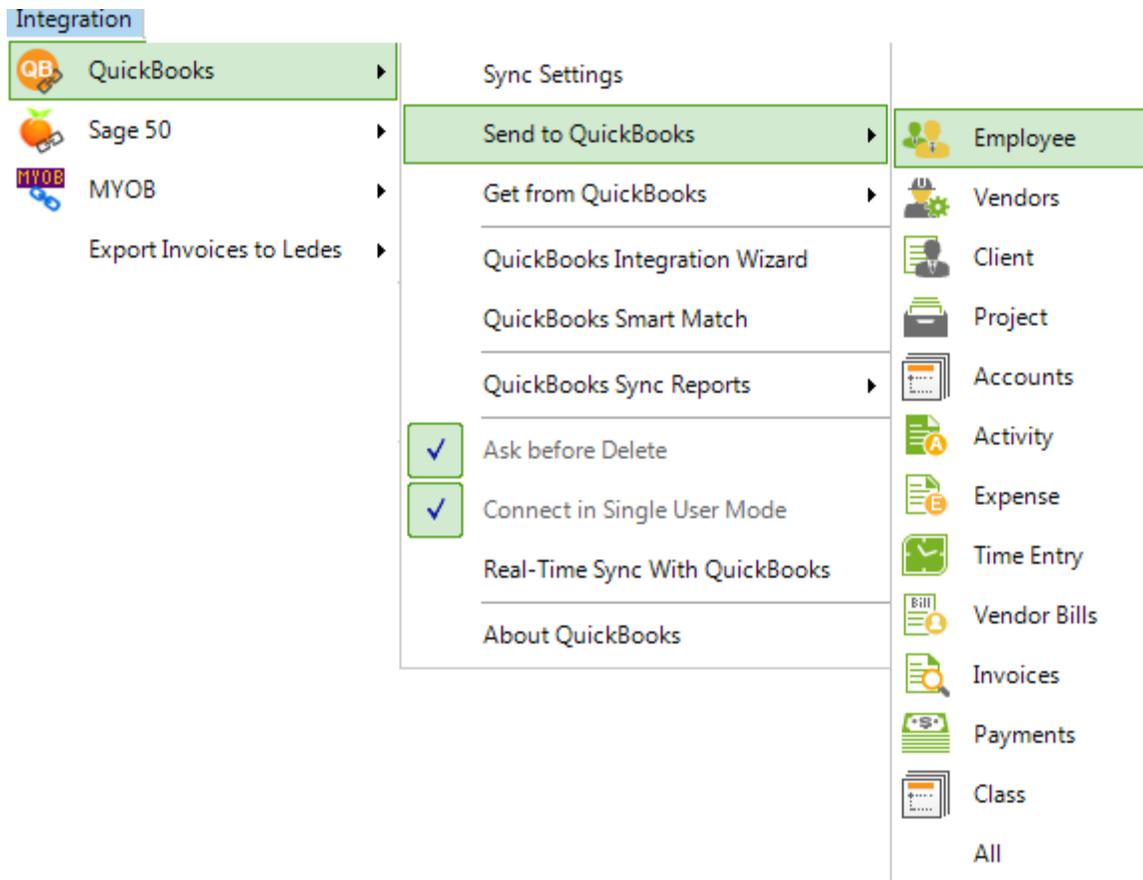
2. Click the Account Assignment option and select default and other accounts for BillQuick items. (See [QuickBooks Accounts](#) for more.) Click the Save button and move on.
3. Next, select other synchronization settings on the left and make the desired assignments:
  - Assign accounts to BillQuick invoice items (See [Invoices](#) for more information.)
  - Specify QuickBooks account for BillQuick payroll items (See [Payroll Settings](#) for more.)
  - Assign QuickBooks classes to BillQuick items (See [QuickBooks Class](#) for more information.)
4. Click on the Save button to save all the synchronization settings and then close the screen.

## 8. Sending Data

Now you are ready to sync data with QuickBooks

 In case of a BillQuick Sample database, the user is warned before the synchronization.

- From the Integration menu in BillQuick, select QuickBooks, Send to QuickBooks.



- In turn, select each menu item, starting with Employee. After the progress bar indicates the transfer is complete, open the corresponding screens in BillQuick and QuickBooks, and verify whether the data is complete. See [Quick-Check](#) for more information.
- Repeat this step for the next menu item. Below are the BillQuick Send menu items and the corresponding QuickBooks screen.

| BillQuick Send Menu Item | QuickBooks Item   |
|--------------------------|-------------------|
| Employee*                | Employee          |
| Vendors*                 | Vendor            |
| Client*                  | Customer          |
| Project*                 | Job               |
| Accounts                 | Chart of Accounts |
| Activity                 | Service Item      |
| Expense                  | Other Charge Item |
| Time Entry               | Time Tracking     |
| Vendor Bills             | Bills             |
| Invoices                 | Invoices          |
| Payments                 | Payments          |
| Class                    | Class List        |

\* The screen name may be different based on your profession or industry, or if you customized them using the Custom Labels feature.



In case of 'Reimbursable' employee expenses, you can send them to QuickBooks as bills via the Expense Log screen. BillQuick prompts you to define an Employee ID to Vendor ID switch.

## 9. Fine Tuning Synchronization Settings

After you check the data transferred to QuickBooks, you may want to change your integration settings to ones better suited to day-to-day synchronization. See [Day-to-Day Integration Scenarios](#) for more.

## Scenario 4: Existing BillQuick-Existing QuickBooks User

Typically, a company uses BillQuick to manage projects, enter time, generate invoices, record payments, and produce reports. QuickBooks is used for accounting tasks such as payroll, accounts payable, financial reports and so on. If you have been using both BillQuick and QuickBooks, and want the two programs to be able to share data, you need to develop a proper integration plan. This plan should take into consideration what data (if any) has been transferred between the programs in the past, either manually or via Import/Export facility. Based on this, your initial integration steps may vary.

### 1. Opening Database

Since you have data in both BillQuick and QuickBooks, you need to open both programs. Ensure that the company databases that you want to sync are open.

### 2. Backing up Data

Next, back up both BillQuick and QuickBooks databases.

To back up the BillQuick Database, select Backup Database from the Utilities menu. By default, BillQuick

stores the backup copy in the same folder as the company database (for example, the standard installation folder x:\Program Files\BillQuick2018; x = drive letter). If you want the database copy to be saved in another location, select Global Settings-Folders screen from the Settings menu and enter a new location.

In QuickBooks, select Back Up Company from the File menu. In addition, in QuickBooks you need to assign permission to BillQuick to access its data (see [Security Permissions](#) for more). You need to be logged in with administrative privileges and in single user mode to be able to do that.

### 3. Specifying Synchronization Settings

Existing users have the option to send and get data according to their needs and business practice. What data is to be transferred depends on how you have been previously keeping your data in both programs. Some of the records being transferred between the two may already be present in the other database. In this case, the duplicates need to be merged.

1. Open the BillQuick program.
2. Look at the status line at the bottom of the BillQuick screen. It displays the currently open BillQuick database. *If it is not the one you want to integrate with*, select File menu, Open Company. Choose the correct company and then continue to the next step.
3. Start QuickBooks and open the database that you want to integrate with BillQuick.
4. From the Integration menu, select QuickBooks, Sync Settings. The BillQuick-QuickBooks Integration Settings screen displays.



See the [Integration Settings](#) section for more information.

5. On the left is a list of modules, both for Send Settings and Get Settings. You can specify various filters and other options based on the module selected.

Determine what data you want to get from QuickBooks and what data to move into QuickBooks. Accordingly, select the module from the send or get list. (See [Send Settings](#) or [Get Settings](#) for more.)



You should send approved time entries to QuickBooks *only if* you do payroll in QuickBooks.



If you have created invoices and payments in QuickBooks only, you should move the clients, projects, and employees from BillQuick to QuickBooks. After these records are moved, you can then link the QuickBooks invoices and payments to these projects (jobs).

6. Click the Account Assignment option and select default and other accounts for BillQuick items. (See [QuickBooks Accounts](#) for more.) Click on the Save button and move on.
7. Next, select other synchronization settings on the left and make the desired assignments:

- Assign accounts to BillQuick invoice items (See [Invoices](#) for more information.)
- Specify QuickBooks account for BillQuick payroll items (See [Payroll Settings](#) for more.)
- Assign QuickBooks classes to BillQuick items (See [QuickBooks Class](#) for more information.)

8. Click on the Save button to save all the synchronization settings and then close the screen.

#### 4. Syncing Data

Now you are ready to sync data between BillQuick and QuickBooks.



If you are trying to integrate a BillQuick Sample database with QuickBooks, you will be warned prior to the synchronization.



In case of 'Reimbursable' employee expenses, you can send them to QuickBooks as bills via the Expense Log screen. BillQuick prompts you to define an Employee ID to Vendor ID switch.

1. From the Integration menu in BillQuick, select the appropriate Send to QuickBooks or Get from QuickBooks option.
2. In turn, select each menu item, starting with Employee. After the progress bar indicates the transfer is complete, open the corresponding screens in BillQuick and QuickBooks, and verify whether the data is complete. See [Quick-Check](#) for more information.
3. Repeat this step for the next menu item. Below are the BillQuick Send and Get menu items and the corresponding QuickBooks screen.

| BillQuick Menu Item | QuickBooks Item   |
|---------------------|-------------------|
| Employee*           | Employee          |
| Vendors*            | Vendor            |
| Client*             | Customer          |
| Project*            | Job               |
| Accounts            | Chart of Accounts |
| Activity*           | Service Item      |
| Expense*            | Other Charge Item |
| Estimates           | Estimate          |
| Expense Log         | Checks or Credit  |
| Time Entry          | Time Tracking     |
| Vendor Bills        | Bills             |
| Invoices            | Invoices          |
| Payments            | Payments          |
| Class               | Class List        |

*\* The screen name may be different based on your profession or industry, or if you customized them using the Custom Labels feature.*

## 5. Matching Data

In case of existing BillQuick and QuickBooks users, it is likely that duplicate records are found in the other program. This duplication arises because of separate entry of data in the two programs, even for similar records. The matching of these records can be a time consuming process. However, you need to do it only once and then from that point onwards, data synchronization can be scheduled accordingly. To save time, you can skip matching of inactive records.

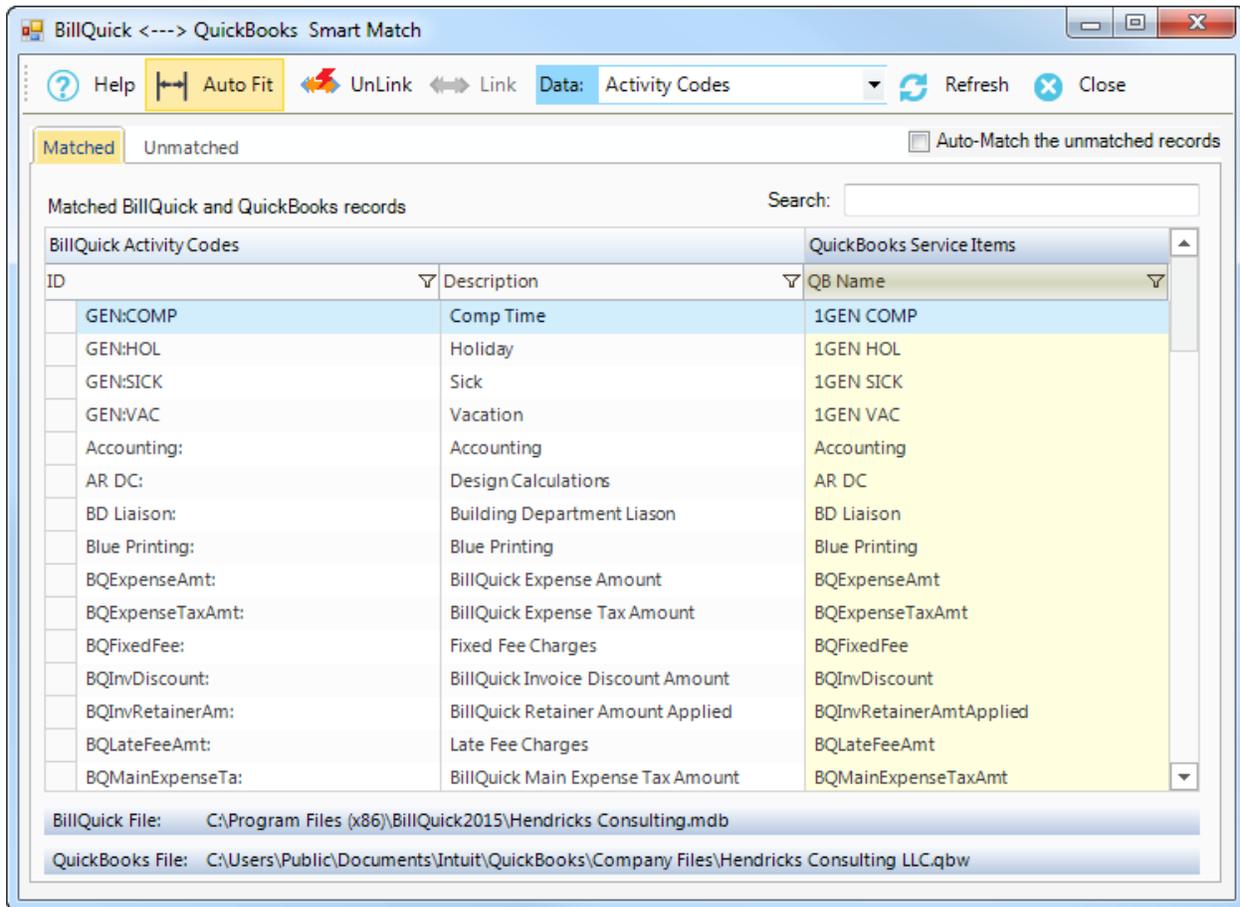
During data synchronization, BillQuick will either overwrite the duplicate data or leave it as is, depending upon the Overwrite Rules specified in the BillQuick-QuickBooks Integration Settings screen.

You can manually check and merge the duplicate data in any of the programs. The records that were moved from BillQuick to QuickBooks should stay and the QuickBooks records can be deleted after synchronization. The main reason for keeping the BillQuick-created records is that BillQuick maintains a link between the two programs after the first synchronization. This *QBLinkID* helps to update the two records in the future.

Alternatively, you can make use of BillQuick Smart Match feature to link similar records or unlink different records. With this feature, BillQuick attempts to find matching data (both active as well as inactive) and link them automatically. If it fails to find a match, you can match it manually. You can even skip auto-match for certain modules, if desired. You can view both BillQuick and QuickBooks data on the BillQuick↔QuickBooks Smart Match screen.



If you upgrade from QuickBooks desktop version to QuickBooks Online version, this will break the QBLinkID between BillQuick and QuickBooks desktop. You will not be able to sync data until they are linked again either manually via Smart Match or having a BQE Consultant do it for you.



When you restore a backup copy of the QuickBooks (or BillQuick) database, the links between BillQuick and QuickBooks may not be complete or accurate. You need to run Smart Match to match up existing records and then sync the remaining records. This may occur when a current copy of the database is damaged and replaced with a backup copy. It may also occur when you send a backup copy of QuickBooks to your accountant who makes changes to it and then that database is restored. QuickBooks re-indexes the records, thus breaking all the links with BillQuick.

Depending upon the option selected in the Data field on the button panel, the data records will be displayed in grids, separately for BillQuick and QuickBooks. For example, if you select Employees in the Data field, you can view employee data already matched between the two programs on the Matched tab.

The grid will display BillQuick records and corresponding matched QuickBooks records. If needed, you can select the matched records and then un-match them using the UnLink button. Similarly, on the Unmatched tab, you will see unmatched data between the two programs. If needed, you can select the unmatched records and then match them using the Link button. You can also choose to auto-match the unmatched records by checking that option.



If you upgrade from QuickBooks desktop version to QuickBooks Online version, this will break the QBLinkID between BillQuick and QuickBooks desktop. You will not be able to sync data until they are linked again either manually via Smart Match or having a BQE Consultant do it for you.

## 6. Fine Tuning Synchronization Settings

Data touchup is needed in BillQuick after getting data from QuickBooks because BillQuick requires certain fields that may be optional in QuickBooks.

- When you get time entries from QuickBooks, make sure to update the bill and cost rates in BillQuick because QuickBooks does not require them.
- Alt. Contact in QuickBooks corresponds to Project Manager in BillQuick. If Alternate Contact is not specified in QuickBooks, BillQuick fills a placeholder 'FromQuickBooks' in the Project Manager field. You can change those to the appropriate names.
- Check the IDs of the records got from QuickBooks. You can change them, if desired, using Change ID Codes feature in BillQuick.
- Verify other data using the Aging Reports in BillQuick and QuickBooks. Note that credit memos in QuickBooks transfer to BillQuick as negative invoices and hence differences may occur in the aging reports.

After you check the data transferred to or from QuickBooks, you may want to change your integration settings to ones better suited to day-to-day synchronization. See [Day-to-Day Integration Settings](#) for more.

## QUICK-CHECK

A standard procedure after initial synchronization of data between BillQuick and QuickBooks is to check the transferred data. This ensures that your information is accurate and complete.

BillQuick creates a log that lists all records that were transferred from and to QuickBooks. This log file contains information such as month and year of synchronization and more than just the exceptions.



BillQuick contains multiple processes to ensure accurate and complete transfer of data. However, you may find that a setting in QuickBooks may have restricted the transfer of some data. Or, you may have inadvertently checked filters on the BillQuick-QuickBooks Integration Settings screen. Checking data before you begin normal processing ensures no surprises later.

After synchronizing data, go to the section below and follow the suggested instructions.

## 1. Checking Employees

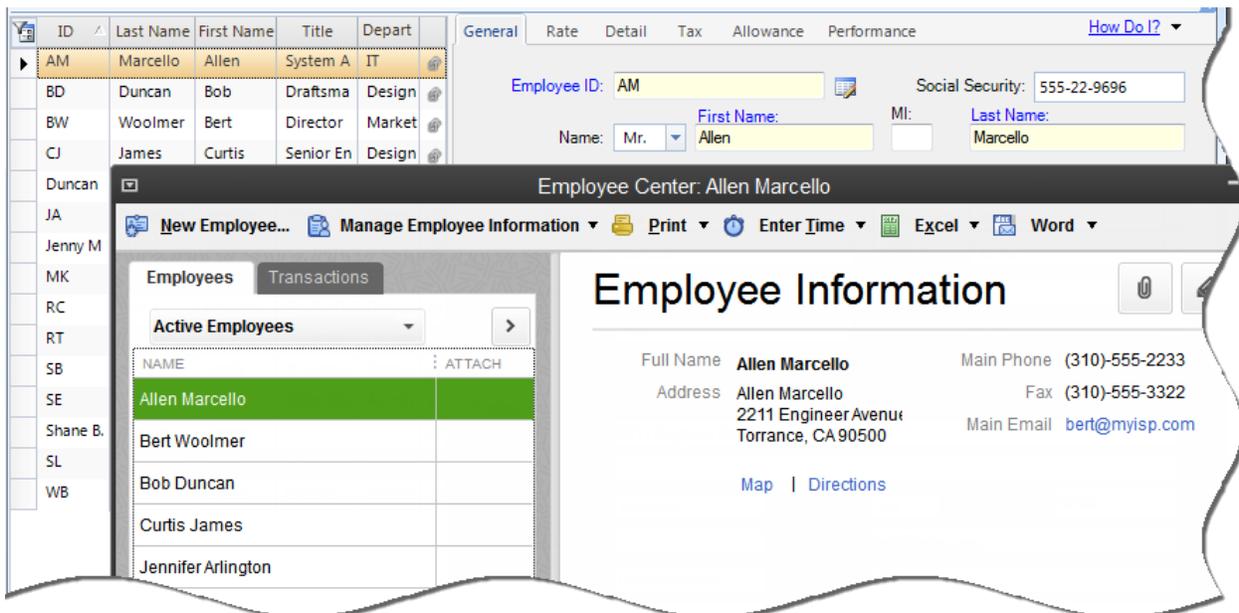
Check the data that exists in BillQuick and QuickBooks to ensure that data transfer has occurred as planned.



*Before entering time records, or transferring time records from QuickBooks, review each employee record in BillQuick to make sure the Bill Rate and Cost Rate are correct. In addition, if special bill rates (and special cost rates) apply to work done by employees on a project, be sure to define an appropriate Service Fee Schedule and assign it to related projects before entering or transferring time records. BillQuick uses these rates to calculate the bill amount and cost amount of time records.*

### Detailed Checking

1. In QuickBooks, select Employee Center from the Employees menu or the toolbar.
2. In BillQuick, select Employees from the View menu.



3. Switch between the programs, selecting the same employee in both screens and checking whether the data is same.

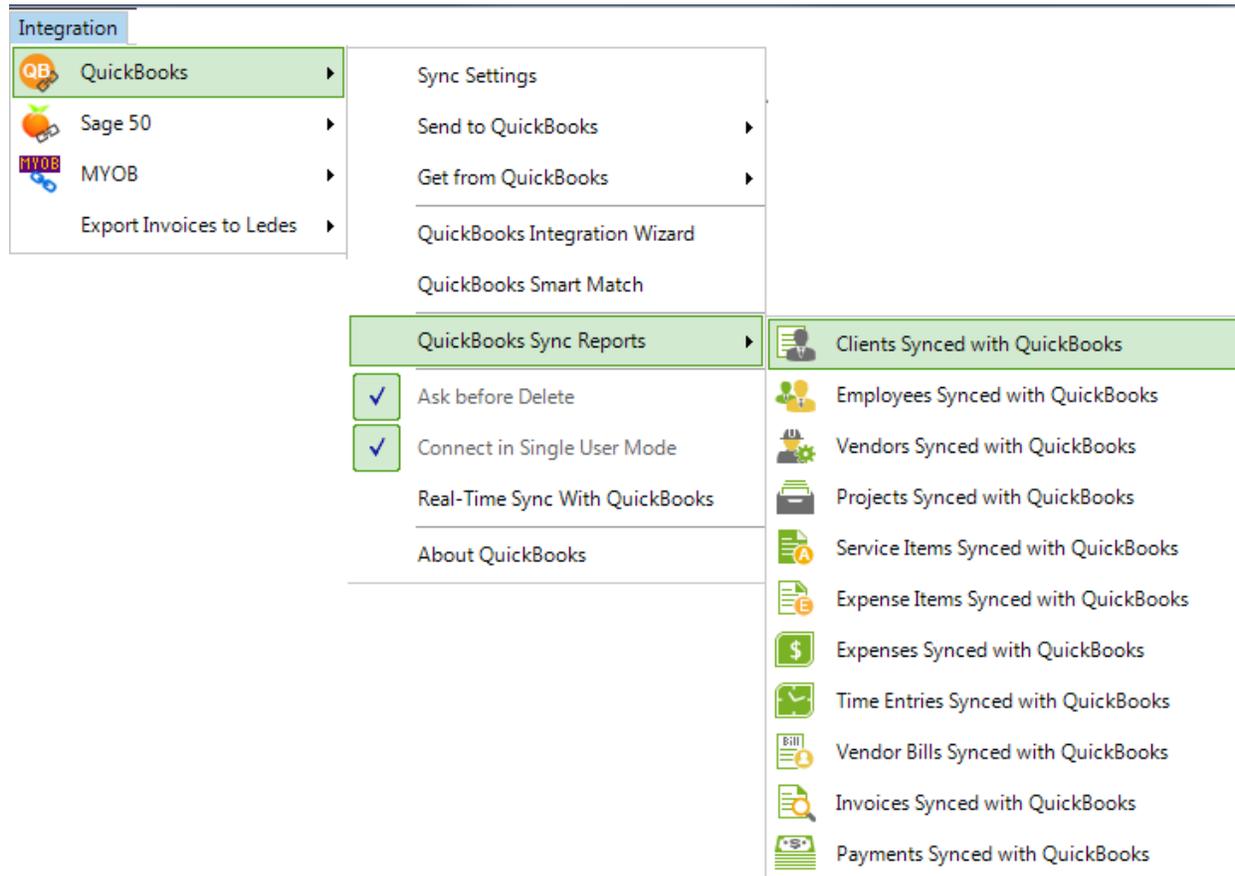
### Summary Checking

As part of the integration function, BillQuick provides QuickBooks Sync Reports. Acting as audit reports to verify transfer of information, the reports show which records are linked and unlinked in both BillQuick and QuickBooks. Optional filters allow you to identify precisely the information you want to view:

1. Open a report from the Integration menu, QuickBooks, QuickBooks Sync Reports. For example, 'Employees Synced with QuickBooks' report.

2. The Report Filters screen displays. Select 'All' filter option.
3. Preview the report. The list of BillQuick employees synced with QuickBooks is displayed.

 See BillQuick Help, BillQuick↔QuickBooks Integration for more about QuickBooks Sync Reports.



## 2. Checking Vendors

Repeat the above process for vendor data. Use the Detailed Checking or Summary Checking method.

For detailed checking, in QuickBooks select Vendors menu, Vendor Center. In BillQuick, select View menu, Vendors. Compare the vendor list in both screens.

For summary checking, in BillQuick, select Integration menu, QuickBooks, QuickBooks Sync Reports and open the 'Vendors Synced with QuickBooks' report.

On the BillQuick Vendor screen, determine which of the vendors transferred from QuickBooks (if any) should be deleted. Select the vendor from the grid, verify you selected the correct vendor and click the Delete button.

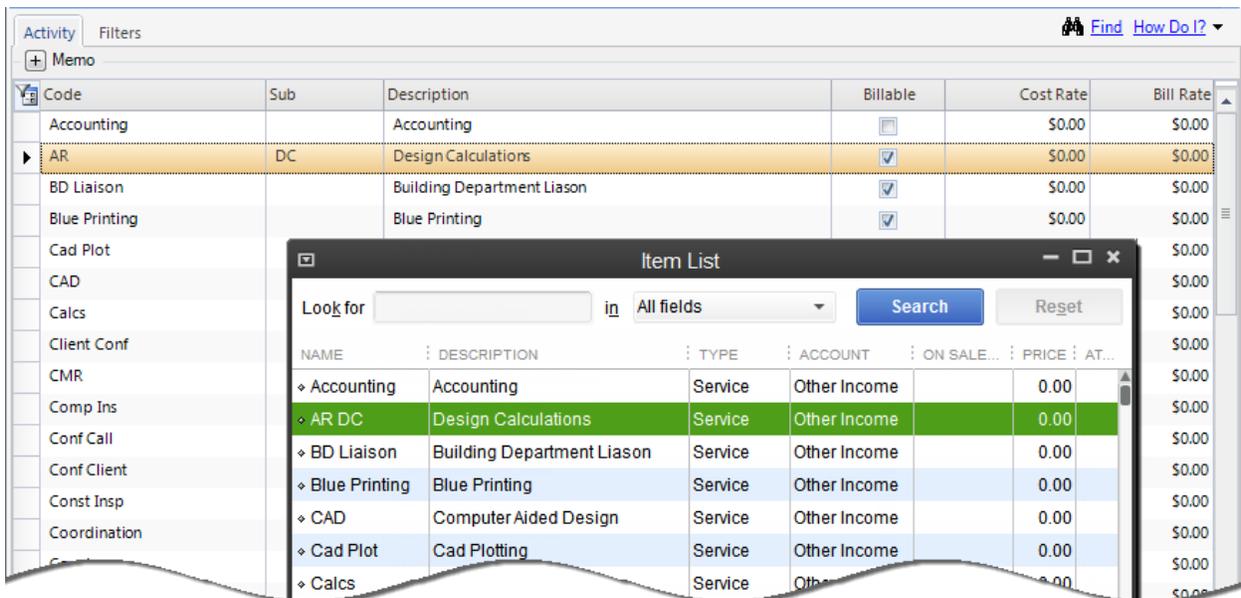


If you enter time records for vendors (subcontractor or consultants) in BillQuick, be sure to change the Bill and Cost Rates. When transferred from QuickBooks, BillQuick inserts \$0 as placeholder values in vendor records.

### 3. Checking Activity and Expense Codes

Repeat the above process activities and expense codes. Use the Detailed Checking or Summary Checking method.

For detailed checking, in QuickBooks select Lists menu, Item List. In BillQuick, select View menu, Activity Codes (or Expense Codes). Compare the activity list (or expense list) in both screens.

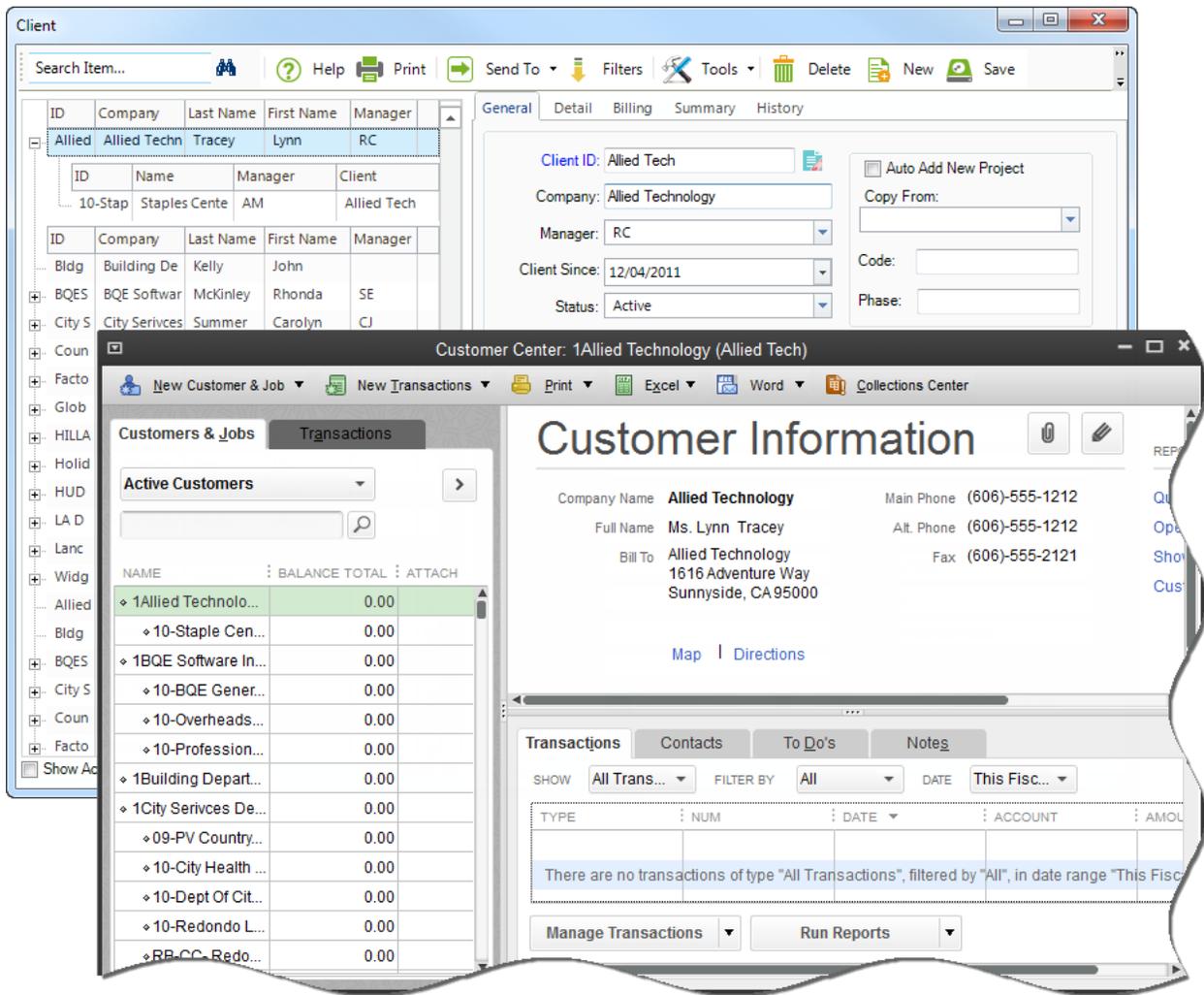


For summary checking, in BillQuick, select Integration menu, QuickBooks, QuickBooks Sync Reports and open the 'Service Items Synced with QuickBooks' (or 'Expense Items Synced with QuickBooks') report.

### 4. Checking Clients/Customers

Repeat the above process. Use the Detailed Checking or Summary Checking method.

For detailed checking, in QuickBooks select Customers menu, Customer Center. In BillQuick, select View menu, Client. Compare the client list in both screens.

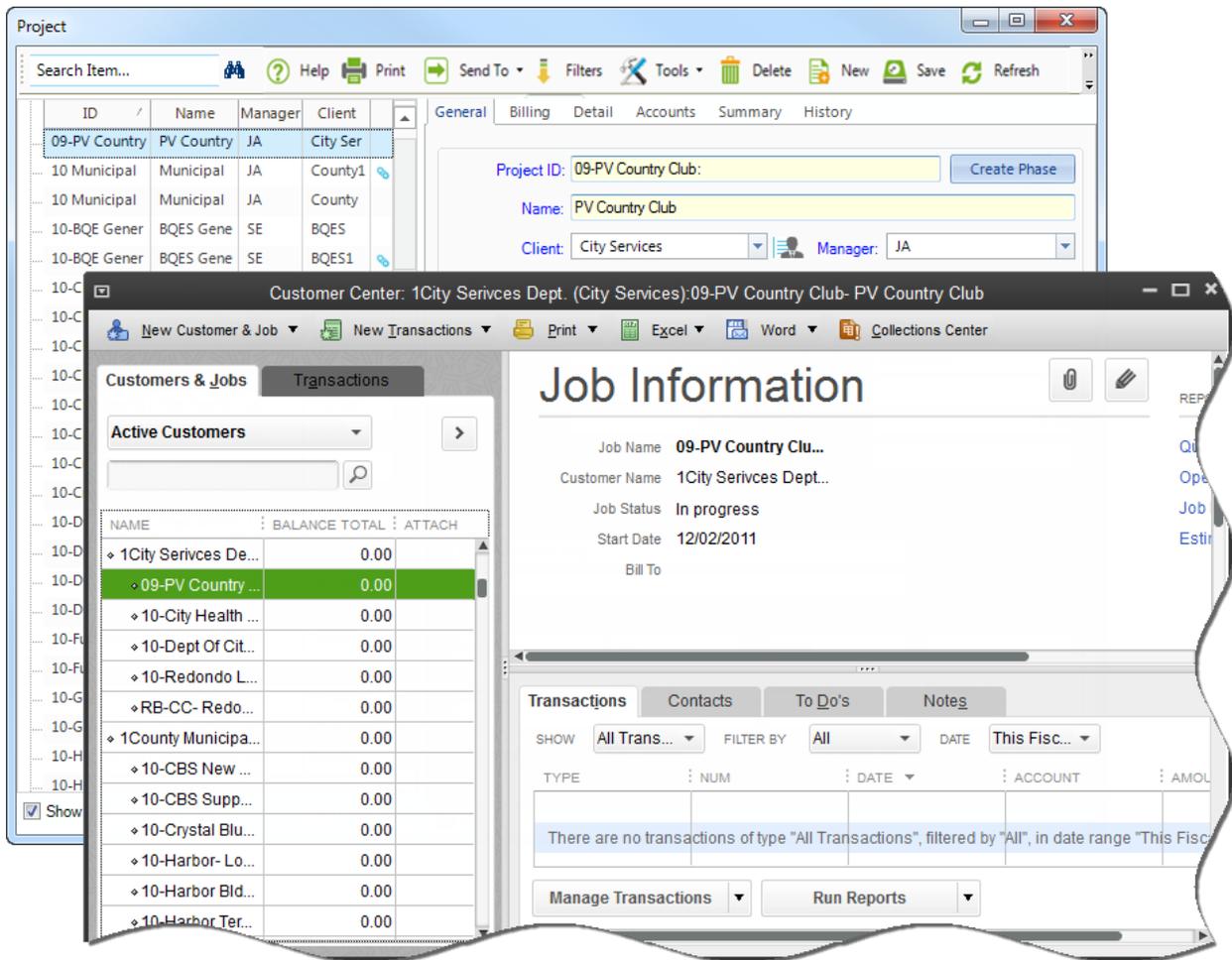


For summary checking, in BillQuick, select Integration menu > QuickBooks > QuickBooks Sync Reports and open the 'Clients Synced with QuickBooks' report.

### 5. Checking Projects/Jobs

Repeat the above process. Use the Detailed Checking or Summary Checking method.

For detailed checking, in QuickBooks select Customers menu, Customer Center. In BillQuick, select Project menu, Project Information. Compare the project list in both screens.



For summary checking, in BillQuick, select Integration menu, QuickBooks, QuickBooks Sync Reports, and open the 'Projects Synced with QuickBooks' report.

### Special Note

BillQuick is project-centric. Each project is associated with a client. Time and expenses are charged to a project, and bills are generated by project (though multiple bills can appear on a joint invoice).

In QuickBooks, you may have billed customers rather than jobs (projects). If so, no projects appear in BillQuick because there are no jobs to transfer. Similarly, if you billed some jobs and some customers, only the existing jobs transfer to BillQuick.

However, BillQuick automatically creates projects on the fly when you transfer customer invoices from QuickBooks. The Project ID is based on the Customer ID. In addition, because Project Manager is a required field in BillQuick, and there is no corresponding field in QuickBooks, BillQuick creates a new employee

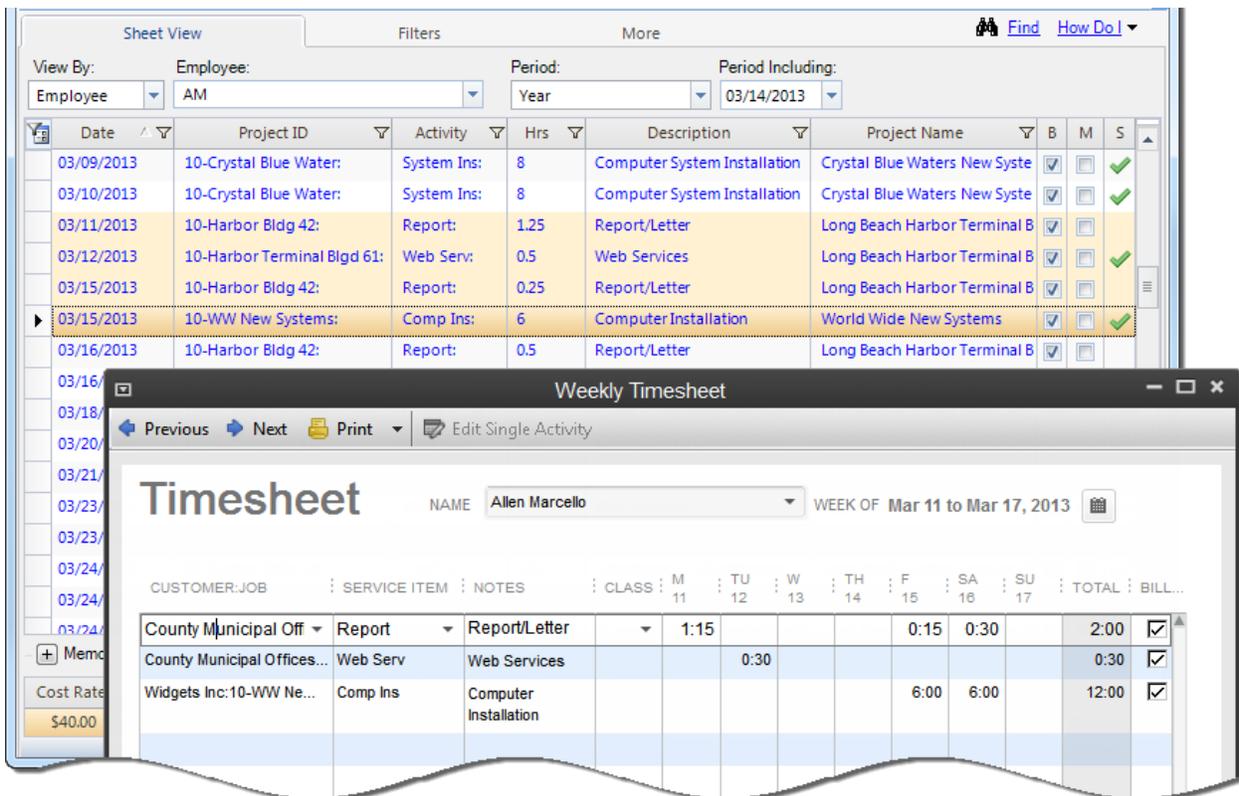
record with placeholder values, 'FromQuickBooks'. This maintains data integrity in BillQuick. You can decide who is responsible for each project/job later.

**Bottom Line:** You may need to repeat this quick-check step after syncing QuickBooks invoices to BillQuick.

## 6. Checking Time Entries

Repeat the above process for time entries. Use the Detailed Checking or Summary Checking method.

For detailed checking, in QuickBooks select Enter Time (Use Weekly Timesheet) from the Employees menu or Customers menu. In BillQuick, select Time-Expense menu, Sheet View. Compare the time entries in both screens.



The image shows two overlapping screenshots. The background screenshot is the 'Sheet View' in BillQuick, displaying a table of time entries for employee 'AM' in the year 2013. The table includes columns for Date, Project ID, Activity, Hrs, Description, Project Name, and checkboxes for B, M, and S. The foreground screenshot is the 'Weekly Timesheet' in QuickBooks for 'Allen Marcello' for the week of Mar 11 to Mar 17, 2013. It shows a table with columns for Customer/Job, Service Item, Notes, Class, and days of the week (M-SU), along with Total and Billable checkboxes.

| Date       | Project ID                  | Activity    | Hrs  | Description                  | Project Name                  | B                                   | M                        | S                                   |
|------------|-----------------------------|-------------|------|------------------------------|-------------------------------|-------------------------------------|--------------------------|-------------------------------------|
| 03/09/2013 | 10-Crystal Blue Water:      | System Ins: | 8    | Computer System Installation | Crystal Blue Waters New Syste | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 03/10/2013 | 10-Crystal Blue Water:      | System Ins: | 8    | Computer System Installation | Crystal Blue Waters New Syste | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 03/11/2013 | 10-Harbor Bldg 42:          | Report:     | 1.25 | Report/Letter                | Long Beach Harbor Terminal B  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            |
| 03/12/2013 | 10-Harbor Terminal Bldg 61: | Web Serv:   | 0.5  | Web Services                 | Long Beach Harbor Terminal B  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 03/15/2013 | 10-Harbor Bldg 42:          | Report:     | 0.25 | Report/Letter                | Long Beach Harbor Terminal B  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            |
| 03/15/2013 | 10-WW New Systems:          | Comp Ins:   | 6    | Computer Installation        | World Wide New Systems        | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 03/16/2013 | 10-Harbor Bldg 42:          | Report:     | 0.5  | Report/Letter                | Long Beach Harbor Terminal B  | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/>            |

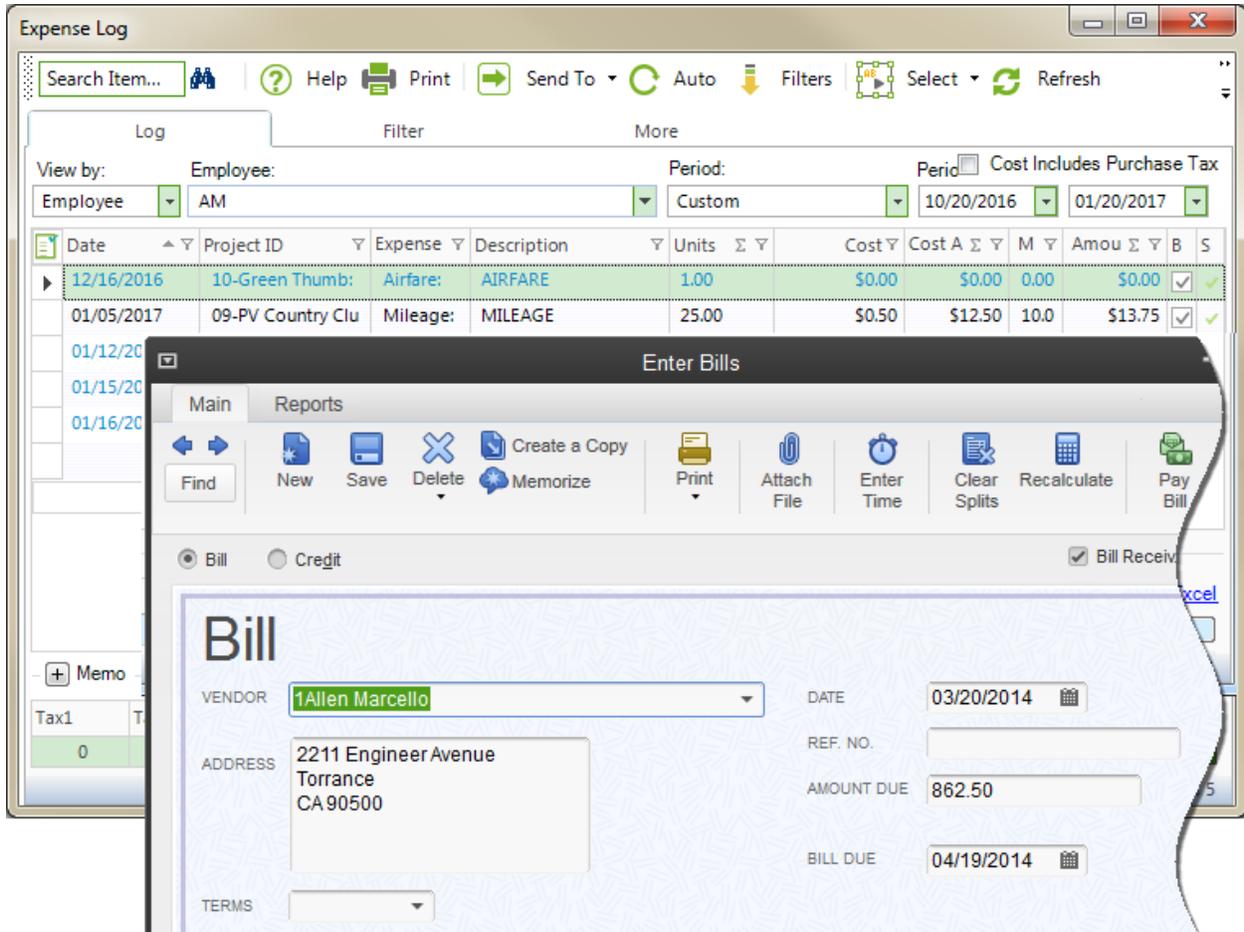
| CUSTOMER.JOB                | SERVICE ITEM | NOTES                 | CLASS | M    | TU   | W | TH   | F    | SA   | SU | TOTAL | BILL...                             |
|-----------------------------|--------------|-----------------------|-------|------|------|---|------|------|------|----|-------|-------------------------------------|
| County Municipal Off        | Report       | Report/Letter         |       | 1:15 |      |   |      | 0:15 | 0:30 |    | 2:00  | <input checked="" type="checkbox"/> |
| County Municipal Offices... | Web Serv     | Web Services          |       |      | 0:30 |   |      |      |      |    | 0:30  | <input checked="" type="checkbox"/> |
| Widgets Inc:10-WW Ne...     | Comp Ins     | Computer Installation |       |      |      |   | 6:00 | 6:00 |      |    | 12:00 | <input checked="" type="checkbox"/> |

For summary checking, in BillQuick, select Integration menu, QuickBooks, QuickBooks Sync Reports and open the 'Time Entries Synced with QuickBooks' report.

## 7. Checking Expense Entries

Repeat the above process for expense entries. Use the Detailed Checking or Summary Checking method.

For detailed checking, in QuickBooks select Enter Bills from the Vendors menu. In BillQuick, select Time-Expense menu, Expense Log. Compare the expenses entries in both screens.



For summary checking, in BillQuick, select Integration menu, QuickBooks, QuickBooks Sync Reports, and open the 'Expenses Synced with QuickBooks' report

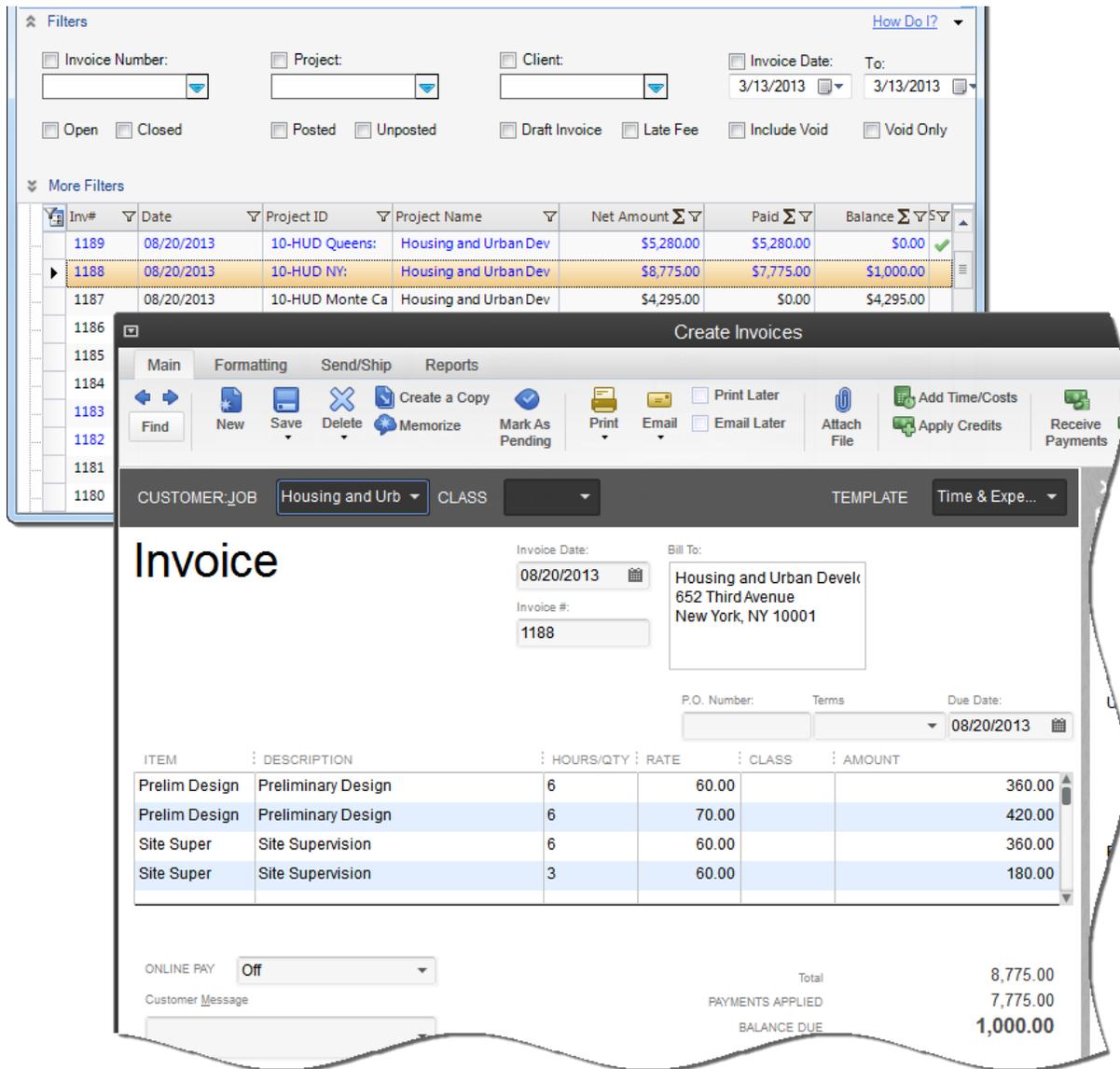


See BillQuick Help, BillQuick↔QuickBooks Integration for more about QuickBooks Sync Reports.

## 8. Checking Invoices

Repeat the above process for invoices. Use the Detailed Checking or Summary Checking method.

For detailed checking, open the Create Invoices screen from the Customers menu in QuickBooks. In BillQuick, select Invoice Review from the Billing menu. Compare the invoices in both screens.



The screenshot displays the BillQuick interface. At the top, there are filter options for Invoice Number, Project, Client, Invoice Date, and status (Open, Closed, Posted, Unposted, Draft Invoice, Late Fee, Include Void, Void Only). Below the filters is a table of invoices:

| Inv# | Date       | Project ID      | Project Name          | Net Amount | Paid       | Balance    |
|------|------------|-----------------|-----------------------|------------|------------|------------|
| 1189 | 08/20/2013 | 10-HUD Queens:  | Housing and Urban Dev | \$5,280.00 | \$5,280.00 | \$0.00     |
| 1188 | 08/20/2013 | 10-HUD NY:      | Housing and Urban Dev | \$8,775.00 | \$7,775.00 | \$1,000.00 |
| 1187 | 08/20/2013 | 10-HUD Monte Ca | Housing and Urban Dev | \$4,295.00 | \$0.00     | \$4,295.00 |

The detailed invoice view for invoice 1188 is shown below. It includes the following information:

- Invoice Date:** 08/20/2013
- Invoice #:** 1188
- Bill To:** Housing and Urban Devel, 652 Third Avenue, New York, NY 10001
- Due Date:** 08/20/2013

The invoice items are as follows:

| ITEM          | DESCRIPTION        | HOURS/QTY | RATE  | CLASS | AMOUNT |
|---------------|--------------------|-----------|-------|-------|--------|
| Prelim Design | Preliminary Design | 6         | 60.00 |       | 360.00 |
| Prelim Design | Preliminary Design | 6         | 70.00 |       | 420.00 |
| Site Super    | Site Supervision   | 6         | 60.00 |       | 360.00 |
| Site Super    | Site Supervision   | 3         | 60.00 |       | 180.00 |

At the bottom of the invoice view, there is a summary section:

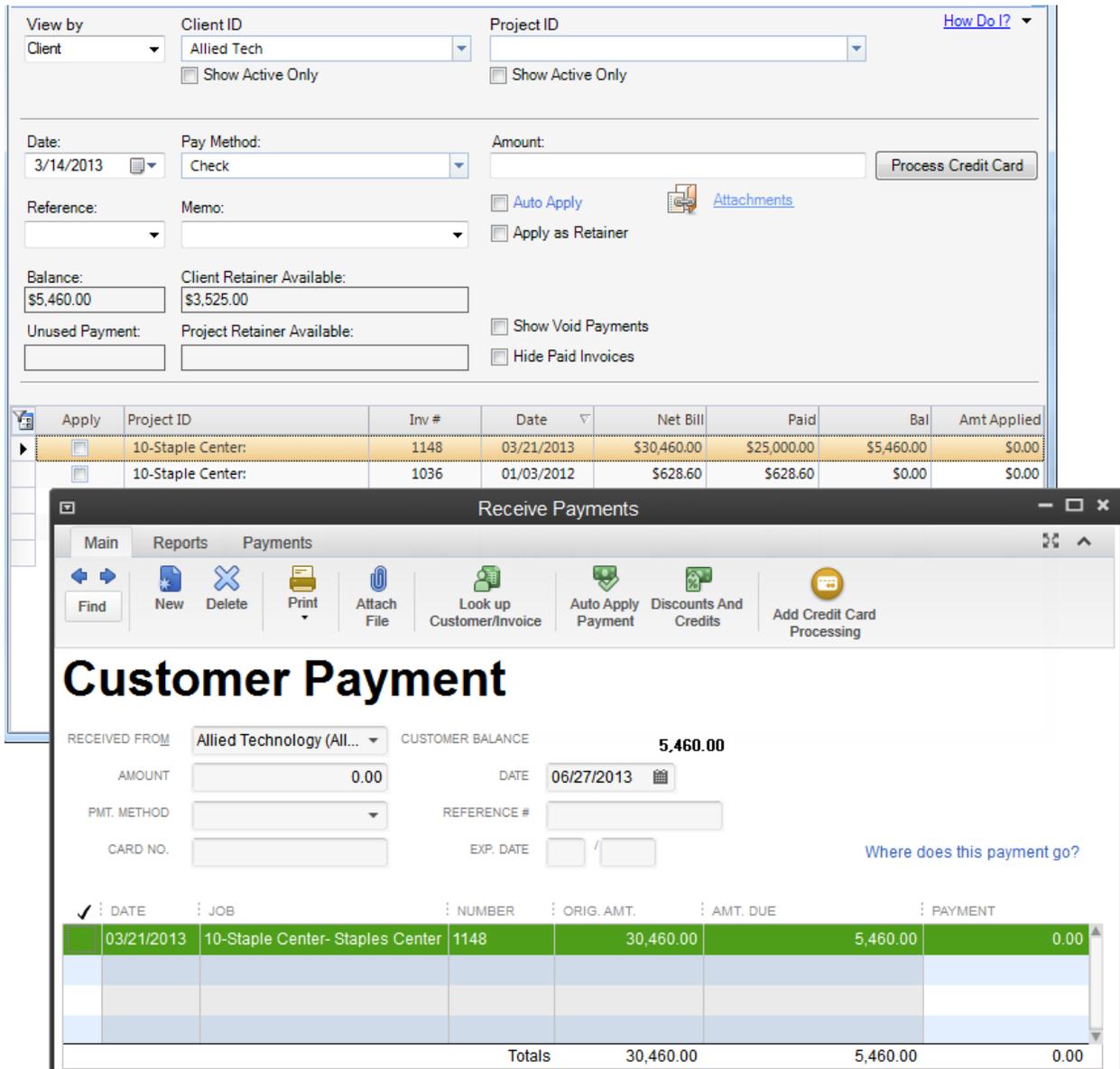
|                  |     |                  |          |
|------------------|-----|------------------|----------|
| ONLINE PAY       | Off | Total            | 8,775.00 |
| Customer Message |     | PAYMENTS APPLIED | 7,775.00 |
|                  |     | BALANCE DUE      | 1,000.00 |

For summary checking, open the 'Invoices Synced with QuickBooks' report in BillQuick from the Integration menu, QuickBooks, QuickBooks Sync Reports.

## 9. Checking Payments

Repeat the above process for payments. Use the Detailed Checking or Summary Checking method.

For detailed checking, open the Receive Payments screen from the Customers menu in QuickBooks. In BillQuick, select Payments from the Billing menu. Compare the payments in both screens.



The screenshot displays the BillQuick interface. At the top, there are filters for 'View by' (Client), 'Client ID' (Allied Tech), and 'Project ID'. Below this, there are fields for 'Date' (3/14/2013), 'Pay Method' (Check), and 'Amount'. There are also checkboxes for 'Auto Apply', 'Apply as Retainer', 'Show Void Payments', and 'Hide Paid Invoices'. A 'Process Credit Card' button is visible. Below the form is a table with columns: Apply, Project ID, Inv #, Date, Net Bill, Paid, Bal, and Amt Applied. The table contains two rows of data for '10-Staple Center'.

Overlaid on the bottom is a 'Receive Payments' window titled 'Customer Payment'. It shows 'RECEIVED FROM' as 'Allied Technology (All...)' and 'CUSTOMER BALANCE' as '5,460.00'. There are fields for 'AMOUNT' (0.00), 'DATE' (06/27/2013), 'PMT. METHOD', 'REFERENCE #', and 'CARD NO.'. A table below shows a list of payments with columns: DATE, JOB, NUMBER, ORIG. AMT., AMT. DUE, and PAYMENT. The table has one row for '03/21/2013' with '10-Staple Center- Staples Center' and '1148', showing an original amount of 30,460.00 and a payment of 5,460.00. A 'Totals' row at the bottom shows 30,460.00 for original amount, 5,460.00 for payment, and 0.00 for the remaining amount.

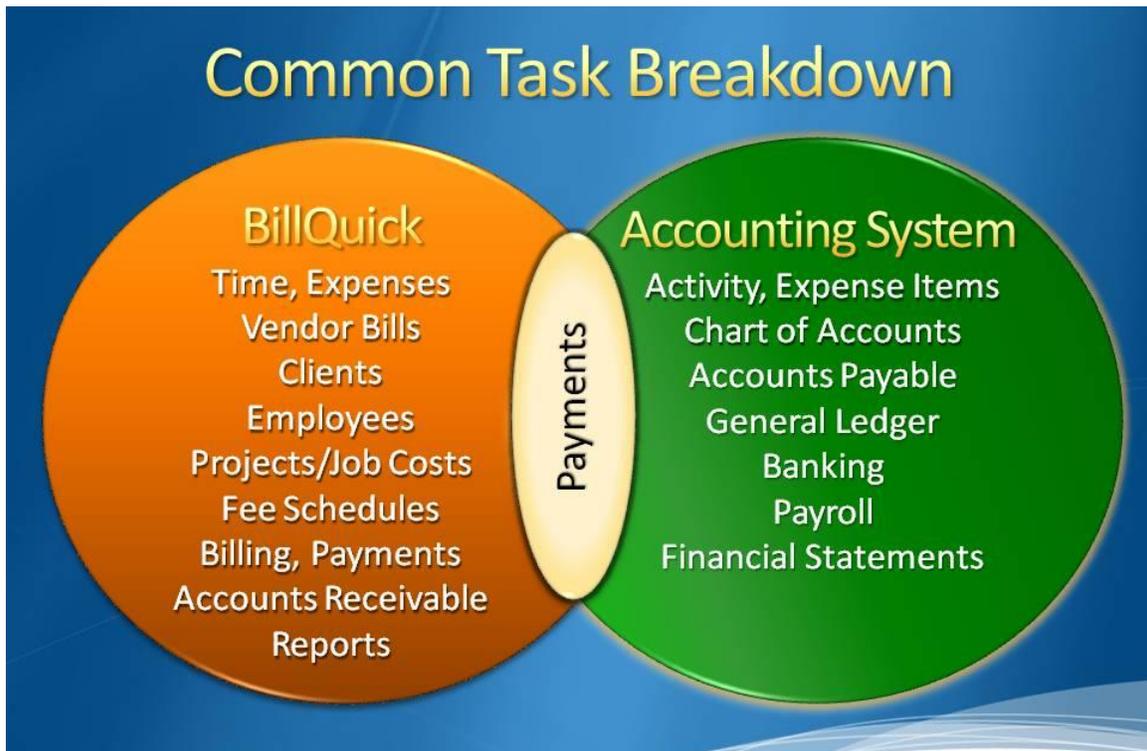
For summary checking, open the 'Payments Synced with QuickBooks' report in BillQuick from the Integration menu, QuickBooks, QuickBooks Sync Reports.

 If a user transfers credit memos from QuickBooks to BillQuick, the Aging report in BillQuick displays information without considering the credit memo data. To view aging report with this data, use the Aging with Overpayments report.

## DAY-TO-DAY INTEGRATION SETTINGS

After completing initial synchronization, review current settings to determine if they should be fine-tuned for day-to-day integration.

It is a good practice to maintain clients, projects, time and expenses, billing, accounts receivables, payments and reports in BillQuick. QuickBooks should be used for functions such as accounts payable, general ledger, banking, payroll, and financial statements. The following illustration gives an idea about the common breakdown of tasks you should be doing in BillQuick and QuickBooks.



Below are situations to consider for each type of data and also the best practices followed in the industry.



Please check the [Integration Rules](#) for underlying rules and details about BillQuick↔QuickBooks Integration.

### Master Information

Consider where you want to save each type of master information - activity codes, expense codes, employees, clients, and projects. When you add, edit, or delete records, do you want this task done in BillQuick, in QuickBooks, or both?

Commonly, companies maintain project records in BillQuick only. This is the core information essential to effective practice management and maintaining it in BillQuick is appropriate. Hence, it is better to create and maintain that data in BillQuick and send it to QuickBooks.

However, it is a good practice to create activity and expense (other charge) items in QuickBooks because appropriate G/L accounts are assigned to them there. It is easier to transfer these items into BillQuick along with their G/L accounts. To enforce this policy, you should accordingly ‘turn on’ getting this data from QuickBooks. This can be done in the BillQuick↔QuickBooks Integration Settings screen by selecting the desired module and un-checking the ‘Do Not Get’ option.

Where you maintain client (customer) records depends on your situation.

| Situation  | Synchronization Setting   | Action  |
|--|---|---|
| Require extensive customer information (e.g., sales and payment defaults)                                    | From Send Settings list, select Client and check the ‘Do Not Send’ box.   | Maintain customer records in QuickBooks. Get updated records from QuickBooks as needed. |
| Require typical customer information   | From the Get Settings list, select Client and check the ‘Do Not Get’ box  | Maintain client records in BillQuick. Send updated records to QuickBooks as needed.     |
| Desire convenience of update data common to BillQuick and QuickBooks, or want to enter data in either system | From the Send Settings and Get Settings list, select Client and make sure both ‘Do Not...’ boxes are <i>unchecked</i> . | Sync as needed.   |

Decisions about employees follow a similar process. If you are doing payroll in QuickBooks, it is better to enter the employee data there so that you can add the tax and other details in QuickBooks. You can then bring that data into BillQuick.

## Time Records

You can record all time entries in BillQuick or one of its add-on modules and then send it to QuickBooks via integration. Whether you transfer time records from QuickBooks or not, time entries from employees (and vendors/consultants) should be entered in BillQuick. It is designed for maximum data entry efficiency and maximum flexibility (4 built-in ways to manage time, plus 5 ways to capture your hours remotely). BillQuick also includes numerous time, expense, and work-in-progress reports.

If you do payroll through QuickBooks, you would send time records to QuickBooks. When you send time entries to QuickBooks, it sends the number of hours and payroll item rate assigned to the employees. In QuickBooks, Payroll & Compensation feature is then used to generate the employee paychecks. Make sure the 'Do Not Send' box for Time Entry is *unchecked* for Send Settings option in BillQuick-QuickBooks Integration Settings screen. BillQuick Time Entries become QuickBooks Time Tickets.

If payroll is *not done* through QuickBooks, then there is no reason to send time entries to it. Check the 'Do Not Send' option for time entries. You should maintain your pay rates in QuickBooks under Payroll and Compensation in the Employee screen.



For payroll done using other programs, you can export time entries using BillQuick Import/Export feature (Utilities menu).

When you integrate with QuickBooks, a flag can be associated with a payroll item. For example, if you track hours as well as piecework in BillQuick and pass both types of hours to QuickBooks, the hourly work may be associated with the Regular Pay payroll item and piece work with the Piece Rate payroll item. Whether time entries flow to QuickBooks, depends on your situation.

| Situation                           | Actions  |
|-------------------------------------|--|
| Use hours to process payroll        | Transfer time entries to QuickBooks. Block time entries flowing from QuickBooks into BillQuick.  |
| Do not use hours to process payroll | Do not transfer time entries to QuickBooks. Block time entries flowing from QuickBooks into BillQuick.   |
| Use hours for special analysis      | Determine whether you analyze time (a) as a custom BillQuick report, (b) when exported to Excel, or (c) through QuickBooks. If (c) then follow the first suggestion above. |

However, there are some integration rules that limit the re-sending of the same time data to QuickBooks. For example, if you send a time entry to QuickBooks (say for 40 hours) and then change it in BillQuick, it cannot be re-sent as it creates duplicate hours. It can re-send records only if that data is missing in QuickBooks. Hence, you can delete synced time entries in QuickBooks and then re-send them from BillQuick.

You may send BillQuick time records to QuickBooks by selecting the Send to QuickBooks option from the shortcut menu in Sheet View.

## Expenses

You can record expenses in BillQuick or QuickBooks. There is no duplication of data involved in the integration process between BillQuick and QuickBooks. To transfer expenses to or from BillQuick, make sure the 'Do Not Get/Send' box for Expenses is used accordingly.



If you send invoices with negative line items from BillQuick, the total of all line items has to be positive for data transfer to QuickBooks.

Whether you process reimbursable expenses to employees (such as travel and mileage) and other items chargeable to project (such as vendor invoices and materials) in BillQuick or in QuickBooks depends on the accounting software you use and your company procedures.

| Situation  | Actions  |
|--|--|
| Record employee and vendor expenses in BillQuick                     | <ol style="list-style-type: none"> <li>1. Enter expenses in Expense Log. Mark the 'R' box.</li> <li>2. Review and approve expenses. Adjust markups and charge amounts as needed.</li> <li>3. Sync the expenses with QuickBooks. Employee IDs convert to Vendor IDs.</li> <li>4. Cut checks for employee and vendor reimbursements when ready.</li> </ol> |
| Record employee and vendor expenses in QuickBooks                    | <ol style="list-style-type: none"> <li>1. Enter expense items as usual.</li> <li>2. Sync them with BillQuick.</li> <li>3. Review and approve expenses on Expense Log, adjusting markups and charge amounts as needed.</li> <li>4. Cut checks for employee and vendor reimbursements when ready.</li> </ol>   |
| Record expenses in BillQuick and reimbursable expenses in QuickBooks | <ol style="list-style-type: none"> <li>1. Enter copies, faxes and other resource usage expenses in BillQuick.</li> <li>2. Record reimbursable expenses for employees and vendors in QuickBooks (e.g., from expense reports, download credit card statements) and assign to jobs.</li> </ol>  |

- 
3. Sync BillQuick and QuickBooks expenses.
  4. Cut checks for employee and vendor reimbursements when ready.
- 

When you get expenses from QuickBooks, BillQuick pulls items entered on the Expenses tab as well as those on the Items tab of the Enter Bills screen. However, we recommend using the Items tab in for proper transfer of data to BillQuick. If you use the Expenses tab, then the item transferred with the expense will say 'FromQuickBooks'. You can also enter and download the credit card charges in QuickBooks, and then transfer these to BillQuick as Expense Log entries for job costing purposes. When you write checks or download credit card charges in QuickBooks, as long as they are associated with a job, they will be transferred to BillQuick as expense entries. In BillQuick, your employees can enter only out-of-pocket cash or personal credit card charges.

QuickBooks accepts all BillQuick expenses as bills but does not accept negative expenses. Although you can send both employee reimbursable expenses and vendor bills from BillQuick to QuickBooks, QuickBooks accepts them only as *vendor bills*. Entering employee expenses in BillQuick is a best practice; you can send these expenses to QuickBooks as Vendor Bills from the Expense Log screen. When doing so, BillQuick prompts you to pre-define the Employee ID to Vendor ID switch. You can choose whether it is for all expenses or not, and specify the switch for different expenses. BillQuick can remember those settings and accordingly change the Employee ID to Vendor ID during the current synchronization and in future.

BillQuick vendor bills have a unique Bill No. (maximum length = 50 characters) and Reference (maximum length = 60 characters) while QuickBooks has a Reference No. (maximum length = 20 characters) only. BillQuick allows you to map its vendor bill Reference field to the QuickBooks Reference No in the BillQuick-QuickBooks Integration Settings screen. Typically, in BillQuick you may enter the vendor's invoice number in the Bill No. field. To avoid duplicate bill numbers, you can append it with a date or ID. For example, if you received a bill from a vendor named ABC on May 18, 2018 with invoice number 2000, you can enter it as 2000-051812. Some of you may prefer to prefix it with the Vendor ID. Then it would be ABC-2000.

You can choose to get only specific type of expenses from QuickBooks by checking the 'Skip Getting...' options in the BillQuick-QuickBooks Integration Settings screen.

## Invoices

Creating invoices in BillQuick is the best course of action because it provides details critical to effective practice management. To send detailed or summarized invoices to QuickBooks, you do not have to send the associated time and expense entries. The most common synchronization setting for invoices is to send invoices from BillQuick to QuickBooks ('Do Not Send box' is *unchecked* and the 'Do Not Get box' is *checked* in the BillQuick-QuickBooks Integration Settings screen). There can be an exception to this situation. For example, if you generate product invoices in QuickBooks and you want to record payments for all invoices,

then you would not turn off getting invoices from QuickBooks.

If you reverse an invoice in BillQuick, which has already been transferred to QuickBooks, the system is intelligent enough to know that it is already linked and hence you will be warned about it. You should delete the corresponding invoice in QuickBooks also. After you reprocess the invoice in BillQuick, you may send it to QuickBooks again.

Generally, invoices with zero value (\$0) do not transfer from BillQuick to QuickBooks. You may generate zero dollar invoices in BillQuick in various ways:

- You can manually adjust the New Bill value to \$0 in the Billing Review screen.
- You can generate a write-down on the invoice to \$0 in the Time Entry or Billing Review screen.
- You can generate a manual invoice with a \$0 value in the Manual Invoice screen.
- You can apply a huge discount to the bill amount, bringing down the Net Bill to \$0 in the Manual Invoice or Billing Review screen.
- You can apply a retainer to the invoice, totally the Net Bill to \$0 in the Manual Invoice or Billing Review screen.

The only exception to transferring a zero dollar invoice is in case of discounts and retainers. You can send such invoices to QuickBooks in spite of having a \$0 bill value.

### Late Fee Invoices

At times, you may include a late fee or finance charge on your invoices. In such cases, you will receive a payment for the invoice amount plus that late fee amount. Earlier BillQuick transferred the invoice amount to QuickBooks but did not transfer the late fee or its payment. In order for the accounts receivable to match in the two databases (reconciliation of transactions), you had to manually create a finance charge and corresponding payment in QuickBooks. The finance charge had to be for the exact amount of late fees.

However, BillQuick now allows you to transfer late fee charge to QuickBooks just as standard invoices. When you create a separate late fee invoice in Invoice Review screen, BillQuick generates a manual invoice internally with an invoice number same as that of the actual invoice but with 'LF' appended to it. The first late fee invoice will have the same invoice number but with a prefix of LF, and any subsequent late fee invoices will have initials LF1, LF2 and so on. After creating the manual late fee invoice, you can transfer it to QuickBooks. You can also create a separate late fee payment for this invoice (excluding the principal amount) and then transfer it to QuickBooks. While transferring late fee invoices and payments, BillQuick will post them to the appropriate QuickBooks accounts.

 You can specify an invoice account for Late Fee and override that account at the project level in the BillQuick-QuickBooks Integration Settings screen. You can even skip sending these invoices by checking that option.

## Payments

You may decide to record payments for invoices and retainers in either BillQuick or QuickBooks. Mark the 'Do Not Send' and 'Do Not Get' options according to your preference.

 In any case, you should make use of Date Filters in the Integration Settings screen to place less burden on the BillQuick and QuickBooks databases with unnecessary data transfer.

Retainer payments are sent to QuickBooks as regular payments so that you can further deposit them in your bank account. Since retainers are liability until used on an invoice, these payments create an entry in a liability chart of account called *BQUnearnedRetAccount*. After you use the retainer on future invoices and send those to QuickBooks, it then reduces the liability.

## Real-Time Synchronization

Real-time synchronization means that data synchronization takes place automatically between BillQuick and QuickBooks when you update a record in either program. With real-time smart integration, data for critical activities can be shared between BillQuick and QuickBooks without having to enter it manually. Being completely automatic, it requires no action on your part. However, you will need to specify this option in the QuickBooks Integration Wizard or QuickBooks menu only once and then from that point onwards, your intervention is not required.

 Real-time synchronization is available for integration with QuickBooks 2004 or later.

Real-time synchronization follows a set of rules that ensures accuracy and completeness of data in both company databases.

- Automatically syncs employee, client and vendor data added, deleted or updated in either BillQuick or QuickBooks
- Automatically syncs project data added or updated in either BillQuick or QuickBooks. If you delete projects in either BillQuick or QuickBooks, the corresponding records *will not* be deleted automatically in the other
- Automatically syncs invoices created in either BillQuick or QuickBooks. If you delete invoices in either BillQuick or QuickBooks, the corresponding invoices *will not* be deleted automatically in the other

- Automatically syncs payments received or deleted in either BillQuick or QuickBooks
- Automatically syncs time entries recorded in either BillQuick or QuickBooks. If you delete or update time entries in either BillQuick or QuickBooks, the corresponding entries *will not* be deleted automatically in the other
- Automatically syncs expense entries added or updated in either in BillQuick or QuickBooks
- Real-time data synchronization takes place on saving data in BillQuick, except for the time entry screens where data synchronization occurs on closing the screen

BillQuick provides certain options related to real-time synchronization. These include:

**Skip During Real-Time Sync:** If you opt for real-time synchronization but want to exclude certain type of data, you can use this option in the BillQuick-QuickBooks Integration Settings screen. You can skip real-time synchronization for any BillQuick module, while sending (Send Settings) as well as getting data (Get Settings).

**Ask Before Delete:** If you use this option from the QuickBooks menu, you will be prompted to confirm deletion of any record in BillQuick after it is linked with QuickBooks via synchronization. Otherwise, if any record is deleted in BillQuick, the corresponding record is also deleted automatically in QuickBooks.

**Connect in Single User Mode:** If you connect to or open QuickBooks company file in a single-user mode, no other program, or user can work on that company file during that session. This results in faster data synchronization when sending data from BillQuick to QuickBooks.

The advantages of connecting in this mode include:

- Certain QuickBooks features require that a user operate in single-user mode. For instance, a company file must be opened in single-user mode for you to delete any of its list items.
- Locking and opening protection. If a company file has not been opened by another QuickBooks-integrated program, BillQuick can open it with exclusive access. This locks out other programs, gaining improved performance.

The disadvantages of connecting in this mode include:

- If BillQuick attempts to open a QuickBooks company file in single-user mode and that company file is already open in multi-user mode, BillQuick will not be able to access it. If BillQuick does not use this mode, it can share access to the company file.
- BillQuick locks out other programs, denying them access to the company file. In environments that are known to need multi-user access, this cannot be done.

## Best Practices

| Items                        | BillQuick | QuickBooks |
|------------------------------|-----------|------------|
| Employees                    | ✓         | ✓          |
| Vendors                      |           | ✓          |
| Activity/Service items       |           | ✓          |
| Expense/Charge Items         |           | ✓          |
| Clients                      | ✓         |            |
| Projects                     | ✓         |            |
| Classes                      |           | ✓          |
| Estimates or Budgets         | ✓         |            |
| Service Fee Schedules        | ✓         |            |
| Chart of Accounts            |           | ✓          |
| Time Entries                 | ✓         |            |
| Employee Expenses            | ✓         |            |
| Vendor Bills                 | ✓         |            |
| Invoices                     | ✓         |            |
| Payments                     | ✓         |            |
| Checks and Credit Card Bills |           | ✓          |
| Payroll Items                |           | ✓          |
| Billing                      | ✓         |            |
| Accounts Payable             |           | ✓          |
| Accounts Receivable          | ✓         |            |
| Reports                      | ✓         |            |

|                      |  |   |
|----------------------|--|---|
| Financial Statements |  | ✓ |
| Banking              |  | ✓ |

---

*Congratulations! You have now an advanced understanding of data integration between BillQuick and QuickBooks, how to ensure that the data transfer is accurate and how to verify which records have integrated. To learn more, check out the BillQuick Help or attend a [training](#) course.*

*For more information, visit us at [www.bqe.com](http://www.bqe.com). If you have any trouble in using our integration tool, please contact BillQuick Support at (310) 602-4030 or [Support@bqe.com](mailto:Support@bqe.com). For other questions, please call us at (888) 245-5669 (US and Canada) or (310) 602-4020; or email [Sales@bqe.com](mailto:Sales@bqe.com)*



## World Headquarters

### North & South America

3825 Del Amo Boulevard, Torrance, CA 90503

United States of America

Tel: (866) 945-1595 (toll-free)  
+1 (310) 602-4010

Email: [sales@bqe.com](mailto:sales@bqe.com)  
[support@bqe.com](mailto:support@bqe.com)

## Regional Offices

### Australia

Level 40 North Point Towers, 100 Miller Street, North Sydney, NSW 2060

Australia

Tel: 1300 245 566 (toll-free)  
+61 (02) 9657 1355

Email: [aus-sales@bqe.com](mailto:aus-sales@bqe.com)  
[aus-support@bqe.com](mailto:aus-support@bqe.com)

### Europe & Africa

Tel: +44 2033188111

Email: [sales@bqe.com](mailto:sales@bqe.com)  
[support@bqe.com](mailto:support@bqe.com)

For more information, visit  
[www.bqe.com](http://www.bqe.com) or call  
(866) 945-1595.

[www.bqe.com](http://www.bqe.com)  
[www.twitter.com/BillQuick](https://www.twitter.com/BillQuick)  
[www.facebook.com/BillQuick](https://www.facebook.com/BillQuick)

©2005-2018 BQE Software Inc. All rights reserved. BQE, BQE logo and BillQuick logo are registered trademarks and/or registered service marks of BQE Software Inc. in the United States and other countries. Other parties' trademarks or service marks are the property of their respective owners.