

Sundown Computer Systems

BillQuick—A Cost-Effective Time Billing and Document Management Solution for Sundown Computer Systems

One of my most challenging clients was a legal firm consisting of six attorneys and 10 supporting staff members. I was referred to this firm with the specific purpose of devising a “better” time and billing approach. They were using a combination of DataEase and a custom piece of software from a local vendor, but with a large number of billing transactions, they soon became overloaded with limited reporting capabilities.

My first inclination was to lean toward the usual products such as Timeslips and QuickBooks Pro. After all, they’ve served nicely as time and billing solutions for a number of my clients; why should this situation be any different? I soon discovered that I needed a solution with advanced billing features and an intuitive, friendly interface. QuickBooks Pro lacked the features, and although Timeslips had them, the user interface was awkward and difficult to teach. I began searching for more innovative products.

After unsuccessfully trying Time & Profit, I found BillQuick during an internet search. By this time I was skeptical that any product could really function in the legal arena with its heavy demands on flexibility and simplicity. I downloaded a demo of BillQuick and started to explore its features.

I was immediately impressed with its intuitive look; its crisp, well-designed multi-document interface was easy to navigate and logically organized. I began to use BillQuick for my own time and billing needs at Sundown Computer Systems, and I was immediately hooked.

BillQuick has all of the features I was looking for including billing fee schedules, multiple matters per client, a built-in timer, rapid time sheet processing screens, excellent customizable reports, invoices, and statement formats, and an easy to use Accounts Receivable module, plus solid security settings. Moreover, Billquick is network-ready, and needless to say, its comparatively reasonable cost is a pleasant, welcomed surprise. I found my client’s solution.

Since that time, I have recommended BillQuick above all competitors for professionals who bill for their time. My efforts with BillQuick would have been easy enough because the product stands on its own merits; however, I soon discovered that BillQuick is backed by a friendly, knowledgeable staff in California—their commitment is obvious, and their professionalism is refreshing. Anyone looking for a time and billing solution would do themselves and their clients a disservice if they don’t consider BillQuick.

Sundown Computer Systems

1413 Pippin Drive, Manasquan, NJ 08736
(732) 528-6215 | Email: eria@mail.com

World Headquarters

North & South America

3825 Del Amo Boulevard, Torrance, CA 90503
United States of America

Tel: (866) 945-1595 (toll-free)
+1 (310) 602-4010

Email: sales@bqe.com
support@bqe.com

For more information, visit
www.bqe.com or call
(866) 945-1595.

www.bqe.com
www.twitter.com/BillQuick
www.facebook.com/BillQuick

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Regional Offices

Australia, New Zealand & Asia

Level 40 North Point Towers, 100 Miller Street, North Sydney NSW 2060
Australia

Tel: 1300 245 566 (toll-free)
+61 (02) 9657 1355

Email: aus-sales@bqe.com
aus-support@bqe.com

Europe, Middle East & Africa

Tel: +44 20 3318 8111

Email: uk-sales@bqe.com
uk-support@bqe.com