

Succeed 2017

Time is Money: So Why Are You Ignoring It



Pam McGinty
Senior Trainer
BQE Software



What We Will Learn

- Time Tracking, Why Bother
- Empower Your Employees - Empower Your Profits
- Where Time Tracking Can Go Wrong
- Incomplete Time Equals Lost Money
- Reviewing is Worth Your Time
- Time Entering Incentives



Time Tracking, Why Bother

- Fixed Fee vs. Hourly Debate
- Budget Expectations

Empower Your Employees - Empower Your Profits

- Vest Your Employees
- Time Tracking Incentives
- Licenses for Each Employee
- Mobile App

Empower Your Employees - Empower Your Profits

- Vest Your Employees
- Time Tracking Incentives
- Licenses for Each Employee
- Mobile App

Empower Your Employees - Empower Your Profits

- Vest Your Employees
- Time Tracking Incentives
- Licenses for Each Employee
- Mobile App

Empower Your Employees - Empower Your Profits

- Vest Your Employees
- Time Tracking Incentives
- Licenses for Each Employee
- Mobile App

Empower Your Employees - Empower Your Profits

- Access to Billing Summary
- Performance Reports with Payroll
- Bonus Based on Performance

Empower Your Employees - Empower Your Profits

- Access to Billing Summary
- Performance Reports with Payroll
- Bonus Based on Performance

Empower Your Employees - Empower Your Profits

- Access to Billing Summary
- Performance Reports with Payroll
- **Bonus Based on Performance**

Where Time Tracking Can Go Wrong

- Improper Project Setup
- Incorrect Rates

Incomplete Time = Lost Money

- Incomplete Slips
- Batch Updating

Reviewing is Worth Your Time

- Time Filter
- Reporting
- Budget v Actual
- Make Project Adjustments Before you Lose Money



Incentives for Entering Time

- Performance Sharing
- Times Direct Effect of Company Performance

Your Time Tracking Successes

- What Has Worked for You

What We Learned

- Importance of budgeting both dollars and hours for your projects for tracking performance
- Ways to empower your employees
- Importance of proper project set up
- Fixing incorrectly entered time
- Review the time entered
- Incentives for Entering Time



Q & A



Succeed 2017

Connect With Us!



facebook.com/bqesoftware



@bqesoftware



youtube.com/bqesoftware

SALES

+1 (866) 945-1595

SUPPORT

+1 (310) 602-4030



Your voice matters.

Rate this session on BQE Succeed Mobile App (*Search for Bizzabo*).

Or biz.bo/07020



Succeed 2017