

How Wolverine Engineers & Surveyors Overcame Deltek's Limitations with BQE CORE

Wolverine Engineers & Surveyors, Inc. found themselves struggling with Deltek, an aging system that became increasingly incompatible with their updated computer systems. A tool that once served as the backbone of their accounting operations was now a hindrance. With the mounting challenges, the team knew they needed a contemporary, cloud-based all-in-one firm management solution.

That's when they discovered BQE CORE.

About Wolverine Engineers & Surveyors

Wolverine Engineers & Surveyors is a civil engineering firm based in Michigan, offering a wide range of services from surveying and landscaping to geotechnical engineering and construction observation. Their team includes professional engineers, geotechnical experts, soil consultants, experienced project managers, and estimators. They all have a shared and profound passion for engineering, evident in every project they create.

The Problem with Deltek

For an engineering firm, seamless data management is paramount. However, with Deltek, that seamless experience wasn't guaranteed. Deltek just couldn't keep up with the rest of the firm's new technology. Frequent crashes were not just a minor inconvenience; they posed a significant threat, leading to a loss of critical expense entries. These disruptions not only impacted the firm's day-to-day operations but also threatened its bottom line and client trust.

"We were losing billing information and expense entries because Deltek was crashing constantly," said Dawn Graff, Office Manager at Wolverine Engineers & Surveyors.

This wasn't a one-off glitch, but a recurrent issue threatening the core of their operations.



Wolverine Engineers & Surveyors, Inc.

Located In: Mason, MI

Founded In: 1919

Notable Projects: The Lansing Entertainment & Public Facilities Authority (LEPFA) retained the services of Wolverine to investigate parking, landscaping and pedestrian access to the site to facilitate the shopper's accessibility to the site. Wolverine has developed several site recommendations and preliminary drawings.



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The Problem with Deltek (cont.)

To overcome Deltek's limitations, the firm resorted to manual processes. Excel spreadsheets became a staple, bridging the gaps left by Deltek. These were documents accessed by the entire team, leading to a multitude of errors due to varying interpretations and inputs. This makeshift approach further hampered their ability to gain real-time visibility into projects, making informed and timely decision-making an uphill battle.

Payroll, an essential function for maintaining employee morale and trust, became a difficult task. Employees submitted handwritten pages, which then demanded an entire day's effort by a dedicated individual to input into Deltek. Deciphering diverse handwriting styles was challenging enough, but now every payroll cycle revealed issues due to illegible writing. This was not the mark of an efficient, modern firm, and the team knew something had to change.

The Search for a Solution

Tired of their manual process and Deltek's outdated platform, Wolverine Engineers & Surveyors decided to look for a new tool, one specifically tailored to meet the unique needs of engineering firms.

Their search was fueled by a pressing need for efficiency, integration, and real-time data access. They spent close to a year testing various platforms until they came across BQE CORE which promised not just an upgrade, but a complete transformation.

"BQE CORE brought us into the 21st century compared to Deltek. We have been able to set up our complete accounting system as well as our engineering projects. With the app, our field workers are able to input their time as they go, projects have been able to be set up in a way that has been useful to us, and billing has become very streamlined." said Graff.

Benefits of BQE CORE

With BQE CORE, the firm unlocked a multitude of benefits they were never able to experience with Deltek. The exhausting task of project set-up was now effortlessly streamlined, courtesy of well-designed templates and assignments. Gone were the days of prolonged waiting periods, as invoicing, coupled with time and expense entries, was expedited like never before.

The labyrinth-like process of spreadsheets, once essential when using Deltek, was rendered obsolete, paving the way for a more unified and integrated system. Because of this, the Accounts Receivable team found themselves liberated from tedious data entries, granting them precious time to expand their roles within the office.



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Sign Up for a Demo of BQE's CORE to Start Gaining More Hours in Your Day

Request Demo



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Access to Real-Time Visibility

Perhaps the most beloved advantage was the enhanced real-time visibility. Project managers now had insights at their fingertips, resulting in informed choices and proactive solutions. For a small firm like Wolverine Engineers & Surveyors, this newfound efficiency was not just about optimizing internal operations but was also crucial to enhancing client service and satisfaction.

The modern, user-friendly design, seamless implementation process, availability of comprehensive training, and the cost-effectiveness of BQE CORE stood out, making it an unparalleled choice.

"The training and implementation were top notch! The team we worked with were amazing and spent a great deal of time making sure we understood how to interact with BQE CORE. They were also very thorough in showing us what would happen if we did a process a certain way versus another way. When we went live, we were very comfortable that we had a working knowledge of day-to-day processes that we use. If we ever have issues or questions, our team is there for us!" said Graff.

Achievements with BQE CORE

The adoption of BQE CORE launched a series of achievements for the firm. There was a shift in focus towards billable tasks, ensuring optimal resource allocation and bolstering profitability. Plus, the accounting side of BQE CORE, with its intuitive features, proved to be a superior counterpart to Deltek.

"Using BQE CORE I am able to complete my duties in a much more efficient way, nixing many spreadsheets, and compile better and easily understandable reports." said Graff.

The transformative results included:

- Sharpened project performance visibility, allowing for on-the-spot adjustments and refinements.
- Swift and reliable accounting functions, from general ledger operations to vendor bill processing.
- A notable reduction in overtime, ensuring the well-being of employees while cutting down operational costs.

Specifically, the areas of billable hours and overtime saw profound impacts, reflecting the efficiency and reliability of BQE CORE. The entire firm particularly praised its ease of use, customization possibilities, real-time visibility, and unmatched streamlining capabilities.



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Increase Profitability with BQE CORE

Reflecting on their journey, Wolverine Engineers & Surveyors underscores the unmatched value of in-depth training, seamless integration, and the unwavering support from the BQE CORE team as a large reason for their success today.

The app, with its many capabilities, has been instrumental in refining their operational strategy, cutting down overtime, enhancing billable hours, and ultimately, increasing profitability. Their shift from Deltek to BQE CORE stands as a testament to the power of making informed, future-forward choices with the right tool for your firm.

Struggling with Deltek or other software that you know isn't the right tool for your firm? Try a free demo of BQE CORE today to see just why many firms are making the switch.



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