

## Edmiston Jones



*“Productivity has increased as we spend less time on managing projects”*

Lesley Drysdale  
Account Manager

### Background

Edmiston Jones was in need of a simple and efficient billing process. Employees used to manually enter their time into Excel and then produce invoices on a separate system based on the spreadsheet calculations. “Using one system to enter data and then transferring this data to different software to create invoices and reports was very time consuming and open to errors”, said Lesley Drysdale, Accounting Manager of EJ. She wanted a software product that would streamline the entire process and automate time and expense tracking, billing, invoicing and reporting for her firm.

### About Edmiston Jones

Established on the South Coast of New South Wales in 1980, Edmiston Jones (EJ) is an architectural firm based in Nowra, Wollongong and Batemans Bay. The practice has grown to a solid architectural team consisting of qualified architects supported by technicians and clerical assistants. Their prime objective is to provide highly creative and innovative design solutions delivered with a clear management process that keeps clients involved and informed. Environmentally sensitive buildings that maximize site opportunities, while responding to climate and context, are the outcome of their design process.

## Solution

Since EJ employees primarily use Apple computers, they needed a solution that was compatible with Macs. The Executive Assistant at EJ was in charge of the product evaluation process and she found that there were not many Mac-based solutions available that were easy to use and had the functionality that they were looking for. After researching online, she stumbled upon ArchiOffice and was immediately attracted to the product's intuitive and streamlined design, robust features and high level of value for a reasonable price. She requested a live demo to see the software in action and was not disappointed by the presentation.

## Benefits & Results

Since installing ArchiOffice, employees at EJ have had great experiences working with the software. Lesley mentions that the firm heavily uses the project management and reporting features: "Project leaders use the tasks and time sheet reports in ArchiOffice to manage their time and percentages on a weekly basis. Also, phases and job codes work well - we have a few projects that use consultants as part of our fee, so sub-phases are a great way to manage this as well as producing reports. The Budget vs. Actual report gives us the necessary information for our monthly billing cycle and the best part is we can invoice from the same software that we use to track time."

## About BQE Software

BQE Software is a world leader in time tracking, billing, and project management software for professional services firms. Its products, including BillQuick®, ArchiOffice®, and EngineerOffice®, simplify the way information is entered and utilized by firms. With over 350,000 users, BQE is the trusted solution worldwide for architects, engineers, accountants, attorneys, IT consultants and business consultants. The company is headquartered in Torrance, California with offices in Australia and Europe.

Get started with ArchiOffice today and begin saving time and money!  
For more information, visit [www.bqe.com](http://www.bqe.com) or call (855) 687-1028

## World Headquarters

### North & South America

3825 Del Amo Boulevard, Torrance, CA 90503  
United States of America

Tel: (855) 687-1028 (toll-free)  
+1 (310) 602-4010

Email: sales@bqe.com  
support@bqe.com

For more information, visit  
[www.bqe.com](http://www.bqe.com) or call  
(855) 687-1028.

[www.bqe.com](http://www.bqe.com)  
[www.twitter.com/ArchiOffice](https://www.twitter.com/ArchiOffice)  
[www.facebook.com/ArchiOffice](https://www.facebook.com/ArchiOffice)

©2017 BQE Software Inc. All rights reserved.  
BQE, BQE logo and ArchiOffice logo are  
registered trademarks and/or registered  
service marks of BQE Software Inc. in the  
United States and other countries. Other  
parties' trademarks or service marks are the  
property of their respective owners.

## Regional Offices

### Australia, New Zealand & Asia

Level 40 North Point Towers, 100 Miller Street, North Sydney NSW 2060  
Australia

Tel: 1300 245 566 (toll-free)  
+61 (02) 9657 1355

Email: aus-sales@bqe.com  
aus-support@bqe.com

### Europe, Middle East & Africa

Tel: +44 20 3318 8111

Email: uk-sales@bqe.com  
uk-support@bqe.com