



# Informed Decisions Made Easier

*with CORE Business  
Intelligence*



Engineering and  
Consulting Firm



Based in Perth,  
Australia



30 Staff



Urban, Resources &  
Infrastructure sectors

## JDSi Consulting Engineers

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### The Problem

***No other Practice Management Solution Fit the Firm's Needs***

JDSi Consulting Engineers relied on a mixture of spreadsheets and a legacy system from BST Global that cost them significant time and resources.

“We were initially using spreadsheets for invoicing, and a separate software to manage timekeeping,” says Domenic D’Alesio, Finance & Administration Manager at JDSi Consulting Engineers. “Once we realised how inefficient these processes were, we transitioned to a more sophisticated system, called BST8. Unfortunately, however, by the time we got to that point, BST Global had made the decision to not cater firms of our size,” he added.

Domenic felt that BST8 was too rigid, which caused a lot of back-end issues, coupled with very high maintenance costs.



### About JDSi Consulting Engineers

JDSi specialises in comprehensive planning, design and construction solutions for land development, resources and infrastructure projects of any size and complexity.

They work with private and government organisations on large scale urban developments and projects throughout Western Australia.

## The Solution

### *Eliminating the Hassle of Billing*

After researching numerous alternative options, JDSi set up a free trial with CORE, and found it to be an intuitive platform that solved many of the issues they were facing. CORE was more feasible, and easier for the company's Project Managers to use.

Domenic says that while CORE's time management and project management features were powerful, the intuitive billing module was the main driver for choosing CORE over BST. CORE has good invoicing tools that help automate the entire billing process. Smart features like automatic billing, integrated with feature-rich time and expense tracking, have helped JDSi in the billing process.

After using CORE for almost 2 years, Domenic praises the flexibility of CORE, as well as not having to worry about common backend issues that on-premise server-based legacy systems often face.

## The Result

### *Instant Access to Real-Time Performance*

Domenic praises the easy access to real-time information - including clear visibility of time and expense, project management billing, and accounting data - in a single convenient dashboard.

"Accountability is extremely important to us," Domenic added. "CORE provides you with real-time performance data that upper management can review, so that we can see utilisation for each staff member."

The team also appreciates the customisable dashboards within CORE itself, and the platform's ability to connect leaders to their entire business through insightful data streams.

Domenic, on the topic of data presentation:



BST8 was very dated in its appearance. CORE uses dashboard widgets that are very visual in nature, including graphs. What's more, all the information is at our fingertips, which provides us with a real-time view of the financial position of the company at any given time.



### **Domenic D'Alesio**

Finance & Administration Manager,  
JDSi Consulting Engineers

Domenic manages the Finance and Administration team as well as providing support to the Board and Executive Management Team. He is a senior finance professional who holds a Bachelor of Business. He has over 20 years' experience spanning financial analysis, accounting and reporting, payroll, billing, credit and corporate strategy.



### **What Is CORE?**

CORE helps professional service firms centralise and streamline the way information is entered and used for time tracking, billing, project management, accounting and more.

This gives you the insight to quickly make informed decisions, increase productivity, grow profits and spend more time doing what you love.

The Project Managers at JDSi use the information in CORE to track where projects are and monitor how efficient and profitable each job is. If they want to go into more detail, CORE can help with that as well. BST8 is difficult to navigate, which makes processes like this cumbersome and time consuming.



The JDSi team. From left: David Hellmuth, Steven Foley, Mick Beaverstock, Jason Gray

## Working with a Team That Truly Understands

JDSi needed to make sure the customisation team understood their reporting requirements. The BQE team was very hands-on, and took the time to truly understand the requirements of transitioning the company to CORE.

"We like how quick and responsive the team at BQE Software is. CORE has an inbuilt system, and all you have to do is press the button to get in contact with the help desk. Whenever there are issues, the BQE team listens, and sometimes even integrates our feedback into new CORE updates, which we appreciate. The integration between client and backend is good, and they encourage us to ask questions so that together, we can find solutions," Domenic concluded.

## Conclusion

### Instant Access to Real-Time Performance

Domenic expresses that the move from BST8 to CORE was a good decision for the team, since now they have clear visibility when it comes to understanding efficiency and tracking the profitability for each job.

Domenic says that for any firm looking to implement CORE, "they will be happy with the way CORE operates, including how intuitive it is and how quickly information is easily and readily available."

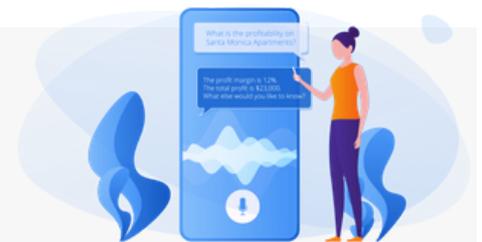


## CORE Is Perfect for Both New or Established Firms

With the in-depth insights that CORE offers, professional services across Australia and New Zealand can feel safe in the knowledge that CORE will scale with them as their business grows.

## Next Steps

**Book a demo** today to understand how CORE can help boost efficiency, productivity and profitability for your firm.



## Want to Get Deeper Insight into Your Firm?

CORE Intelligence lets you use your voice to get deeper insights beyond question and answers. Get suggestions about your business, from financials to staff performance. It's conversation with a purpose.